



GOT MOO-LA?

*Where to go for business assistance
in Wisconsin*

Introduction

This resource was assembled by the Wisconsin Department of Agriculture, Trade, and Consumer Protection (DATCP), Division of Agri-Business as a tool to help small businesses develop and grow their value-added business using money, information, and technical assistance from outside their organization.

This resource was assembled from a variety of other resources and does not constitute a complete listing. This is an effort to gather currently available information and present it in a consolidated, but brief format. Details can be provided directly by the organization listed. The most current version of this document can be viewed at <http://www.datcp.state.wi.us> under the Marketing Agriculture tab or you can Google “Got Moo-La?” and click on the link.

Every effort has been made to maintain accuracy and completeness. If additional information is needed or inaccuracies are found, please contact:

Carl Rainey
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carl.rainey@datcp.state.wi.us

or write him at:
DATCP
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Madison, WI 53708-8911

Disclaimer:

DATCP offers this database of capital, resources, value-added consultants and service providers, and grant writers with no implied or direct endorsement of any listings. The agency merely provides this list of resources for you to interview and research.

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Entrepreneur.com's Best Banks for Small Business in Wisconsin

Top Lenders in Wisconsin

The following ranking is based on information from the SBA's most current study on small-business lending activities, *Small Business and Micro Business Lending for 2007-2008**. The ranking lists, by state, the banks that were ranked the top business-friendly lenders. (In the case of a tie, the banks are listed alphabetically.) Microbusiness loans are defined as business loans of less than \$100,000. In cases where the banks were acquired after this listing was compiled, we list both the old and new names of the bank.

The study uses four criteria to identify and rank the banks identified as microbusiness-friendly:

1. the ratio of microbusiness loans to total assets
2. the ratio of microbusiness loans to total business loans
3. the dollar value of microbusiness loans
4. the total number of microbusiness loans.

To read the complete microlending report, visit http://www.sba.gov/advo/research/sbl_08study.pdf

**Published in May 2009*

Note: For a complete list of county/city banks: <http://locallender.info/banks/wisconsin-banks/>

Top Micro Business Lending (<\$100K)

Rank	Bank	Location	Phone
1	Community Bank of Cameron	Cameron	715.458.2513
2	Shell Lake State Bank	Shell Lake	715.468.7858
2	Peshtigo National Bank	Peshtigo	888.550.4512
2	Farmers Exchange Bank	Neshkoro	920.293.4319
3	Union State Bank	Kewaunee	920.388.3466
3	Mound City Bank	Platteville	608.348.2685
3	Clare Bank NA	Platteville	608.348.2727
4	West Bend Savings Bank	West Bend	262.334.5563
4	Markesan State Bank	Markesan	920.398.2358
4	First National Bank of Park Falls	Park Falls	714.762.2411
4	First National Bank of Fox Valley	Neenah	920.729.6901

Top Small Business Lending (<\$1M)

Rank	Bank	Location	Phone
1	Bank First National Bank of Park Falls	Manitowoc	920.684.6611
2	Citizens State Bank	Hudson	715.386.9050
3	Community State Bank	Union Grove	262.878.3763
4	Mound City Bank	Platteville	608.348.2685
5	Port Washington State Bank	Port Washington	800.550.9435
5	Oostburg State Bank	Oostburg	920/564.2336
5	Legacy Bank	Milwaukee	414.343.6900
5	Commerce State Bank	West Bend	262.247.2800
5	Bank of Luxemburg	Luxemburg	920.845.2345
6	West Bend Savings Bank	West Bend	262.334.5563
6	State Bank Chilton	Chilton	920.849.9371
6	River Valley Bank	Wausau	715-845-5522
6	Oak Bank	Fitchburg	877.625.2265
6	Mid-Wisconsin Bank	Medford	800.643.9472
6	Farmers & Merchants Bank & Trust	Marinette	800-789-6617

Debt and Equity Capital



we do so you can.

Agribusiness Guarantee

To start or expand production of products using WI raw agricultural commodities. Equipment, land, buildings, working capital, inventory, refinancing and marketing

Amounts:

- 80% of loans or \$600K
- 80% on loans up to \$100K for harvest whitefish from Lake Superior
- lesser of 80% of loan or \$200K for revolving working capital

Misc: Population under 50K, unable to obtain conventional financing, child support current 800.334.6873, <http://www.wheda.com>

Credit Relief Outreach Program Guarante

To provides guarantees on agricultural production loans. Related to production

Amounts:

- \$2K to \$100K
- 90% guarantee on <= \$50K
- 80% guarantee on > \$50K

Terms: Max Rate - Prime + 2% (ceiling 7%), fixed for term, 100% collateral

Misc: 40% Debt-to-Asset, Unable to obtain conventional financing, no prior WHEDA default, and child support current 800.334.6873, <http://www.wheda.com>

Emerging Business Program

To encourage the involvement, utilization, and development of emerging businesses

Misc: Defined as those owned, operated, and controlled by a minority, a woman, or someone at an economic disadvantage. 800.334.6873 <http://www.wheda.com>

Contractors Loan Guarantee (CLG)

To help existing contractors obtain new loans or lines of credit. Employee salaries, wages and benefits inventory, supplies and specific equipment needed

80% of loan or \$200K

Misc: Must have been in operation for at least 12 months. Must have been awarded a contract, purchase order or other instrument approved by WHEDA, from either a local government agency, a state or federal agency or a business with gross annual sales of at least \$5M. Employs <=50 FTE 800.334.6873, <http://www.wheda.com>

Small Business Guarantee

For land, equipment, inventory, working capital, refinance existing debt at maturity including credit card debt, and soft costs not to exceed 5% of project.

80% or \$200K - assets or inventory.

80% or \$80K - working capital

Misc: Will retain or create jobs. Unable to obtain reasonable conventional financing 800.334.6873 <http://www.wheda.com>

Neighborhood Business Revitalization Guarantee

To bring or expand business, or develop or rehabilitate commercial real estate in an urban area. For land, equipment, inventory, working capital, refinance existing debt

Amounts:

- Lesser of 75% or \$750K for fixed assets, perm working capital and inventory.
- Lesser of 75% or \$200K for revolving working capital.

Misc: Population > 35K. For permanent and revolving working capital.

800.334.6873, <http://www.wheda.com>

Linked Deposit Loan (LiDL) Subsidy

To provide an interest rate subsidy on lender financing to women or minorities business.

To purchase/improve land buildings, improvements, machinery/equip Minimum \$10K-max \$99K

Terms: Prime minus 1% for 2 years

Misc: Less than \$500K in sales, equals or greater than 50% owned/controlled by a woman or ethnic minority, <25 FTE 800.334.6873, <http://www.wheda.com>

Farm Asset Reinvestment Management (FARM) Guarantee

Purchase/improve land and buildings, equipment, refinance existing debt

Minimum loan \$10K, no maximum

Maximum guarantee is the lesser of:

1. 25% of the FARM loan; or
2. farmer's net worth, including assets and liabilities incurred with FARM loan; or
3. \$200K*

Misc: Currently operating a farm. Debt-to-asset ratio of 85% or less. Must have sufficient collateral to cover the value of the FARM loan. Must be unable to obtain conventional financing. No prior WHEDA default, and child support current. 800.334.6873, <http://www.wheda.com>

Midwestern Disaster Area Bonds

Residential rental housing, new or rehab 800.334.6873

http://www.wheda.com/root/uploadedFiles/WBSITE/business_partners/multifamily_Developers/Disaster.pdf



Momentum Advantage Partners, LLC

For commercial solutions to environmental problems. Priority- renewable energy \$2M - \$25M

Terms: Repayment matches cash flows David Gutman, <http://www.momentum-advantage.com/service-financing-filing-obtaining-energy-grants.htm>

Sierra Capital Services

Specialists in Distributed Generation Financing

Commercial, not-for-profit and government enterprises both large/small, financing solutions for cogeneration, biomass, solar, wind and geothermal systems 775.852.8826,

solutions@sierracapitalservices.com, <http://www.sierracapitalservices.com>

Resources For Wisconsin Businesses



Area Development Manager-Contact
<http://commerce.wi.gov/BD/BD-AreaDevManagers.html>

Rural Economic Development Program

To provide working capital or fixed asset financing for small rural businesses
Up to 50% of eligible costs-or \$100K
Misc: < 50 employees, Must meet A or B:
A. Located in a community with a population <= 6K or B. In a county with a population density < 150 persons per square mile. See Web for eligible counties and Area Development Manager
<http://commerce.wi.gov/BD/BD-RED-Program.html>

Technology Development Loan Program

To assist in bringing new technology to commercialization. For land, buildings, equipment, working capital, construction Provides gap financing.
Misc: Actual amount of participation is dependent upon commercial potential, economic impact, business viability, fund availability, collateral position available, amount of private funds leveraged
<http://commerce.wi.gov/BD/BD-TechDevLoanFund.html>
Contact: Local Area Development Manager

Technology Venture Fund

Low-interest loans to assist small WI high-technology businesses in searching for angel or other seed capital investment.
<http://commerce.wi.gov/BD/BD-Act255-technologyventurefundloans.html>
Contact: Local Area Development Manager

Minority Business Development Loan

Provides low interest loans to assist minority-owned companies. Used for land, construction, acquisition, working capital May not be the sole source of financing. Should have equity in project.
Misc: Refinancing is not an eligible activity. Minority Businesses - 51% owned and controlled by Minority
608.267.9550, MBD@commerce.state.wi.us
<http://commerce.wi.gov/BD/BD-MBD-Index.html>

Business Development – Direct Lending

Low interest loans - Not a source of primary financing.
<http://commerce.wi.gov/BD/BD-DirLending.html>
Contact: Local Area Development Manager

State Energy Program - Recovery Act, Clean energy

To adopt emerging renewable energy and energy-efficient technologies.
Contact: Local Area Development Manager
<http://commerce.wi.gov/BD/BD-SEP-ARRA.html>

Milk Volume Production (MVP)

To assist dairy producers increase milk production. For the purchase of dairy cattle. Max \$500 per additional cow, award level is 40 to 400 cows - \$20K to \$200K
Irv Possin, 920.322.1888,
<http://commerce.wi.gov/BD/BD-AG-MilkVolumeProduction.html>

Wisconsin Energy Independence Fund

For cutting-edge R&D, manufacture of new, cost-effective clean energy products
<http://commerce.state.wi.us/BD/BD-WEIF.html>

Industrial Revenue Bond Programs

IRBs may be used to finance the entire project: land, construction, equipment, and costs of issuing bonds.
Steven Sabatke, 608.267.0762,
<http://commerce.wi.gov/BD/BD-IRB.html>



Loan Guarantee Program

To encourage early commercial use of new or improved technologies in energy.
In the first round, evaluate pre-applications that employ technologies in:

1. Biomass
2. Hydrogen
3. Solar
4. Wind and Hydropower
5. Advanced Fossil Energy Coal
6. Carbon Sequestration practices and technologies
7. Electricity Delivery and Energy Reliability
8. Alternative Fuel Vehicles
9. Industry Energy Efficiency Projects
10. Pollution Control Equipment

Director
DOE Loan Guarantee Program Office
1000 Independence Avenue, S.W.
Washington, D.C. 20585-0121
Pre-applications are available through
<http://www.lgprogram.energy.gov/>



A nationwide micro-lender for women-owned businesses. Loans \$500 to \$10K to women who are starting or growing their businesses. Your first loan must be =< \$5K
<http://www.count-me-in.org>



Revolving Loan Fund

Costs incurred for replacement equipment, small scale extension of services or other small capital projects that are not a part of your regular operations and maintenance. +< \$100K or 75% of the total project cost whichever is less. Max repayment - 10 yrs. 5 yr, interest only.
[http://www.wrwa.org/Interim%20Finance%2009%20Info%20Piece%20\(2\).pdf](http://www.wrwa.org/Interim%20Finance%2009%20Info%20Piece%20(2).pdf)

Commercial Finance Companies

Non-bank (asset based) lenders - loan funds based on secure assets - % of assets like inventory - 25 to 60%, accounts receivable - 75 to 85%. Funds repaid when assets are turned. For existing business, CFCs are willing to make riskier loans (they are subject to less regulation-can assume more risk.) and provide flexible lending terms. Can finance businesses with irregular cash flow or fluctuating capital needs. Small loans may run 15 to 28%, may have collateral-monitoring fee (1/4 to 1/2%), early prepayment fees are standard, and high reporting requirements

- **Corporate Financial Solutions -**
<http://www.cfgroup.net/>
- **Wells Fargo -**
<http://www.wellsfargo.com/>
- **IBM -**<http://www-1.ibm.com/businesscenter/smb/us/en/financing>
- **GE Commercial Finance –**
www.gecommercialfinance.com
- **SmallBusinessLoans.com –**
www.smallbusinessloans.com

Resources For Wisconsin Businesses



7(a) Guaranteed Loan Program

For purchase of real estate; improvements; machinery and equipment; inventory; working capital; and some refinancing
Max \$2M. Max guaranty is \$1.5M.
Guaranty is 75%. Terms: P = Prime:
<\$25K—<7 yrs P+4.25%, >7 yrs P+ 4.75%
\$25-\$50K—<7 yrs P+3.25%>7 yrs P+3.75%
>= \$50K—<7 yrs P+2.25%, >7 yrs P+2.75%
25 years - real estate & equipment,
7 years - working capital.
Fees: 2% to \$150K, 3% \$150K to \$700K,
3.5% > \$750K-\$1M, 3.75% >\$1M
www.sba.gov/size/indextableofsize.htm.
608.441.5261,
<http://www.sba.gov/services/financialassistance/7alenderprograms/index.html>

504 Certified Development Company

To purchase fixed asset: i.e. land, improvements, buildings, construction, machinery, equipment, fixtures
Max \$1.5M or no more than 40% of project, \$2M or \$4M depending on eligibility criteria met by the business, create or retain 1 job for every \$50K
Terms: Near or below prime rate – Fixed.
10 yrs-machinery/equip, 20 yrs—real estate
=<\$7.5M (net worth) \$2.5M (net income)
608.441.5261 or 414.297.3941,
<http://www.sba.gov/financialassistance/borrowers/guaranteed/CDC504p/index.html>

CAPLines Loan Program

To meet short-term and cyclical working-capital needs.

The 5 short-term programs:

- Seasonal Line
- Contract Line
- Builders Line
- Standard Asset-Based Line
- Small Asset-Based Line

Amounts: Maximum exposure is \$1.5M.
Small Asset-base max is \$200K
Terms/Fees: Same as 7(a), for up to 5 yrs.
http://www.sba.gov/financialassistance/borrowers/guaranteed/7alp/CAP-LINES_7A-LOAN-PROGRAM.html

Export Working Capital Program

For short-term working capital to exporters.
Up to \$1.5M or 90% of loan amount, whichever is less.
http://www.sba.gov/financialassistance/borrowers/guaranteed/7alp/EXP_WORK_CAPITAL_7A-LOAN-PROG.html

Export Express

For most business purposes, expansion; equipment; inventory; working capital, translation of marketing materials, and financing overseas trade mission expense
=<\$250K

Terms: may not exceed SBA rates, see 7a
http://www.sba.gov/financialassistance/borrowers/guaranteed/7alp/FINANCIAL_GLP_7ALP_EXPRESS.html

CAIP - U.S. Community Adjustment and Investment Program

Assist U.S. companies that have been negatively affected by NAFTA.
http://www.sba.gov/financialassistance/borrowers/guaranteed/7alp/CAIP_7A-LOAN-PROGRAM.html

DELTA - Defense Loan and Technical Assistance Program

To help eligible business contractors to transition from defense to civilian markets.
Misc: must derive at least 25% of its revenues from DoD or defense-related DOE contracts or subcontracts in support of defense prime contracts in any one of five prior operating years
http://www.sba.gov/smallbusinessplanner/start/financestartup/SERV_DELTA.html

Disaster Loans

For permanent rebuilding/replacement of uninsured/underinsured disaster-damaged business/private-owned real and/or personal property
Up to \$1.5M for businesses, to \$40K (personal property) and up to \$200K (repair home), 4 - 8%
Misc: Loans >\$10K have to be secured. Will not be declined because of collateral. Requires a test of your ability to obtain funds elsewhere in order to determine the rate of interest that will be charged.
608.441.5261 or 800.659.2955,
<http://www.sba.gov/services/disasterassistance/index.html>

Employee Trusts

To provide financial assistance to Employee Stock Ownership Plans.
Max loan amount of \$2M
http://www.sba.gov/financialassistance/borrowers/guaranteed/7alp/EMPLOYEE_TRUSTS7A-LOAN-PROGRAM.html

International Trade Loans

To start/continue exporting or those that that have been adversely affected by competition from imports
http://www.sba.gov/financialassistance/borrowers/guaranteed/7alp/INTNL_TRADELOAN_PROG_7A-LOAN.html

Micro-Loans

Bus start-up, newly established, or growing
Up to \$35K
Terms: 6 yrs -rates generally 8 to 13%
Misc: To find one of micro-lenders, see:
<http://www.sba.gov/financialassistance/borrowers/guaranteed/mlp/index.html>
The SBA has developed [size standards](http://www.sba.gov/size/indextableofsize.htm)
www.sba.gov/size/indextableofsize.htm

Patriot Express

Proceeds may be used for most business purposes: see for 7(a) loans.
To \$500K, unsecured up to \$25K
Terms: 2.25% over P for > than 7 years and 2.75% over P for loans < 7 years; lenders may charge 1% more for loans of < \$50K, 2% more for loans of <+\$25K
Misc: >50% owned/controlled by: Veteran, Active Duty, Reservist and National Guard, and spouse or spouse of service member who died of a service-connected disability.
<http://www.sba.gov/patriotexpress/>

Pollution Control

Financing for the planning, design, or installation of a pollution control facility.
Must prevent, reduce, abate, or control any form of pollution, including recycling.
Terms: See 7a
http://www.sba.gov/financialassistance/borrowers/guaranteed/7alp/POLLUTION_CNTRL_7A-LOAN-PROG.html

8(a) Business Development Program

Provides greater access to resources needed to grow & develop businesses
<http://www.sba.gov/aboutsba/sbaprograms/8abd/index.html>



American Sheep and Goat Center

Loan Program

Commercialization for new sheep and goat products. Purchase equipment, increase production, product quality, or marketing.
\$1M max., low interest.
Terms: Determined case-by-case, not to exceed 40 years
800.951.1373 or 202.350.9065,
www.sheepandgoatsusa.org/loans.htm

Resources For Wisconsin Businesses



(FSA)

To find an office:

<http://offices.sc.egov.usda.gov/locator/app>

Beginning Farmer/Rancher Loans

For beginning farmers/ranchers unable to obtain financing from commercial sources \$300K, Guaranteed \$1,094K

Misc: For an individual who:

1. has operated on a farm <10 years
2. does not own a farm greater than 30% of the average size farm in the county.

608.662.4422,

<http://www.fsa.usda.gov/FSA/webapp?area=home&subject=fmlp&topic=gfl-bl>

Guaranteed Farm Operating Loan

To purchase livestock, equipment, feed, seed, and other operating expenses.

Max \$1,094K adjusted annually

Terms: Rate not to exceed those charged lenders' average farm customers. 4% rate reduction is available, 1 to 7 years

Fees: 1% of guaranteed paid by lender

<http://www.fsa.usda.gov/FSA/webapp?area=home&subject=fmlp&topic=gfl>

Direct Farm Operating:

To purchase livestock, equipment, supplies, limited debt refinancing, annual operating expenses, loan closing costs

Max \$300K, Interest varies based on agency borrowing cost, 1 to 7 yrs

Misc: Junior lien to participating lender, equity will be amount = to loan amount. 608.662.4422,

<http://www.fsa.usda.gov/FSA/webapp?area=home&subject=fmlp&topic=dfi>

Socially Disadvantaged Farmers and Ranchers

To buy/enlarge farm/ranch, erect/improve buildings or operate farms and ranches. Some refinancing available

Terms: Direct loans - set periodically according to the Government's cost of borrowing. Guaranteed loans - may not exceed the rate the lender charges its average farm loan customer.

Operating loans: 1-7 yrs.

Direct farm ownership loans: up to 30 yrs.

Misc: Socially disadvantaged - women, African Americans, American Indians, Alaskan Natives, Hispanics, and Asian Americans and Pacific Islanders. 608.662.4422,

<http://www.fsa.usda.gov/FSA/webapp?area=home&subject=fmlp&topic=gfl-sl>

Guaranteed Farm Ownership

Land, buildings/improvements, soil/water conservation, debt refinance

Max \$1,094K adjusted annually

Terms: Rate < lenders' average customers, 40 year maximum

Fees: 1% of guaranteed paid by lender

<http://www.fsa.usda.gov/FSA/webapp?area=home&subject=fmlp&topic=gfl>

Direct Farm Ownership

To purchase land, buildings/improvements, soil and water conservation, closing costs \$300K. 40 year max term. 608.662.4422,

<http://www.fsa.usda.gov/FSA/webapp?area=home&subject=fmlp&topic=dfi>

Downpayment Farm Ownership Loans for Beginning Farmers

To purchase farm/ranch. Lesser of 45% of purchase or appraised value. The purchase price/appraised value may not exceed \$500K. Terms: 20 Years

Misc: Junior lien to participating lender, 608.662.4422,

<http://www.fsa.usda.gov/FSA/webapp?area=home&subject=fmlp&topic=gfl-bl>

Youth Loans

For rural youths (10-20 years old) to establish and operate income-producing projects in connection with their participation in 4-H clubs, FFA, and other. \$5K, Payments tailored to the project.

Misc: In a town of < 10K. 608.662.4422,

<http://www.fsa.usda.gov/FSA/webapp?area=home&subject=fmlp&topic=dfi-yl>

Emergency Farms Loans

To help producers recover from production/physical losses due to drought, flooding, other natural disasters, or quarantine to maximum of \$500K.

Terms: 3.75%, 1 to 7 yrs non-real estate, 30 yrs on real estate

Misc: For land located in a county declared as a disaster area or quarantine area. Have suffered at least a 30% loss in crop production or a physical loss to livestock 608.662.4422,

<http://www.fsa.usda.gov/FSA/webapp?area=home&subject=fmlp&topic=dfi-el>

DATCP

WI Value-Added Dairy Revolving Loan

For equipment, installation

Carl Rainey, 608.224.5139

WI Value-Added Revolving Loan Prog

Specialty Meats - equipment, installation

Carl Rainey, 608.224.5139



Bus & Industry Guaranteed/Direct Loan

Land, equipment, buildings, working capital, facility projects, cooperative stock. 20 yrs-real estate, 7-10 yrs- machinery/equipment, 5-7 yrs for working capital.

Jeff Hudson at 715.345.7610 ext.132,

<http://www.rurdev.usda.gov/wi/programs/rbs/biguartd.htm>

Water and Waste Disposal Loan

Public bodies, Indian Tribes, coop, or other non-profits. For community water, sewer, storm sewer and solid waste systems.

Median income =<\$46,632, 715.345.7610

<http://www.rurdev.usda.gov/wi/programs/rus/wwdispos.htm>,

<http://www.rurdev.usda.gov/wi/programs/rbs/cfguardt.htm>

<http://www.rurdev.usda.gov/wi/programs/rbs/cfdirect.htm>

Rural Energy for America Program

Renewable energy and energy efficiency

<http://www.rurdev.usda.gov/rbs/busp/90061oan.htm>

Farm Labor Housing Loan

Provides capital financing for development of housing for domestic farm laborers.

http://www.rurdev.usda.gov/rhs/mfh/brief/mfh_flh.htm

Community Facilities Guaranteed/Direct Loans

Community facilities-day care, hospitals, schools, clinics, roads, fire halls, etc.

<http://www.rurdev.usda.gov/wi/programs/rbs/cfguardt.htm>

<http://www.rurdev.usda.gov/wi/programs/rbs/cfdirect.htm>



State Trust Loan Program

For buildings, roads, water/sewer, equipment, recreation facilities, industrial development, etc - for up to \$5m with terms up to 20 years.

Scott Eastwood, 608.266.0034

<http://bcpl.wisconsin.gov/section.asp?linkid=1438&locid=145>

Resources For Wisconsin Businesses



DNR

Clean Water Fund Program (CWFP)

For local governments to modify municipal wastewater systems and to construct urban storm water best management practices
Terms: a subsidized interest rate - 55%, 65%, or 70% of the EIF market interest rate
Bob Ramharter, 608.266.3915
<http://www.dnr.wi.gov/org/caer/cfa/EL/Section/clean.html>

Safe Drinking Water Loan Program

To build public water systems, upgrade, or replace water supply infrastructure to protect public health and address federal and state safe drinking water requirements. For populations < 10K to construct/modify public water system.
Deb Olson, 608.266.5889,
debra.olson@wisconsin.gov
<http://www.dnr.wi.gov/org/caer/cfa/EL/Section/drinkingwater.html>

Small Loan Program

Provides municipalities a more streamlined, less costly approach to financing wastewater treatment or storm water projects that have total estimated project costs =< \$1M
Dave Calhoon, 608.264.8844,
david.calhoon@dnr.state.wi.us
<http://www.dnr.wi.gov/org/caer/cfa/EL/Section/small.html>

Ready for Reuse Loan Program

For eligible brownfields at 0%
Jessica Milz, 608.267.6743,
<http://www.dnr.wi.gov/org/aw/tr/rlf/index.htm>



Farm and Ranch Mortgage Loans

For production land, buildings, equipment. =<\$15M - ARMs, variable/fixed mortgages
800.879.3276
<http://www.farmermac.com/borrowers/fulltime/mortgages/index.asp>



Local Producer Loan Program

For local producers to expand the availability of quality, local, differentiated products for our customers.
\$1K to \$100K, < 80% of total project cost,
Markets Regional Representative,
512.542.0895, lp@wholefoods.com,
<http://www.wholefoodsmarket.com/values/local-producer-details.php>



WWBIC

Microloan Program

For efforts concentrated on women, people of color and those of lower incomes. Starting or expanding a business, including machinery, equipment, inventory, supplies and working capital. Cannot be used for real estate or refinance existing debt.
\$100K. Located in Milwaukee.
414.263.5450,
<http://www.wwbic.com/?q=loan-faqs>

Microenterprise Programs

Brewery CU

Microloans up to and Including \$35,000
Jim Schrimpf, 414.273.3170,
<http://fieldus.org/Publications/2008/37.html>

Coulecap, Inc.

Microloans up to and Including \$35,000
Marilyn Huckenpoehler, 608.796.2926,
<http://fieldus.org/Publications/2008/93.html>

Northeast Entrepreneur Fund

Microloans up to and Including \$35,000
Mary Mathews, 218.623.5724,
<http://fieldus.org/Publications/2008/231.html>

Southwestern WI Community Action Program

Microloans up to and Including \$35,000
David Vobora, 608.778.1742,
<http://fieldus.org/Publications/2008/304.html>



IMPACT SEVEN, INC.

Catalyst for Wisconsin Community
Economic Development Since 1970

Microloan Program

For working capital, equipment, inventory, supplies, furniture and fixtures. Real estate purchase is not allowed.
\$1K to \$35K. Can be a portion of a financing package of up to \$105K
Terms: Competitive fixed rate determined on a case-by-case basis based on the strength of your application. Up to 6 years.
Fees: Loan processing, no other fees.
Almena 715.357.3334,
<http://www.impactseven.org>

Greater Wisconsin Fund

Typical clients are small- to mid-sized manufacturing firms, while high-tech firms are a priority. Used for land and building, working capital, inventory, supplies, machinery and equipment. \$35K to \$1M
Terms: Rate is competitive, often below-market. Determined on a case-by-case basis based on the strength of your application.
Fees: Loan processing, no other fees.
Almena 715.357.3334,
<http://www.impactseven.org>

Venture Capital Fund

For venture Capital available for businesses that have high growth potential and will consider sharing equity.
\$50K to \$1M
Terms: This fund can be also be used for debt financing or a combination of debt and equity when appropriate.
715.357.3334, <http://www.impactseven.org>

SBA 504 Program

See SBA 504 for details. A long-term, fixed-rate guaranteed-loan program for large fixed asset projects. Interest on the SBA-guaranteed debenture is fixed at near long-term U.S. Treasury bond rates. Can be used for plant construction, conversion, expansion, renovation or restoration, the purchase of land and the purchase of machinery and equipment. Job creation is important. The proceeds cannot be used to finance working capital or for debt refinancing (with certain exceptions).
715.357.3334, www.impactseven.org

Resources For Wisconsin Businesses

Local Communities/Counties

ADVOCAP Business Development Loan Fund

To provide low-income people funding to start a business. Used for working capital, inventory, and equipment - \$2K to \$15K Misc: Business must be located in: Winnebago – 800.323.0150, Fond du Lac – 800.631.7760, Green Lake - 920.361.9880, www.advocap.org/business_development.html#Business_Development_Loan_Fund

Revolving Loan Programs

For expenses associated with starting or expanding a business, including machinery, equipment, furniture and fixtures, inventory, supplies and working capital. Typically are smaller loans (\$5K-\$50K). Normally up to \$20K per job created (average of \$10K) Contact Community/County Clerk to determine if a program is available.



Freight Railroad Infrastructure Improvement Program (FRIIP)

For private industries, railroads, and local governments to improve rail infrastructure and to construct new rail-served facilities. To boost economic development and jobs, and increase the use of rail service. Frank Huntington, 608.267.3710, <http://www.dot.wisconsin.gov/business/ecodev/friip.htm>

Disadvantaged Business Enterprise Prog

To increase participation of firms owned by disadvantaged individuals in all federal aid and state transportation facility contracts <http://www.dot.wisconsin.gov/business/engrserv/dbe-main.htm>



Drinking Water State Revolving Fund

To finance infrastructure improvements www.epa.gov/safewater/dwsrf/index.html

Clean Water State Revolving Fund

To fund water quality protection projects for wastewater treatment <http://www.epa.gov/OWM/cwfinance/cwrf/index.htm>

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550 West Washington Avenue,
Madison, WI 53703
David Scholtens, Vice President – Lending,
608.256.2799 ext. 13,
dscholtens@mdcorp.org,
http://www.mdcorp.org/index.php?category_ID=2

Business Loan Program

Up to \$200K for growing or start-up businesses that cannot fully meet the underwriting standards of private lenders. For working capital, inventory, equipment and improvements, and real estate.

- Must be located in City of Madison
- Businesses are expected to increase employment by approximately one job for every \$12.5K or one job for every \$25K if twice the minimum wage
- Fees: Two percent (2%) of the principal amount

Venture Debt Fund

To provide debt financing to emerging growth companies. Intended to be complementary to early stage equity sources of capital and stretch the ability of growth companies to access capital while giving up minimal ownership or control. Requirements for Eligible Borrowers:

- Must be located in Dane County, and
- Create new, quality jobs for Dane County residents
- The Fund is targeted to companies that have reached the revenue stage but are still negatively cash flowing.

Isidore Community Development Loan Fund

Small loans to farm families and rural businesses. To start/expand small or farm-related businesses in rural areas of WI. Priority is given to enterprises that produce goods/services needed by local community. Up to \$7,500. Terms: Rate will not exceed 8%. Area Served: Central Wisconsin Misc: For farm-related bus in rural areas. Nancy Ross, 715.343.7141, NancyRoss@vbi.biz <http://www.unitedwaymc.org/211/uwfc1359ds.html>

Agri-Max Financial Services

Agribusiness owner's convenient, alternative sources of funding. Scott Vosters, 866.283.4629 ext. 5568 <http://www.dfainfo.com/agri-max/>

Operating Lines of Credit

Funds for crop expenses or a large feed purchase.

Capital Line of Credit

For purchasing cows, a tractor or make significant improvements to your facilities.

Variable and Fixed Rates Available

Amounts and Terms - terms of the line of credit will be based on the credit quality of the application.

Capital Project & Real Estate Financing

To expand your operation. Construction of a new barn, parlor or heifer facility.

Dairyleasesm Cattle Leasing

Expand your herd through this innovative program. LP, Dairyleasesm is a 36-month bred heifer leasing program.

Utility Programs

MGE Economic Development

Loan and financial programs available <http://www.mge.com/EcoDev/business/financing.htm>

Alliant Energy Economic and Community Development

Support local development organizations www.midwestsites.com/CommunityDevelopment/PartnershipPrograms/index.htm

Adams-Columbia Electric Cooperative

Several economic development programs <http://www.acecwi.com/community/economic.asp>

WPPI Energy Economic Development

Up-front costs of energy efficiency projects <http://www.wppienergy.org/economicdevelopment>



VA loan

Guaranteed loans made by private lenders <http://www.valoans.com/>

Resources For Wisconsin Businesses

Venture Capital/ Private Equity

National Venture Capital Assn

To stimulate the flow of equity capital
703.524.2549, <http://www.nvca.org>

Appletree Capital Ltd.

Focused on early stage, expansion, and buy-out/ins in: consumer products, foods, communications, healthcare products & services, and life sciences.

Francis P. Manzo III, 847.441.1822,
manager@appletrerecapital.com
<http://appletrerecapital.org/>

Baird Venture Partners/Capital Part

Invests up to \$8M in Early-to-growth stage, companies with an established/innovative business model supporting rapid growth.

Milwaukee, WI 53201-0672

800.761.9641,

<http://www.rwbaird.com/ci/private-equity/private-equity.aspx>

Capvest Venture Fund

Industry sectors include niche manufacturing, distribution, healthcare, business services, or enabling technology with revenues >\$5M. Range is \$250K-\$1.2M. Christopher Zuzick, 414.719.4304,
<http://www.capvestvc.com/>

Capital Midwest Fund, L.P.

Early-stage Wisconsin and Midwest life science and socially responsible companies.

Stephen Einhorn ,414.453.4488,
<http://capitalmidwest.com/>

Cedar Creek Partners

Acquires manufacturing, distribution and service companies-values \$10 to \$50M.

10936 W Port Washington Road, # 180
Mequon, WI 53092, 414.272.5505

<http://www.cedarllc.com/>

Certified Capital Companies

Companies investing in small companies.

- Advantage Capital WI Partners 1
Mequon, WI 53719, 608.441.2700
- Banc One Stonehenge Capital Fund
Milwaukee, WI 53214, 414.906.1702
- Wilshire Investors, Mequon 262.241.5497

CleanTech Partners'

Invests in debt and equity financing. To implement new energy efficient technologies. Up to \$350K per client.

8309 Greenway Boulevard, Suite 220
Middleton, Wisconsin 53562

608.203.0110, www.cleantechpartners.org/

Continuum Investment L.P.

Middleton based investment organization.
Athena Bayne, 608.821.1100

Daycholah Capital

Financial advisory/investment management firm focused on the Cleantech/Renewable Resources industry sector.

Mark Worley, 847.295.5900

<http://web1.userinstinct.com/15607154-daycholah-capital-llc.htm>

Facilitator Capital Fund

A private equity investment firm that accelerates the transformation of its portfolio companies into profitable niche market leaders (\$2-\$15M). For established companies with \$10-75 million in annual sales in Wisconsin and the Upper Midwest.
414.967.7008, <http://www.fcffunds.com/>

Frazier Technology Ventures

For starting companies based on highly innovative new technologies. Initial investments are either at the seed or Series A level with the intent of continuing to finance them through their development.
206.621.0055, www.fraziertechnology.com

Generation Growth Capital Fund

Invests in small businesses serving low/moderate-income and underserved communities in Wisconsin. Structured as equity or subordinated debt w/warrants for firms valued < \$20M. Investment will be between \$1M and \$5M

Cory Nettles/John Reinke, 414.291.8908
<http://www.generationgrowth.com/>

Kegonsa Capital Partners

To help establish new companies, bringing new products or services to market.

608.310.4454, www.kegonsapartners.com/

Lakeview Equity Partners

Invests in middle-market businesses based in Wisconsin and the Midwest. The fund will provide either equity financing for firms valued at between \$5M and \$50M.

Investment will be between \$1M and \$5M
414.732.2040, info@lakeviewequity.com,
<http://www.lakeviewequity.com>

Lubar & Co.

Invests and acquires businesses in partnership with management and work as a team to develop and execute sound business plans to increase revenues and operating earnings. Revenues > \$30M.

414.291.9000, info@lubar.com,
<http://www.lubar.com/>

Madison Development Corp.

Debt financing to growth companies. To compliment other capital and stretch the ability of companies to access capital.

David Scholtens, 608.256.2799 ext. 13,
<http://www.mdcorp.org/>

Mason Wells

Invest in early-stage companies in the biomedical industry (revenues \$25M - \$250M). Invests in biotechnology, pharmaceuticals, medical devices and biomedical information.

414.727.6400, ventures@masonwells.com,
<http://www.masonwells.com/>

OCA Ventures

Invests primarily in technology, financial services, for-profit education and technology-enabled services businesses.

312.542.8400,

<http://www.ocaventures.com/index.html>

Peak Ridge Capital Group

Avolte Venture Partners

Life sciences/information tech focus.

Investment range - \$1M to \$3M.

608.310.9520,

<http://www.peakridgecapital.com/>

Prism Capital.

We provide equity and subordinated debt to lower middle market. \$1M-\$3M rounds

312.464.7900, <http://www.prismfund.com/>

Promega Corporation

Offer solutions and one-to-one support to help researchers reach their goals

Melissa Mabis, 608.298.4845,

<http://www.promega.com/>

Triathlon Medical Ventures

Invests exclusively in the life sciences.

Equity capital to early stage companies with proprietary biomedical technology platforms/products addressing significant human healthcare needs. 513.723.2600,

<http://www.tmv.com/>

Venture Investors

Seed and early-stage VC funds. Financing health care and information technology.

Small seed round to \$7.5M over time.

John Neis, 608.441.2700,

<http://www.ventureinvestors.com/>

Resources For Wisconsin Businesses

Angel Investors

Active Capital

Internet linking "accredited" investors to "qualified" entrepreneurs.
<http://www.thinkkentucky.com/kyedc/pdfs/acenet.pdf>

Angel Capital Resource Center

Provides entrepreneurs and angel investors a "yellow pages" directory of resources.
608.261.9555
<http://www.wisconsinangelcapital.org>

Badger Alumni Capital Network

To provide leadership, introductions and capital to the companies it partners with, with a focus on new business ventures based in the Madison, Wisconsin area.
Phil Matthews

Central Illinois Angels

For significant growth businesses and an appropriate pre-money valuation
Kip McCoy, 309.495.5925
<http://www.centralillinoisangels.com/>

Central Wisconsin Business Angels

Equity financing of start-ups/expansions that produce a product or service that is exported beyond Central Wisconsin.
Connie Loden, 715.423.1830
cloden@heartofwi.com

Chippewa Valley Angel Investors

Serving Chippewa, Dunn, and Eau Claire counties. Financing for early stage and start-up entrepreneurial ventures.
Pete Marsnik, 715.878.9791
<http://www.momentumwest.org/index.cfm?event=ViewPage&contentPieceID=1781>

Continuum Investment L.P.

A Middleton investment organization.
Athena Bayne, 608.821.1100, ,
<http://www.manta.com/c/mmn8b6t/continuum-investment-ltd>

Daycholah Capital LLC

A financial advisory and investment management firm focused on the Cleantech/Renewable Resources industry
Mark Worley, 847.295.5900,
<http://web1.userinstinct.com/15607154-daycholah-capital-llc.htm>

DaneVest

For early stage growth businesses with special technology in the life science, information technology, and consumer goods/service industries 608.830.5880,
<http://www.danevestcapital.com>

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The Golden Angels

Interested in supporting new venture development by Marquette University alumni, students, faculty, and friends.
Tim Keane, 414.288.5722
<http://www.goldenangelsnetwork.org/>

Investors' Circle

Solutions to social/environmental issues.
Deb Parsons, 415.255.6844
<http://www.investorscircle.net>

IQ Corridor Angel Network

Focus on investments leading to development of high-wage jobs in the Waukesha, WI area.
Bill Mitchell, 262.695.7900
http://www.northstareconomics.com/wisconsin_angel_groups.htm

Lake Superior Angel Network

Focus on making early stage investments in a multi-county region stretching roughly from Duluth, MN to Ironwood, MI.
Joe Kramer, 608.442.7557
<http://www.lakesuperiorangels.com/>

Marshfield Investment Partners

Equity commitments in early-stage, high growth potential companies in the greater Marshfield region and WI.
James Hanke, 715.849.5510 Ext. 306
<http://www.marshfieldchamber.com/business/resources.php#Local>

New Capital Fund

Will target companies in northeastern WI. Predominantly life sciences, information technology, agriculture, and manufacturing.
Charlie Goff, 920.731.5777
<http://www.newcapitalfund.com/>

New Richmond Angel Investment Network

Manufacturing, service, retail, non-profits
www.newrichmondareadc.com/ebc.htm

Origin Investment Group, LLC

For high-potential businesses that seeks equity funding for growth and expansion.
608.785.8782,
<http://www.uwlax.edu/sbdc/Origin-Investment-Group.htm>

Pennies From Heaven

Focuses on manufacturing technology, information technology, and medical technology in the Racine / Kenosha / Metro Milwaukee area.
David Barnes, 262.657.6000
dbarnes@vonbriesen.com

Phenomenelle Angels

Women's fund invests in women and minority owned or managed businesses in WI and the Midwest.
Dedee Wojtal, 608.441.8315,
dedeew@charter.net
<http://www.phenomenelleangels.com/>

Silicon Pastures

Emphasis on high-technology and Internet ventures - focus on tech that is protectable with patents, copyrights, or trade secrets.
Teresa Esser, 414.433.4341,
<http://www.siliconpastures.com>

St. Croix Valley Angel Network

Connects candidates with angel investors.
Steven DeWald, 715.425.3398,
<http://www.stcroixedc.com/services.htm#StCroixValleyAngelNetwork>

Stateline Angels

For companies with potential to rapidly scale into market and financial leadership.
Dale Falconer, www.statelineangels.com/

Successful Entrepreneur Investors

Brings investors together with start-ups.
Daniel Steininger, 414.430.2204
<http://successfulentrepreneurinvestors.angelgroups.net/>

Wisconsin Angel Network (WAN)

Entrepreneurial, early-stage financing
<http://www.wisconsinangelnetwork.com/resources/entrepreneurs/>

Wisconsin Investment Partners

A life science-oriented angel network
Richard Leazer, 608.832.6365
<http://www.wisinvpartners.com/>

Women Angels

Invest in women-owned businesses.
Barbara Boxer, 386.972.0020
bboxer@reinhartlaw.com
<http://www.womenangelsllc.com/home>

Investment Banks

RW Baird –

800.792.2473, www.rwbaird.com

Frederick & Co – 414.271.1500

Grace Mathews –

414.278.1120, www.gracemathews.com

L. William Teweles & Co –

414.273.4854, <http://search.intelius.com/L-William-Teweles-RhmcmlNjX>

Grant Resources

Resources

Free Internet Literature Resources

Many topic specific start points exist on the Web, but following are good general starting points for technical information to evaluate or support the status of a biopower, biofuel or bioproduct project proposal.

Broad and general federal index collection can be accessed at <http://www.science.gov>

U.S. Department of Energy; Office of Scientific & Technical Information
<http://www.osit.gov>

United States Department of Agriculture; National Agriculture Library
<http://www.osti.gov/>

The American Chemical Society
Publications index, search site:
<http://pubs.acs.org>

ACS is the leading publisher of peer-reviewed research journals in the chemical and related sciences, serving scientific communities worldwide through an unparalleled commitment to quality, reliability, and innovation. The Free ACS provides searchable access to over 130 years of original research in chemistry, including more than 750,000 articles contained in 3 million plus pages of chemistry findings, dating back to the introduction of the Journal of the American Chemical Society in 1879.

Pay Service

WI TechSearch:
Service of UW-Madison Wendt Engineering Library
<http://wts.wisc.edu/>

Wisconsin TechSearch (WTS) provides document delivery and research assistance services. WTS research assistance includes on-line literature, patent, and trademark searches. We have access to over 500 subject-specific databases and can provide you with a list of articles or patents on a research subject of interest.

Patent and Trademark Services
http://wendt.library.wisc.edu/help_with_research/patents

The U.S. Patent and Trademark Office have designated Wendt Library as a Patent and Trademark Depository Library (PTDL). The library maintains all U.S. utility, design, and plant patents in various formats, and provides reference tools and searching assistance for both the general public and the UW-Madison community.

How We Can Help You

Patent searching and providing general information about the application process. Respond to short, specific patent or trademark-related questions in person, by phone, or by email. We urge you to contact a registered patent attorney for help with specific legal questions about patentability and your application. The completeness and accuracy of a patent or trademark search rests entirely with the individual conducting the search.

The Corporation for Public Broadcasting Grant Writing Guidelines

Preparation

You are likely to find preliminary grant writing steps to be the most time consuming, yet most vital aspect of the process.

1. Define your project

- Clarify the purpose of your project and write a concise mission statement.
- Define the scope of work to focus your funding search.
- Determine the broad project goals, then identify the specific objectives that define how you will focus the work to accomplish those goals.
Example:
 - Goal: Improve production quality
 - Objective 1: Recruit talent.
 - Objective 2: Train producers.
 - Objective 3: Upgrade equipment.
- Decide who will benefit.
- Draft expected project outcomes in specific measurable terms.
- Draft a timeline including planning, the searching for funds, proposal writing, and the intended start date

2. Identify the right funding sources

- Foundation centers, databases, station development offices, publications, and public libraries assist your search.
- Do not limit your funding search.
- Look for a match between your project and the grants.
- Make direct contact with funders to support projects like yours.
- Request proposal guidelines.
- Ask about the maximum amount available/average size/funding range
- Determine if funding levels of the grants you select are appropriate.
- Find out whether the funder has other grant sources for your project.

3. Contact the funders

- Think of the funder as a resource.
- Identify a project officer who will address your questions.
- Ask for assistance, including a review of proposal drafts.
- Inquire about how proposals are reviewed and how decisions are made.
- Inquire about budgetary requirements. Matching funds? Is in-kind acceptable? Learn about payments.
- Remember, the contacts you make may prove invaluable.

4. Acquire proposal guidelines

- Read the guidelines carefully, then read them again. Ask questions.
- Guidelines usually tell you about:
 - submission deadlines
 - eligibility
 - proposal format: award levels forms, margins, evaluation

- process and restrictions on the number criteria of pages, etc.
- review timetable
- budgets
- funding goals and priorities
- award levels
- evaluation process and criteria
- whom to contact
- other submission requirements

5. Know the submission deadline

- Plan to submit your proposal on or preferably before the deadline.
 - Determine what format the funder requires for submission.
 - Be realistic about whether you have time to prepare a competitive proposal
 - Know the funder's policies on late submissions, exceptions, and delays.
 - Find out how the funder will notify you-receipt/status of your proposal.
 - Determine personnel needs
 - Identify required personnel both by function and, if possible, by name.
- #### 6. Update your timeline
- Factor into your schedule time to write multiple drafts, solicit project officer for review of draft, gather materials, and prepare an impartial critique of your proposal for clarity, substance, and form.

Writing the Proposal

Structure, attention to specifications, concise persuasive writing, and a reasonable budget are the critical elements of the writing stage. Read the guidelines for specifications about required information and how it should be arranged.

1. Narratives

- Statement of need
- Purpose, goals, measurable objectives, and a compelling reason for proposal
- Approach
- Method of accomplishing goals, description of scope-outcomes, outline of activities, personnel functions with names of key staff and consultants
- Method of evaluation
- Some require very technical measurements of results. Inquire.
- Project timeline
- Paints a picture that includes start and end dates, activities, and outcomes.
- Credentials
- Information about the applicant that certifies ability to successfully undertake the effort.
- Tips on Writing the Narrative:
 - Questions narratives satisfy:
 - What do we want?
 - What concern will be addressed and why?
 - Who will benefit and how?
 - What specific objectives can be accomplished-how?
 - Results measured?
 - How request relates to funders purpose, objectives, and priorities?

- Who are we and how do we qualify to meet this need?

The HOOK:

There are many ways to represent the same idea. However, the HOOK tailors the description of the idea to the interest of a particular funder. The HOOK aligns the project with the purpose, and goals of the funding source. This is a critical aspect of any proposal narrative because it determines how compelling reviewers will perceive your proposal to be.

1. Budget

- Budgets are cost projections. Be sure to only include those things the funder is willing to support.
- Funders use these factors to assess budgets:
 - Can the job be accomplished with this budget?
 - Are costs reasonable for the market - or too high or low?
 - Is the budget consistent with proposed activities?
 - Is there sufficient budget detail and explanation?
- Many funders provide mandatory budget forms for the proposal.
- Don't forget to list in-kind and matching revenue, where appropriate.

2. Supporting materials

- Often arranged in an appendix. These materials may endorse the project and the applicant, provide certifications, add information about project personnel and consultants, exhibit tables and charts, etc.
- Policies about the inclusion of supporting materials differ widely among funders.
- Find out if supporting materials are desired or even allowed.

3. Authorized Signatures

- Authorized signatures are required.

4. Specifications

- Tailor proposal writing to specifications found in the guidelines. Include only the number of pages allowed. Observe the format. Is there a form to complete? Are cover pages allowed or desired? Elaborations should add depth and scope.

5. Submission checklist

- The complete proposal must be submitted on time in the requested format.
- Address the proposal as directed in the guidelines.
- Be sure to include required documentation.

Follow-up

- Contact the funding source about the status and evaluation of your proposal. Request feedback-strengths and weaknesses.
- Reference information may also be useful if you choose to approach the same funder again.

Resources For Wisconsin Businesses



Dairy 2020 Early Planning Grant

Covers third party services to assist a dairy (start-up, modernization, expansion)
Example: business plan
75% of costs up to \$3K
Applicants contribute >= 25% of the costs
Irv Possin, 920.322.1888,
<http://commerce.wi.gov/BD/BD-AG-Dairy2020EPG.html>

WI Trade Show Grant Program

Help small export-ready firms participate in international trade shows.
=<\$5K costs: attending a trade show-entry fee, booth rental or brochure translation.
608.266.0413,
<http://commerce.wi.gov/IE/IE-TradeShowGrant.html>

Early Planning Grant Program - EPG

Obtain professional services – feasibility: start-up/expansion or a business plan.
75% of costs up to \$3K for planning
Terms: 25% match required
Misc: Must be filed electronically at
<http://commerce.wi.gov/BD/BD-EntrDevProg.html>

Customized Labor Training Program

Implementing new technology or production processes. Trainee wages, training material, trainer costs are eligible
Contact Area Development Manager
<http://commerce.wi.gov/BD/BD-CLTprogram.html>

Community Development Block Grant

Economic Development Program – provides grants to communities to loan to businesses for start-up or expansion.
Contact: Area Development Manager.
<http://commerce.wi.gov/BD/BD-RLF-Contacts.html>

Meat Processing Facility Invest Credit

Construction or expansion
Steven Sabatke, 608.267.0762
<http://commerce.wi.gov/BD/BD-MPFI.html>

Film Production Services Tax Credit

Steven Sabatke, 608.267.0762
<http://commerce.wi.gov/BD/BD-FilmProductionServices.html>

WI Diesel Truck Idling Reduction

Jean Beckwith, 608.261.2517
<http://commerce.wi.gov/bd/BD-CA-Diesel-Grant-Program.html>

Private Sewage System Replacement or Rehabilitation Program:

To fund replacement or rehabilitation of failing private sewage systems serving a small commercial establishment.
Up to \$7K, Jean Joyce, 608.267.7113,
<http://commerce.wi.gov/SB/SB-PowtsProgram.html>

Business Employees Skills Training

Tuition reimbursement-training employees
75% of eligible project costs, not to exceed \$1K per employee and \$5K per business
Contact local SBDC,
<http://commerce.wi.gov/BD/BD-BESTprogram.html>

Enterprise Development Tax Credit

- Job Creation
- Capital investment
- Employee training
- Corporate headquarters

Todd Jensen, 608.266.3074
<http://commerce.wi.gov/BD/BD-ETC.html>

Film Production Company Investment Tax Credit

15% of property expenditures - \$500K
Steven Sabatke, 608.267.0762
<http://commerce.wi.gov/BD/BD-FilmProductionCompanyInvestment.html>

Qualified New Business Venture Credits

Developing innovative products/services
Chris Schiffner, 608.267.2425
<http://commerce.wi.gov/BD/BD-Act255-QNBV.html>

Blight Elimination and Brownfield Redevelopment Program

For environmental remediation
Al Rabin, 608.267.8926
<http://commerce.wi.gov/CD/CD-bfi-grants.html>

The Technology Matching Grant

To help secure federal R&D awards (e.g., SBIR Phase II or FastTrack)
John Stricker, 608.261.7710
<http://commerce.wi.gov/BD/BD-Act255-technologymatchinggrants.html>

State Shelter Subsidy Grant Prog

50% of annual budget- to \$60K
Patti Glassburn 608.266.8273,
<http://commerce.wi.gov/CD/cd-boh-sssg.html>

The Technology Assistance Grant

Up to \$3K to hire professional services to write a federal R&D grant or business plan
http://wenportal.org/grant_applications/

The Technology Bridge Grant

To keep a research team intact between SBIR/STTR Phase I and Phase II funding
<http://commerce.wi.gov/BD/BD-Act255-technologybridgegrants.html>

Next Generation Manufacturing

To improve performance/stimulate growth, 866.880.2262, 608.240.1740 <=\$6.5K
<http://commerce.wi.gov/COM/newsletter/2009/Feb/COM-NextGenerationManufacturing.html>

Dairy Manuf Facility Investment Credit

10% of modernization expense-to \$200K
Irv Possin, 920.322.1888
<http://commerce.wi.gov/BD/BD-DMFI.html>

WI Food Processing Plant and Food Warehouse Investment Credit

Modernization or expansion – \$200K
Steven Sabatke, 608.267.0762
<http://commerce.wi.gov/BD/BD-FPTC.html>

Wisconsin Energy Independence Fund

For cutting-edge R&D, manufacture of new, cost-effective clean energy products
<http://commerce.state.wi.us/BD/BD-WEIF.html>

Petroleum Environmental Cleanup Fund

Investigation/cleanup - 608.267.3753,
<http://commerce.wi.gov/ER/ER-PECFA-Home.html>

Entrepreneurial Training Prog (ETP)

To attend the SBDC's Entrep Training Course - feasibility or a business plan.
http://wenportal.org/grant_applications/



For 501(c)3s to reduce carbon emissions through efficiency/renewable energy
Todd Foland, 415.561.6700,
http://www.ef.org/app_guidelines.cfm



Forestry Research/Development Grants

For forestry biomass R&D or energy or biochemical source commercialization
\$500K, Brent English, 608.203.0113,
www.cleantechpartners.org/financing.php

Resources For Wisconsin Businesses



AgStar Fund for Rural America

For four major areas:

- Education
- Environment
- Technology
- quality of life.

<\$10K, Jody Bloemke, 507.345.5656

<http://www.agstar.com/enhancingamerica/fundforruralamerica/Pages/default.aspx>



A joint venture between DATCP, the Department of Commerce and the UW Center for Dairy Profitability
Jim Cisler, 608.224.5137,
www.growwisconsin.com

Dairy Farm Management Team Prog

Farmers together with teams: lenders, agronomists, nutritionists, dairy specialists

- Cost-share up to \$2K
- Cover consultant fees
- Capital expenses are not eligible.
- Farmers will contribute 10% of cost
- Any herd size or set-up in the state.



Value-Added Producer Grants

Help producers and producer organizations in value-added agriculture
Michael Daniels, 715.345.7615, ext. 155
www.rurdev.usda.gov/rbs/coops/vadg.htm

Rural Energy for America Program/ Energy Audit & Renewable Energy

For energy audits and renewable energy development assistance <= \$100K
<http://www.rurdev.usda.gov/rbs/busp/REAPEA.htm>

Solid Waste Management Grant

Reduce pollution of water resources or improve management of solid waste sites.
\$180K, Oct 1 – Dec 31 yearly,
LaVonda Pernell, 202.720.9635
<http://www.rurdev.usda.gov/wi/Programs/us/swmanage.htm>

Small-Socially-Disadvantaged Producer

Tech assistance to ag producers through eligible cooperatives
<= \$175K. 715.345.7610,
<http://www.rurdev.usda.gov/rbs/coops/ssdpg/ssdpg.htm>

Rural Cooperative Development

Establishing/operating coop development centers for improving economic condition
<http://www.rurdev.usda.gov/rbs/coops/rcdgc/rcdgc.htm>

Organic Ag Research & Extension Init

Enhance ability of producers/processors to grow/market high quality products
http://www.nifa.usda.gov/funding/rfas/OR_EL.html

Water and Wastewater Grant Prog

To construct, improve, or modify drinking water and wastewater systems, storm sewers, and solid waste disposal facilities.

- 75% if MHI < \$37,306 health/sanitary problems exist
- 45% if MHI \$37,306 - \$46,632

715.345.7610,
<http://www.rurdev.usda.gov/wi/programs/rus/wwdispos.htm>

Rural Business Opportunity Grants

Provides for technical assistance, training, and planning activities that improve conditions in rural areas/cities/villages
<http://www.rurdev.usda.gov/wi/programs/rbs/opportun.htm>

Household Water Well System Grant

To private non-profit organizations for lending programs for household water wells. Homeowners or individuals may borrow money to construct well systems
Cheryl Francis, 202.720.1937
<http://www.usda.gov/rus/water/well.htm>

New Era Rural Tech Competitive Grants

For tech development, applied research, training-ag-based renewable energy worker
http://www.nifa.usda.gov/funding/rfas/new_era.html

Special Research Grants Program - Pest Management Alternatives

Encourage development/implementation of integrated pest management practices, tactics, systems for specific pest problems
<http://www.nifa.usda.gov/funding/rfas/pmap.html>

Agriculture and Food Research Init

For research, extension, and education to address food and ag sciences. <= \$4M
CSREES Help Desk, 202.401.5048
www.csrees.usda.gov/funding/afri/afri.html

Specialty Crop Block Grant Prog

For specialty crops -fruits and vegetables, dried fruit, tree nuts, and nursery crops
\$100K, Trista Etzig, 202.690.4942
<http://www.ams.usda.gov/AMSv1.0/scbpg>

USDA Conservation Programs: see

<http://www.nrcs.usda.gov/programs> :

- **EQIP** – help practices on ag land.
Anthony Esser, 202.720.1840,
www.nrcs.usda.gov/programs/eqip/
- **Regional Biomass Energy Program**
608.266.1067,
alex.depillis@doa.state.wi.us
- **Renewable Energy Systems/Energy Efficiency Improvements Program** –
> \$2.5K < \$500K. Diane Berger,
202.720.2383, Diane.berge@usda.gov

Emergency Conservation Program

To share rehabilitation cost farmlands damaged by natural disaster. <=64%
<http://www.fsa.usda.gov/FSA/webapp?area=home&subject=copr&topic=ecp>

Noninsured Crop Disaster Assistance

Noninsurable crops & commercially-produced agricultural commodity crops
<http://www.fsa.usda.gov/FSA/webapp?area=home&subject=diap&topic=nap>

Rural Business Enterprise Grants

For TA, revolving loan program
<http://www.rurdev.usda.gov/wi/programs/rbs/enterpr.htm>



Renewable Energy % Rate Buy Down

To install renewable energy equip
Alex DePillis, 608.266.8234

Coastal Management Grants

Restore, protect WI coast - 608.267.7982
<http://www.doa.state.wi.us/section.asp?linkid=65&locid=9>

Grants Info Collection

A Cooperating Collection of the Foundation Center Library Network
<http://grants.library.wisc.edu/index.html>



For a complete listing of USDA/Federal grants and programs
www.grants.gov.

Resources For Wisconsin Businesses



Ready for Reuse & Grant Program

Brownfield redevelopment, or reuse
≤\$200K, Jessica Milz, 608.267.6743,
<http://www.dnr.state.wi.us/org/aw/rr/rlf/index.htm>

Clean Water Fund Program

To construct municipal wastewater
Bob Ramharter, 608.266.3915,
<http://www.dnr.state.wi.us/org/caer/cfa/EL/section/clean.html>

Well Compensation Program

For contaminated private water supply.
Barbara Ingram, 608.267.7152,
dnr.wi.gov/org/water/dwg/wellcomp.htm

WI Clean Diesel Grant Program

Reduce diesel emissions
Jessica Lawent, 414.263.8653,
dnr.wi.gov/air/mobile/CleanDieselGP.htm

All-Terrain Vehicle (ATV) Trails

Larry Freidig, DNR 608.266.5897

Urban Forestry

Candice Sovinski, 608.267.3775
<http://dnr.wi.gov/org/caer/cfa/grants/urbanforestry.html>

Recreational Trails Program

Trails/facilities development/maintenance
<http://dnr.wi.gov/org/caer/cfa/LR/SECTION/recreational.htm>

Brownfield Green Space/Public Facilities

To clean up brownfield public properties
≤\$200K, Shelley Fox, 608.266.5798
http://dnr.wi.gov/org/aw/rr/rbrownfields/greenspace_grant.htm

Brownfields Site Assessment Grant

≤\$100K, Shelley Fox, 608.266.5798
<http://dnr.wi.gov/org/aw/rr/financial/sag/index.htm>

Stewardship Grants

Nature-based recreation, habitat restoration,
<http://dnr.wi.gov/org/caer/cfa/LR/stewardship/stewardship.html>

County Forest Acreage Payments

Jeffrey Barkley, 608.264.9217

Dry Cleaning Environmental Response

Jeffrey.Soellner@dnr.state.wi.us
608.266.1967

Federal Aid - Sport Fish Restoration Act
<http://www.fws.gov/laws/lawsdigest/FASPORT.HTML>

DATCP

Ag Development and Diversification

Ag discovery, market research, etc
Mike Bandli, 608.224.5136
<http://www.datcp.state.wi.us/mktg/business/marketing/val-add/add/index.jsp>

Buy Local Buy Wisconsin

Increase purchase of WI food by locals
Teresa Cuperus, 608.224.5101
<http://www.datcp.state.wi.us/mktg/business/marketing/val-add/directmktg/blbw.jsp>

Grazing Lands Conservation Initiative

Technical assistance/education/research
Laura Paine, 608.224.5120,
<http://www.datcp.state.wi.us/arm/agriculture/land-water/grazergrant/index.jsp>

Producers First

Ag TA-planning/accounting/packaging, etc
Keefe Keeley, 608.224.5095
<http://www.datcp.state.wi.us/mktg/business/marketing/val-add/directmktg/blbw.jsp>

Soil and Water Resource Manage

Supports locally-led conservation efforts.
[datcp.state.wi.us/arm/agriculture/land-water/conservation/working_manual.jsp](http://www.datcp.state.wi.us/arm/agriculture/land-water/conservation/working_manual.jsp)

Specialty Crop Block Grant Program

The competitiveness of WI specialty crops
[//www.datcp.state.wi.us/mktg/business/marketing/val-add/specialty_crops_grants/index.jsp](http://www.datcp.state.wi.us/mktg/business/marketing/val-add/specialty_crops_grants/index.jsp)

Organic Certification Cost-Share Prog

Helps pay for their organic certification
www.datcp.state.wi.us/mktg/business/marketing/val-add/organic/cost-share_program.jsp

Farmland Preservation Tax Credits

Tax credits applied against tax liability
http://datcp.state.wi.us/workinglands/tax_credits.jsp

2009 Clean Sweep Grant Application

Dispose home, ag, and bus hazardous waste
[datcp.state.wi.us/arm/agriculture/land-water/conservation/working_manual.jsp](http://www.datcp.state.wi.us/arm/agriculture/land-water/conservation/working_manual.jsp)

Agricultural Chemical Cleanup Prog

Investigation/cleanup of contamination
Stan Senger, 608.224.4519
<http://www.datcp.state.wi.us/arm/agriculture/pest-fert/pesticides/accp/index.jsp>

UNIVERSITY OF MINNESOTA

Healthy Foods, Healthy Lives

Food safety, prevention of obesity and chronic disease, & food policy
Mindy S. Kurzer, 612.624.9789
<http://www.hfhl.umn.edu/grants/index.html>



Energy Efficiency and Renewable Energy for Businesses

Free services and information, including:

- Expert assistance and energy assessments
- Technical expertise
- Financial incentives

800.762.7077,

Agribusiness

<http://www.focusonenergy.com/Business/Agribusiness/default.aspx>

Commercial Business

<http://www.focusonenergy.com/Business/Commercial-Business/Default.aspx>

Industrial Business

<http://www.focusonenergy.com/Business/Industrial-Business/Default.aspx>

Equipment & Systems

<http://www.focusonenergy.com/Business/Equipment-and-Systems/default.aspx>

Emerging technologies

http://www.focusonenergy.com/Business/Emerging_Technologies/default.aspx

Market Provider

<http://www.focusonenergy.com/Business/MarketProvider/default.aspx>

Renewable Energy Incentives for Business

Financial incentives to help farms, schools and businesses take advantage of clean, green, renewable energy
Wind Electric System, Solar Electric System, Solar Water Heating System, Biomass Combustion System, Biogas Digester System
http://www.focusonenergy.com/Incentives/Business/renewable_incentives.aspx



Research on organic farming and food systems and the dissemination of results.
≤\$15K, 831.426.6606,
<http://ofrf.org/grants/apply.html>

Resources For Wisconsin Businesses

The Sustainable Agriculture Research and Education Program

(SARE)

Contact: North Central Region SARE 13-A
402.472.7081 ncrsare@unl.edu

Research and Education Grants

For sustainable ag research and education. \$30K to \$200K, involving scientists, producers and others in a team approach. Include economic analysis and outreach.

Professional Development Program

Education/outreach strategies for Cooperative Extension System agents, NRCS staff and others working with farmers/ranchers.

Producer Grant Program

To explore and apply economically profitable, environmentally sound and socially supporting farming systems. <=\$15K. Annually, application due fall/early winter.



(EPA)

Community Action For A Renewed Environment (CARE) Program

Financial Assistance \$75K to \$350K. Larry Weinstock, 202.564.9226, <http://www.epa.gov/care/>

Drinking Water State Revolving Fund

To finance infrastructure improvements www.epa.gov/safewater/dwsrf/index.html

Brownfields Assessment/Site Cleanup

Deborah Orr, 312.886.7576 http://www.epa.gov/brownfields/assessment_grants.htm

Resource Conservation Challenge

To promote waste reduction <http://www.epa.gov/region5/solidwaste/funding.htm#currenttrfp>



NCRCRD Small Grants Program

Seed collaborative and sustainable rural development projects. \$1K to \$20K <http://ncrcrd.org/Grants/SmallGrantsProgram.aspx>



(DOE)

Biomass Research and Development

To develop technologies/processes - competitive production of biofuels <http://www.brdisolutions.com/default.aspx>

Energy Efficiency & Renewable Energy

Clean energy technologies <http://www.eere.energy.gov/>

Fossil Energy R&D Project

<http://www.fossil.energy.gov/>

Wind Powering America

Focus on TA and outreach - stimulate wind development by removing market barriers, improve the knowledge and benefits to the numerous stakeholder groups. \$25K, Sara Wilson <http://www.windpoweringamerica.gov/>

National Geothermal Database

Database will store critical geothermal site attribute information <=\$5M, <http://www1.eere.energy.gov/geothermal/pdfs/de-ps36-08go98020.pdf>

Plant Feedstock Genomics for Bioenergy

Improved use of biomass/plant feedstocks - ethanol or renewable chemical feedstocks <http://genomicsgtl.energy.gov/research/DOEUSDA/>

Enhanced Geothermal Systems

To further characterize, stimulate, and validate underutilized geothermal resources http://www1.eere.energy.gov/geothermal/pdfs/egs_rdd_foa_deps3608go98008.pdf

Feasibility of Renewable Energy/Energy Efficiency Deployment on Tribal Lands

<http://apps1.eere.energy.gov/tribalenergy/>

Renewable Energy and Energy Efficiency Deploy in Indian Country

Native American tribal governments <http://apps1.eere.energy.gov/tribalenergy/>

COMMUNITY DEVELOPMENT FINANCIAL INSTITUTIONS FUND

UNITED STATES DEPARTMENT OF THE TREASURY

New Markets Tax Credit

qualified equity investments in designated Community Development Entities (CDEs) http://www.cdfifund.gov/what_we_do/programs_id.asp?programID=5



Environmental Quality Incentives Prog

To install or implement structural and management practices on eligible agricultural land. EQIP may cost-share up to 75% of certain conservation practices. Steve Mozley, 202.720.1840, <http://www.nrcs.usda.gov/programs/eqip/>

Wetlands Reserve Program

Help with wetland restoration efforts. Landowners may restore wetlands with permanent (pay 100% cost & value) or 30-year (75% cost & value) or 10-year (75% cost only). Leslie Deavers, 202.720.1067 <http://www.nrcs.usda.gov/programs/wrp/>

Conservation Reserve Program & Conservation Reserve Enhancement

Landowner or operator sets aside cropland (or pasture adjacent to surface water) with annual rental payments through the contract period. Malcolm Henning, 202.720.1872 <http://www.nrcs.usda.gov/programs/>

Conservation Security Program-CSP

To promote the conservation/improvement of soil, water, air, energy, plant and animal life on Tribal/private working lands. Craig Derickson, 202.720.3524

Conservation Innovation Grants

To stimulate the development and adoption of innovative conservation approaches. <http://www.nrcs.usda.gov/programs/cig>

Farm/Ranch Land Protection Prog

To keep productive farm/ranchland in ag <http://www.nrcs.usda.gov/programs/frpp/>

Grassland Reserve Program

<http://www.nrcs.usda.gov/programs/grp/>

Wildlife Habitat Incentive Program

To develop or improve fish & wildlife habitat on private land. Cost share (up to 75%, max \$10K) <http://www.nrcs.usda.gov/programs/whip/>



(OEI)

Financial Incentives for the Production of Clean Energy

Renewable energy funding opportunities 608.264.7651 <http://energyindependence.wi.gov/docview.asp?docid=12683&locid=160>

Resources For Wisconsin Businesses



(NIST)

Grants/awards supporting research at industry, academic, and other institutions. 301.975.6329, joyce.brigham@nist.gov.

Advanced Technology Program

For high-risk, high-payoff technology development by industry-led joint ventures. <http://www.atp.nist.gov> 800.287.3863.

Fire Research Grants

Research by academic institutions, non-federal gov, and industrial laboratories. 301.975.6863 <http://www.bfrr.nist.gov/866/wanda.duffin-ricks@nist.gov>.

Precision Measurement Grant

For experimental and theoretical studies of fundamental physical phenomena. Peter Mohr, 301.975.3217. physics.nist.gov/ResOpp/grants/grants.html

Small Business Innovation Research

Scientific and engineering related R&D proposals that respond to specific technical needs that are described in the annual. \$100K, Marilyn Oyler http://tsapps.nist.gov/ts_sbir/Default.asp

Small Business Technology Transfer

Cooperative R&D projects involving a small business and a university, federally-funded R&D center or nonprofit research institution. 866.724.7457.

Materials Science and Engineering

Supports work in polymers, ceramics, metallurgy, and neutron scattering and spectroscopy research at academic, and other non-federal institutions. Tanya Burke, 301.975.4711.

Environmental Sustainability

Research to advance next generation of water and waste water treatment decreasing material/energy use (\$900K). Cindy Lee, 703.292.5356, cmlww@nsf.gov

Biomass Crop Assistance Program

For producers that deliver biomass material to biomass conversion facilities. \$1 for each \$1 per dry ton, <http://www.fsa.usda.gov/FSA/webapp?area=home&subject=ener&topic=bcap>

Energy for Sustainability

Supports research and education in energy production, conversion, and storage. Cindy Lee, 703.292.5356, cmlww@nsf.gov



(USDA)

Farmers' Market Promotion Prog

To develop and expand farmers markets and direct grower-to-buyer opportunities Up to \$100K, 202.720.8317, <http://www.ams.usda.gov/AMsv1.0/fmpp>

Biomass Research/Development Initiat

To research and demonstrate biomass projects. Technical Areas: 1 Feedstocks Development 2 Biofuel/Biobased Products development 3 Biofuels Develop Analysis. \$1M-\$5M, Carmela Bailey, 202.401.6443, <http://www.csrees.usda.gov/fo/biomassresearchanddevelopmentinitiative.cfm>

Beginning Farmer and Rancher Development Program

For training, education, outreach and technical assistance for beginning farmers Siva Sureshwaran, 202.720.7536 <http://www.csrees.usda.gov/fo/beginningfarmerandrancher.cfm>

Community Food Projects

Providing community food needs <http://www.csrees.usda.gov/fo/communityfoodprojects.cfm>

Specialty Crop Research Initiative

Solve industry issues – research/extension activities. 1 of 5 areas: plant breeding and genomics; address pests threats, including specialty pollinators; improve production efficiency, productivity, and profitability; new innovations; and methods to prevent, detect, control, and respond to potential food safety hazards in the production and processing of specialty crops. To \$10M, Thomas Bewick, 202.401.3356, <http://www.csrees.usda.gov/fo/specialtycropresearchinitiative.cfm>

Forest Biomass for Energy

R&D to encourage use of forest biomass Marilyn Buford, 703.605.5176

Organic Ag Research/Extension Initiat

For enhancing the ability of organic producers/processors to grow and market high quality organic agricultural products. To \$3M, Thomas Bewick, 202.401.3356, <http://www.csrees.usda.gov/fo/organicagricultureandextensioninitiative.cfm>



National Science Foundation
WHERE DISCOVERIES BEGIN

Energy for Sustainability

For research and education in renewable energy production, conversion, and storage http://www.nsf.gov/funding/pgm_summ.jsp?pims_id=501026

Biosensing Program

To advance engineering & life sciences. http://www.nsf.gov/funding/pgm_summ.jsp?pims_id=503353



Brownfields Economic Development

To clean up and redevelop brownfields - Sernorma Mitchell, 414.297.3214 ext. 8100 <http://www.hud.gov/offices/cpd/economicdevelopment/programs/bedi/index.cfm>

Community Develop Block Grant

Prevents or eliminates slums and blight Sernorma Mitchell, 414.297.3214 ext. 8100 <http://www.hud.gov/offices/cpd/communitydevelopment/programs/index.cfm>



Transportation Economic Assistance

For road, rail, harbor and airport projects Dennis Leong, 608.266.9910 <http://www.dot.wisconsin.gov/localgov/aid/tea.htm>

Local Transportation Enhancements

80% of costs, John Duffe, 608.264.8723 <http://www.dot.wisconsin.gov/localgov/aid/te.htm>

Freight Rail Preservation Program

To help preserve freight rail service <http://www.dot.wisconsin.gov/localgov/aid/frpp.htm>

WI Department of Tourism

Joint Effort Marketing (JEM)

E-mail marketing, print and broadcast ads, direct mail, publicity, and billboards Abbie Hill, 608.261.6272 <http://industry.travelwisconsin.com/Grants/JEM.aspx>

Utility Programs

We Energies Renewable Energy R&D

For R&D activities, [we-energies.com/business/energyeff/rdgrant2010.htm](http://www.we-energies.com/business/energyeff/rdgrant2010.htm)

WPPI Energy Economic Development

Up-front costs of energy efficiency projects <http://www.wppienergy.org/economicdevelopment>

Agricultural Professional Organizations and Resources

WI - Ag Trade & Consumer Protection
2811 Agriculture Drive, PO Box 8911
Madison, WI 53708-8911
800.942.2474, feedback@datcp.state.wi.us,
<http://www.datcp.state.wi.us/index.jsp>

Commercial Goat Milk Producers
Bill Kolaske
3831 Landstead Road
Bonduel, WI 54494
715.424.4538

Int'l Dairy Federation
Diamant Building
Boulevard Auguste Reyers 80,
1030 Brussels, Belgium
322.733.9888, <http://www.fil-idf.org>

Dairy Associations/ Institute/Organization

WI Milk Marketing Board
8418 Excelsior Drive
Madison, WI 53717
608.836.8820, <http://www.wisdairy.com/>

Alliance of Western Milk Producers
1225 H Street., Suite 102
Sacramento, CA 95814
916.447.9941, milkjet@aol.com

American Butter Institute
Jerry Kozak
2101 Wilson Blvd., Suite 400
Arlington, VA 22201
703.243.5630, www.butterinstitute.org/

American Dairy Assn & Dairy Council
219 S. West St., Suite 100
Syracuse, NY 13202-2486
315.472.9143, <http://www.adadc.com/>

American Dairy Assn - Mid East
5950 Sharon Woods Blvd
Columbus, OH 43229
614.890.1800, www.adadcmidwest.com

American Dairy Goat Assn
209 West Main Street - PO Box 865
Spindale, NC 28160
828.286.3801, <http://www.adga.org/>

American Dairy Products Institute
116 N. York Street
Elmhurst, IL 60126
630.530.8700, <http://www.adpi.org>

American Dairy Science Assn
1111 N. Dunlap Avenue
Savoy, IL 61874
217.356.5146, <http://www.adsa.org/>

Dairy Business Assn
Laurie Fischer
4039 Ponce De Leon Blvd
Oneida, WI 54155
920.491.9956, <http://www.widba.com/>

Dairy Business Innovation Center
Kathy Brown
P.O. Box 14, Delavan, WI 53115
888.623.2269, www.dbicusa.org
Provides dairy experts providing:

- Product development
- Processing technology
- Equipment expertise
- Business planning
- Market development

Dairy Council of WI
Laura Wilford
175 Patrick Blvd., Suite 200
Brookfield, WI 53045
262.432.0686, lwilford@wmmb.org,
www.dairycouncilofwisconsin.org

Dairy Management, Inc.
David Pelzer
10255 W. Higgins Rd., Suite 900
Rosemont, IL 60018-5616
847.803.2000, www.innovatewithdairy.com

Dairy Sheep Assn of North America
Claire Mikolayunas
470 Animal Sciences Building, UW-Mad
1675 Observatory Dr .
Madison , Wisconsin 53706, USA
608.332.2889 <http://www.dsana.org/>

Family Dairies USA
Sharon Laubscher
4001 Nakoosa Trail, Suite 100
Madison, WI 53714
800.525.7704, <http://www.fdusa.org/>

Int'l Deli-Dairy-Bakery Assn
636 Science Drive, PO Box 5528
Madison, WI 53711-1073
608.310.5000, <http://www.iddba.org>

Int'l Dairy Foods Assn
1250 H Street, NW, Suite 900
Washington, DC 20005
202.737.4332, <http://www.idfa.org>

Midland Dairy Assn
101 NE Trilein
Ankeny, Iowa 50021
800.642.3895

Midwest Dairy Foods Assn
1335 Dublin Rd., Suite 30A
Columbus, OH 43221
614.326.6433,
www.midwestdairyfoodsassociation.org/

National Dairy Council (NDC)
10255 W. Higgins Rd., Suite 900
Rosemont, IL 60018
<http://www.nationaldairycouncil.org>

National Milk Producers Federation
2101 Wilson Blvd., Suite 400
Arlington, VA 22201
703.243.6111, <http://www.nmpf.org>

Professional Dairy Producers of WI
Shelly Mayer
N5776 U.S. Hwy. 151, Suite 1
Fond du Lac, WI 54937
800.947.7379, <http://www.pdpw.org/>

Real Seal
2060 Glacier Circle
Cross Plains, WI 53528
888.273.7325, <http://www.realseal.com>

Southeast United Dairy Industry A.
<http://www.southeastdairy.org/>

Southern Assn, Dairy Food Manufacture
PO Box 10
Tazelwell, TN 37879-0010
423.626.5855

Resources For Wisconsin Businesses

Southwestern Dairy Products Coop

505 Diagonal St, PO Box 103
Mt. Sterling, WI 54645
608.734.3151, www.buygoatcheese.com

U.S. Dairy Export Council

2101 Wilson Blvd., Ste. 400
Arlington, VA 22201-3061
703.528.3049, <http://www.usdec.org/>

WI Dairy Artisan Network

Norm Monsen - DATCP
2811 Agriculture Drive, PO Box 8911
Madison, WI 53708-8911
608.224.5135
<http://www.wisconsinartisan.com/>

WI Dairy Business Association

Laurie Fischer
4039 Ponce De Leon Blvd
Oneida, WI 54155
920.491.9956, www.widba.com/index.php

WI Dairy Goat Assn (WDGA)

Clara Hedrich
7253 Hwy 45N
Three Lakes, WI 54562
920.849.2926, <http://www.wdga.org/>

WI Dairy Products Assn

Brad Legreid
8383 Greenway Blvd.
Middleton, WI 53562
608.836.3336, <http://www.wdpa.net/>

WI Sheep Dairy Cooperative

Larry Meisegeier
River Ridge Stock Farm
N6430 Hwy 40
Bruce, WI 54819
800.409.7953 ext 4, www.sheepmilk.biz/

MN-SD Dairy Foods Research Center

Joseph J. Warthesen - Univ of Minnesota
Department of Food Science & Nutrition
1334 Eckles Ave.
St. Paul, MN 55108-6099
612.624.1764,
<http://mbbnet.umn.edu/labs/msddfrc.html>

Cheese Associations/ Institute/Organization

American Cheese Society (ACS)

Marci Wilson
455 South Fourth Street, Suite 650
Louisville, KY 40202
502.583.3783, www.cheesesociety.org

Central WI Cheesemakers Assn

Jim Mildbrandt
104 W. Bagley
Greenwood, WI 5437,
715.267.7382.

Cheesemaking.Com

New England Cheesemaking Supply
P.O. Box 85
Ashfield, MA 01330
413.628.3808, www.cheesemaking.com

Cheese Importers Assn of America

Virginia Sheahan
460 Park Ave. 11th Fl
New York, NY 10022
212.753.7500, <http://www.theciaa.org/>

Cheese Market News

Susan Quarne
P.O. Box 620244
Middleton, WI 53562-0244
608.831.6002,
<http://www.cheesemarketnews.com/>

Cheese Reporter

2810 Crossroads Dr., Suite 3000
Madison, WI 53718
608.246.8430, www.cheesereporter.com

Eastern WI Cheesemakers & Buttermakers Assn

Brian Baker
N5279 Cty G
St. Cloud, WI 53079
920.477.7871, bakerch@dotnet.com

Foreign-Type Cheesemakers Assn

Ryan McDonnell
1520 - 17th St.
Monroe, WI 53566
608.325.2507, www.ftcma.com

I Love Cheese!

Dairy Management Inc.
10255 W. Higgins Rd. Suite 900
Rosemont, Illinois 60018
847.803.2000 x3205

National Cheese Institute

1250 H St NW, Suite 900
Washington D.C. 20005
202.737.4332, <http://www.idfa.org/>

Northeastern WI Cheesemakers A.

Roger Krohn
N 2915 County Road AB
Luxemburg, WI 54217
920.845.2901

North Central Cheese Industry Assn

Lloyd Metzger
1334 Eckles Ave.
Dept. of Food Science & Nutrition
University of Minnesota
St. Paul, MN 55108
612.624.7786, lmetzger@umn.edu

Recipe and Resource Guide for Cheesemaking

Gourmetsleuth
PO Box 508
Los Gatos, CA 95031
408.354.8281,
gourmetsleuth.com/cheesereceipts.htm,

Southwest WI Cheesemakers Assn

Roth Kase USA Ltd
657 2nd St.
Monroe, Wisconsin 53566
608.329.7666 ext. 16
bruce.rothcase@tds.net

Southwestern WI Dairy Goat Products Cooperative

Mt. Sterling Cheese Cooperative
PO Box 103
Mt. Sterling, WI 54645-0103
608.734.3151, www.buygoatcheese.com/

WI Cheese Makers Assn

John Umhoefer
8030 Excelsior Drive, Suite 305
Madison, WI 53717-1950
608.828.4550,
<http://www.wischeesemakersassn.org>

WI Specialty Cheese Institute

Kathy Brown
P.O. Box 15
Delavan, WI 53115-0015
866.740.2180, www.wisspecialcheese.org

WI Swiss & Limburger Cheese Assn

Dick Oliver
1520 - 17th St.
Monroe, WI 53566
608.325.2507

www.Cheese.Com

Meat/Livestock Organization/Association

AgSource Cooperative

135 Enterprise Drive
PO Box 930230
Verona, WI 53593
608.845.1900, <http://agsource.crinet.com/>

Resources For Wisconsin Businesses

Alaska Seafood Marketing Inst
311 N. Franklin Street, Suite 200
Juneau, AK 99801-1147
800.478.2903, www.alaskaseafood.org

American Assn of Meat Processors
P.O. Box 269
Elizabethtown, PA 17022
717.367.1168, <http://www.aamp.com>

American Emu Assn
34226 Sybil Lake Road
Vergas, MN 56587
218.234.1162, <http://www.aea-emu.org>

American Fisheries Society
5410 Grosvenor Lane
Bethesda, MD 20814
301.897.8616, <http://www.fisheries.org>

American Lamb Council (ALC)
c/o American Sheep Industry Assn
9785 Maroon Circle, Suite 360
Centennial, CO 80112
303.771.3500, <http://www.sheepusa.org>

American Meat Goat Assn
P.O. Box 676
Sonora, TX 76950
325.387.6100, <http://www.meatgoats.com>

American Meat Institute (AMI)
1150 Connecticut Avenue, NW 12th Fl
Washington, DC 20036
202.587.4200, <http://www.meatami.com>

American Pastured Poultry Producers Assn (APPPA)
PO Box 87
Boyd, WI 54726
888.662.7772, www.apppa.org

American Sheep Industry Assn
9785 Maroon Circle, Suite 360
Centennial, CO 80112
303.771.3500, <http://www.sheepusa.org>

American Seafood Institute (ASI)
25 Fairway Cir
Hope Valley, RI 02832-2551,
401.783.4200,

American Shrimp Processors Assn
P.O. Box 50774
New Orleans, LA 70150
504.368.1571, www.americanshrimpprocessorsassociation.org

Appaloosa Horse Club
2720 West Pullman Road
Moscow, ID 83843
208.882.5578, <http://www.appaloosa.com/>

At-Sea Processors Assn
1225 I Street NW, Suite 600
Washington, D.C. 20005
202.712.9119, <http://www.atsea.org>

Babcock Institute
240 Agriculture Hall
1450 Linden Dr.
Madison, WI 53706-1562
608.265.4169,
<http://babcock.cals.wisc.edu>

Eastern Perishable Products Assn
17 Park Street
Wanaque, NJ 07465
973.831.4100, eppa@eppanic.org,

National Aquaculture Assn
PO Box 1647
Pine Bluff, AR 71613
870.850.7900, <http://www.thenaa.net/>

The National Bison Assn
8690 Wolff Ct, #200
Westminster, CO 80031
303.292.2833 www.bisoncentral.com/

National Cattlemen's Beef Assn
9110 E. Nichols Ave., #300
Centennial, CO 80112
303.694.0305, <http://www.beef.org>

National Chicken Council
1015 15th Street NW, Suite 930
Washington D.C. 2005-2605
202.296.2622, <http://www.eatchicken.com>

National Fisheries Institute (NFI)
1901 North Fort Myer Drive, Suite 700
Arlington, VA 22209
703.524.8880, www.aboutseafood.com/

National Pork Board
1776 N.W. 114th Street
Clive, IA 50325
515.223.2600, <http://www.pork.org/>

National Pork Producers Council
122 C St. NW, Suite. 875
Washington, D.C. 20001
202.347.3600, <http://www.nppc.org>

National Food Processors Assn
1350 I Street NW, Suite 300
Washington D.C. 20005
202.639.5900, <http://www.gmaonline.org/>

National Meat Assn
1970 Broadway, No. 825
Oakland, CA 94612
510.763.1533, <http://www.nmaonline.org>

The National Turkey Federation
1225 New York Avenue NW, Suite 400
Washington D.C. 20005
202.898.0100, <http://www.turkeyfed.org>

Poultry Science Assn
1111 N. Dunlap Avenue
Savoy, IL 61874
217.356.3182, www.poultryscience.org

U.S. Poultry & Egg Assn
1530 Cooleedge Road
Tucker, GA 30084-7303
770.493.9401, <http://www.poultryegg.org>

WI Angus Assn
Ardel Quam
N706 State Rd 113
Lodi, WI 53555, marda2@verizon.net

WI Arabian Horse Assn
W2908 Long Crossing Rd
Rio, WI 53960, Sunde Nelson,
<http://www.wisconsinarabian.com/>

WI Assn of Meat Processors
PO Box 505
Bloomington, WI 53804
Ken Bisarek, 608.994.3173

WI Ayrshire Breeders Assn
N1021 Lawn Rd.
Seymour, WI 54165, Bill Kolaske,
info@brownswissusa.com

WI Beef Council Inc
John Freitag
623 Grand Canyon Drive
Madison, WI 53719-1044
608.833.7177, www.beeftips.com

WI Beef Improvement Assn
PO Box 955
New Glarus, WI 53574
800.297.5747,
<http://www.wisconsinbeef.com/home.html>

WI Bison Producers Assn, Inc.
W4749 Golf Course Road
Mt. Calvary, WI 53057
Georgia Derrick, 920.921.8889,
<http://www.wibison.com>

WI Brown Swiss Assn
W561 Muenzenberger Rd
Coon Valley, WI 54623
Gary Fox, 608.486.2297,
www.brownswissusa.com/jrgreenbay.htm

WI Cattlemen's Assn
PO Box 527
Sun Prairie, WI 53590-0527
Greg May, 608.825.2544

Resources For Wisconsin Businesses

WI Commercial Deer/Elk Farmers Assn
3591 High Point Rd.
Spring Green, WI 53588-8935
Gwen Gilbertson, 888.233.1667,
<http://www.wcdefa.org>

WI Donkey & Mule Society
E2340 Aasen Road
Iola, WI 54945
Wes Stigen, 715.445.4178,
<http://www.widonkeymule.org/>

WI Emu Assn
Sugar Maple Emu Farm
W805 Pedee Rd.
Brodhead, WI 53520,
Joylene Reavis, 608.897.2255,
www.wiea-emu.org

WI Guernsey Breeders Assn
W23375 11th St
Trempealeau, WI 54661-9227
Deb Lakey, 608.534.6010

WI Holstein Assn
PO Box 10
Baraboo, WI 53913
Christianne Williams, 608.356.2114

WI Independent Livestock Dealers
5300 Dam Lake Rd
Eagle River, WI 53521
Norbert Brandt, 715.479.4086

WI Jersey Breeders Assn
E6261 Schoneck Rd
Marion, WI 54950
Lori Schoneck, 715.754.4886,

WI Livestock & Meat Council
PO Box 8911
Madison, WI 53718
Dan Vogel, 608.224.5113

WI Livestock Breeders Assn
PO Box 296
Argyle, WI 53504
Marv Espenscheid, 608.543.3778,

WI Milking Shorthorn Assn
E7250A Ochsner
Plain, WI 53577,
Jessica Wehler, 608.544.3306

WI Ostrich Assn
N6042 1200th St.
Prescott, WI 54021-7444,
Steve Breitlow, 414.695.1332

WI Pork Producers Assn
P.O. Box 327
Lancaster, WI 53813
Tami Vaassen, 608.723.7551

WI Poultry Improvement Assn
1675 Observatory Dr #260
Madison, WI 53706
Gregg Wolff, 608.262.1774

WI Purebred Dairy Cattle Assn
N56W30020 Hwy K
Hartland, WI 53029
Clark Vilter

WI Quarter Horse Assn
<http://www.wqha.com/index.html>

WI Sheep Breeders Coop
7811 Consolidated School Rd.
Edgerton, WI 54217
Jeff Alf, 608.868.2505
alfhamp@inwave.com

WI State Horse Council
Jana Tauber
132A South Ludington
Columbus, WI 53925
920.623.0393,
info@wisconsinstatehorsecouncil.org
www.wisconsinstatehorsecouncil.org

WI Turkey Federation
Steve Meier
1675 Observatory Dr #260
Madison, WI 53706
608.262.5157

WI Veal Growers Assn
Pegi Erdmann
W7104 Cty KW
Juneau, WI 53039
920.386.4600, wvga@aol.com

Other/Special Organizations

Accredited Certifiers Assn
PO Box 472
Port Crane, NY 13833
607.648.3259, www.accreditedcertifiers.org

Ag Utilization Research Institute
PO Box 599
Crookston, MN 56716-0599
800.279.5010, www.auri.org

Alliant Energy
4902 N. Biltmore Lane
Madison, WI 53718
800.255.4268, www.alliantenergy.com

American Bagel Assn
111 West First Street
Dayton, OH 20005
800.844.8493

American Bakers Assn
1350 Eye Street, N.W., Suite 1290
Washington D.C. 20005
202.789.0300, www.americanbakers.org

American Beverage Assn
1101 16th Street NW
Washington D.C. 20036-4803
202.463.6732, <http://www.ameribev.org/>

American Beverage Licensees
5101 River Road, Suite 108
Bethesda, MD 20816-1560
301.656.1494, <http://www.ablusa.org/>

American Botanical Council
Box 201660
Austin, TX 78720
800.373.7105, <http://www.herbalgram.org>

American Butter Institute
2101 Wilson Blvd., Suite 400
Arlington, VA 22201
703.243.6111, www.butterinstitute.org

American Corn Growers Assn
PO Box 18157
Washing DC, 20036
202.835.0330, <http://www.acga.org/>

American Council on Science and Health
1995 Broadway, Second Floor
New York, NY 10023-5860
212.362.7044, <http://www.acsh.org>

American Dietetic Assn
120 South Riverside Plaza, Suite 2000
Chicago, IL 60606-6995
800.877.1600, <http://www.eatright.org>

American Egg Board
1460 Renaissance Drive
Park Ridge, IL 60068
847.296.7043, <http://www.aeb.org/>

American Frozen Food Institute
2000 Corporate Ridge, Suite 1000
McLean, VA 22102
703.821.0770, <http://www.affi.com/>

American Herbal Products Assn
8484 Georgia Ave., Suite 370
Silver Springs, MD 20910
301.588.1171, <http://www.ahpa.org>

American Honey Producers Assn
104 Cottonwood Lane
Rocky Ford, CO 81067
719.254.6321,
www.americanhoneyproducers.org

Resources For Wisconsin Businesses

American Institute of Food Distrib
1 Broadway, Second Floor
Elmwood Park, NJ 60091
201.791.5570, www.foodinstitute.com

American Malting Barley Assn, Inc.
740 Plankinton Ave., Suite 830
Milwaukee, WI 53203
414.272.4640, <http://www.ambainc.org/>

American Nutraceutical Assn
22 Inverness Center Pkway., Suite 150
Birmingham, AL 35242
205.980.5710, www.americanutra.com

American Restaurant Assn Inc.
PO Box 51482
Sarasota, FL 34232
888.423.4411,
www.americanrestaurantassociation.com/

American Seed Trade Assn
225 Reinekers Ln, Suite 650
Alexandria, VA 22314-2875
703.837.8140, <http://www.amseed.org/>

American Society of Agronomy
677 South Segoe Rd
Madison, WI 53711
608.273.8080, <https://www.agronomy.org/>

American Society of Animal Science
1111 N. Dunlap Ave
Savoy, IL 61874
217.356.9050, <http://www.asas.org/>

American Society of Baking
825 Green Bay Road, Suite 120
Wilmette, IL 60091
847.920.9885, <http://www.asbe.org>

American Soybean Assn
Suite 100, 12125 Woodcrest Executive Dr
St. Louis, MO 63141
800.688.7692: www.soygrowers.com/

Assn for Dressings and Sauces
5775-G Peachtree-Dunwoody Rd.
Atlanta, GA 30342
404.252.3663, www.dressings-sauces.org

Assn of Home Appliance Manufact
Suite 402, 1111 19th Street, NW
Washington D.C. 20036
202.872.5955, <http://www.aham.org>

Assn of Women in Agriculture
1909 University Ave.
Madison, WI 53705
Kristina Duwe, 608.231.3702,
awa-news@hotmail.com

ATTRA
53020 Hitchcock Ave
Lewis, IA 51544
800.346.9140, www.attra.ncat.org

Baking Equip Manufacturer's Assn
825 Green Bay Road, Suite 120
Wilmette, IL 60091
847.920.1230, <http://www.bema.org>

Bread Bakers Guild of America
3203 Maryland Avenue
North Versailles, PA 15137
412.823.2080, <http://www.bbga.org>

Brown County Beekeepers Assn
1418 Chicago St.
Green Bay, WI. 54301-3840
920.432.2261, <http://browncountybeekeepers.wordpress.com/>

Bizstarts Milwaukee
10437 Innovation Drive, Suite 202 .
Milwaukee, WI 53226
www.bizstartsmilwaukee.com/Home.htm

Canned Food Alliance
8039 Gatehouse Road
Falls Church, VA 22042
703.849.8755, <http://www.mealtime.org>

Canned Vegetable Council Inc
PO Box 5258
Madison, WI 53705
608.231.2250, www.cannedveggies.com

Center for Food Safety
660 Pennsylvania Ave, SE Suite 302
Washington D.C. 20003
202.547.9359, www.centerforfoodsafety.org

Certified Naturally Grown
PO Box 156
Stone Ridge, NY 12484
845.687.2058, www.naturallygrown.org

Consumer Healthcare Products Assn
1150 Connecticut Ave., NW, 12th Fl
Washington D.C. 20036
202.429.9260, <http://www.chpa.org>

Cooperative Network
131 W Wilson St #400
Madison, WI 53703
608.258.4407,
<http://www.cooperativenetwork.coop/>

Corn Refiners Assn
1701 Pennsylvania Ave, Suite 950
Washington, DC 20006
202.331.1634, <http://www.corn.org/>

The Cornucopia Institute
PO Box 126
Cornucopia, WI 54827
608.625.2042, <http://www.cornucopia.org>

Council for Responsible Nutrition
1875 Eye St. NW
Washington, D.C. 20006
202.872.1488, <http://www.crnusa.org>

Dane County Farm Bureau
2193 Hwy 73
Cambridge, WI 53525
608.423.9860, www.wfbf.com/county

Dane County Farm Service Ag
1 Fen Oak Ct.
Madison, WI 53718
608.224.3767, www.fsa.usda.gov/wi

Downtown Madison, Inc.
615 E. Washington Ave.
Madison, WI 53703
608.255.1008, www.downtownmadison.org

Distilled Spirits Council of the US
1250 Eye Street, NW, Suite 400
Washington, D.C. 20005
202.628.3544, <http://www.discus.org/>

The Ecological Farming Assn
406 Main Street, Suite 313,
Watsonville, CA 95076
831.763.2111, www.eco-farm.org/

Focus on Energy
431 Charmany Drive
Madison, WI 53719
800.762.7077, www.focusonenergy.com

Food Institute
28-12 Broadway, P.O. Box 972
Fair Lawn, NJ 07410
201.791.5570, www.foodinstitute.com

Food Alliance
400 Selby Ave, Ste Y
St Paul, MN 55102
651.265.3682, www.foodalliance.org

Food Marketing Institute
655 15th Street NW
Washington D.C. 2005
202.452.8444, <http://www.fmi.org>

Forward Wisconsin
201 W. Washington Ave., Suite 500
Madison, WI 53703
608.261.2500, <http://www.forwardwi.com>

Grassworks, Inc
210 River Drive
Wausau, WI 54403
715.261.6009, mail@grassworks.org

Resources For Wisconsin Businesses

Grocery Manufacturers of America
1010 Wisconsin Ave NW, Ninth Floor
Washington, D.C. 20007
202.337.9400, www.gmabrands.com

Growers for Biotechnology
P.O. Box 253
Valley City, ND 701.845.2093,
www.growersforwheatbiotechnology.org/

Hearth, Patio, & Barbecue Assn
Suite 1001, 1601 North Kent Street
Arlington, VA 22209
703.522.0086, <http://www.hpba.org>

Herb Research Foundation
1007 Pearl Street, Suite 200
Boulder, CO 80302
800.748.2617, www.herbs.org

Illinois Center for Soyfoods
170 NSRC, 1101 W. Peabody Dr.,
Urbana, IL 61801, 217.244.1706,
<http://www.soyfoodsillinois.uiuc.edu>

Independent Organic Inspector Assn
PO Box 6
Broadus, MT 59317-0006
406.436.2031, www.ioia.net

Institute of Food Technologists
525 W. Van Buren, Suite 1000
Chicago, IL 60607
800.IFT.FOOD, <http://www.ift.org>

Institute for Ag and Trade Policy
2105 First Ave S
Minneapolis, MN 55404
612.870.3400, iatp@iatp.org, www.iatp.org

Int'l Bottled Water Assn
1700 Diagonal Road, Suite 650
Alexandria, VA 22314
703.683.5213, <http://www.bottledwater.org>

Int'l Dairy-Deli-Bakery Assn
313 Price Place, Suite 202, PO Box 5528
Madison, WI 53705-0528
608.238.7908, <http://www.iddba.org>

Int'l Federation of Ag Producers
60, rue Saint-Lazare
75009 Paris, France
33 1 45 26 05 53, <http://www.fresh-cuts.org>

Int'l Food Information Council
1100 Connecticut Avenue NW, Suite 430
Washington D.C. 20036
202.296.6540, <http://www.ific.org>

Int'l Housewares Assn
6400 Shafer Court, Suite 650
Rosemont, IL 60018
847.292.4200, <http://www.housewares.org>

11/15/10

Int'l Organic Accreditation Service
102 ½ 1st Ave S, Suite 4
Jamestown, ND 58401
701.252.4070, <http://www.ioas.org>

Int'l Texas Longhorn Assn
PO Box 2610
Glen Rose, TX 76043
254.898.0157, <http://www.itla.com/>

Kettle Moraine Mink Breeders Assn
N252 County A
New Holstein, WI 53061
920.894.3779

Madison Area CSA Coalition
PO Box 7814
Madison, WI 53707-7814
608.226.0300, www.macsac.org

Michael Fields Agricultural Institute
W2493 County Road ES, PO Box 990
East Troy, WI 53120
262.642.3303 ext. 127,
<http://www.michaelfieldsagainst.org>

Mid-America Agri-Trade Council
400 West Erie Street Suite 100
Chicago, IL 560610-4041
312.944.3030, <http://www.miatco.org>

Midwest Equipment Dealers Assn
5330 Wall St #100
Madison, WI 53718-7929
608.240.4700, <http://www.medaassn.com/>

Midwest Food Processors Assn
502 E. Main St., PO Box 1297
Madison, WI 53701-1297
608.255.9946, <http://www.mwfpa.org>

M-west Organic Dairy Producers All
PO Box 1772
Madison, WI 53701, 608.260.0900,
www.familyfarmdefenders.org

Midwest Organic Services Assn
PO Box 821
Viroqua, WI 54665
608.637.2526, <http://www.mosaorganic.org/>

**Midwest Organic & Sustainable
Education Services (MOSES)**
PO Box 339
Spring Valley, WI 54767
715.772.3162, info@mosesorganic.org,
www.mosesorganic.org

National Assn of Chain Drug Stores
413 North Lee Street
Alexandria, VA 22314
703.549.3001, <http://www.nacds.org>

National Assn of Convenience Stores
1605 King Street
Alexandria, VA
703.684.3600, www.cstorecentral.com

National Assn of Margarine Manuf
1101 15th St. NW, Suite 202
Washington D.C. 20005
202.785.3232, <http://www.margarine.org>

National Assn of State Organic Prog
PO Box 146500
Salt Lake City, UT. 84114-6500
801.538.7141, <http://www.nasda.org/nasop/>

National Assn of Wheat Growers
415 Second St NE, Suite 300
Washington DC, 20002-4993
202.547.7800, <http://www.wheatworld.org/>

**National Center for Complementary and
Alternative Medicine**
NCCAM Clearinghouse
P.O. Box 8218
Silver Spring, MD 20907-8218
888.644.6226, <http://nccam.nih.gov>

National Coffee Assn of U.S.A., Inc.
15 Maiden Lane, Suite 1405
New York, NY 10038
212.766.4007, <http://www.ncausa.org>

National Cooperative Business Assn
1401 New York Ave, Suite 1100
Washington DC, NY 20005
202.638.6222, <http://www.ncba.coop/>

National Corn Growers Assn
632 Cepi Drive,
Chesterfield, MO 63005
636.733.9004, <http://www.ncga.com/>

National Council of Farmer Coops
50 F Street NW, Suite 900
Washington, DC 20001
202.626.8700, <http://www.ncfc.org/>

National Grain and Feed Assn
1250 I St., N.W., Suite 1003
Washington, D.C., 20005
202.289.0873, <http://www.ngfa.org/>

National Farmers Org-WI
955 17th St
Prairie du Sac, WI, 53578
Ron Statz, 608.643.3341

Nat Federation of Independent Bus
10 E. Doty St., Suite 201
Madison, WI, 53703
608.255.6083, <http://www.nfib.com/wi>

Resources For Wisconsin Businesses

National Food Processors Assn
1350 I St. NW, Ste. 300
Washington D.C. 20005
202.639.5900, <http://www.gmaonline.org/>

National Gardening Assn
1100 Dorset Street
South Burlington, VT 05403
802.863.5251, www.gardenresearch.com

National Juice Products Assn
400 North Tampa Street
Tampa, FL 33601
813.273.6572, www.juiceproducts.org/

National Soft Drink Assn
1101 16th Street, N.W.
Washington D.C. 20036
202.463.6732, <http://www.nsdacom>

National Sustainable Agriculture Information Service (ATTRA)
P.O. Box 3657
Fayetteville, AR 72702
800-346-9140, <http://attra.ncat.org/>

National Yogurt Assn
2000 Corporate Ridge, Suite 1000
McLean, VA 22102
703.821.0770, <http://aboutyogurt.com/>

Natural Products Association
1773 T Street, NW
Washington, DC 20009
800.966.6632, <http://www.nfpa.org>

Northern WI Co-op Tobacco Pool
PO Box 47
Viroqua, WI, 54665,
608.637.2526

Organic Ag Info
www.organicaginfo.org

(The) Organic Center
PO Box 20513
Boulder, CO 80308
303.499.1840, www.organic-center.org

Organic Crop Improvement Assn In
6400 Cornhusker, Suite 125
Lincoln, NE 68507
402.477.2323, <http://www.ocia.org/>

Organic Crop Improvement Assn WI Chapter #1
5381 Norway Drive
Pulaski, WI 54162
920.822.2629, mnmsgang@netnet.net

Organic Farming Research Found
PO Box 440
Santa Cruz, CA 95061
831.426.6606, www.offr.org
11/15/10

Organic Materials Review Institute
PO Box 11558
Eugene, OR 97440
541.343.7600, www.omri.org

Organic National & Int'l Certifiers
3845 W Oakton St
Skokie, IL 60076
847.763.0218, www.on-ic.com

Organic Trade Assn
60 Wells St, P.O. Box 547
Greenfield MA 01302
413.774.7511, <http://www.ota.com>

Orthodox Union
11 Broadway
New York, NY 10004
212.613.8249, <http://www.oukosher.org>

Organic Valley™ Family of Farms
507 West Main Street
LaFarge, WI 54639
888.444.6455, www.organicvalley.com

OK Kosher Certification
391 Troy Avenue
Brooklyn, NY 11213
718.756.7500, <http://www.ok.org>

Private-label Manufacturers Assn
369 Lexington Ave.
New York, NY 10017
212.972.3131

Produce Marketing Assn
1500 Casho Mill Road, P.O. Box 6036
Newark, DE 19714-6036
302.738.7100

Research Education Action & Policy on Food Group
PO Box 5632
Madison, WI 53705
608.294.1114, www.reapfoodgroup.org

Retailer's Bakery Assn
14239 Park Center Drive
Laurel, MD 20707
301.725.2149, <http://www.rbanet.com>

(The) Rodale Intitute
611 Siegfriedale Road
Kutztown, PA 19530-9320
610.683.1416, <http://www.newfarm.org>

SavorWisconsin
PO Box 8911
Madison, WI 53708
608.224.5017, www.savorwisconsin.com

Shiitake Growers Assn of WI
N3296 Kozuzek Rd.
Peshtigo, WI 54157, 715.582.4997

Snack Food Assn
1711 King Street, Suite One
Alexandria, VA 22314
800.628.1334, <http://www.sfa.org/>

Society of Comm Seed Technologists
101 East State St., #214
Ithaca, NY 14850
607.256.3313, www.seedtechnology.net/

Soyfoods Assn of North America
1723 U St., N.W.
Washington D.C. 20009
202.986.5600, <http://www.soyfoods.org>

Soy Protein Assn
1255 23rd Street, NW
Washington D.C. 20037-1174
202.467.6610,
<http://www.spcouncil.org/facts.html>

Specialty Coffee Assn of America
330 Golden Shore, Suite 50
Long Beach, CA 90802
562.624.4100, <http://www.scaa.org>

Sustainable Agriculture Coalition
110 Maryland, NE
Washington DC 20002
202.547.5754,
www.sustainableagriculturecoalition.org

Sustainable Agriculture Network
210 Hills Building, University of Vermont
Burlington, VT 05405-0082
802.656.0484, www.sare.org

Tea Assn of the USA, Inc.
230 Park Avenue, Suite 1460
New York, NY 10169
212.986.9415, <http://www.teausa.com>

Thrive
615 E. Washington Ave.
Madison, WI 53703
608.443.1960, <http://www.thrivehere.org>

Timber Producers Assn
PO Box 1278
Rhineland, WI 54501
715.282.5828, <http://www.timberpa.com>

Tortilla Industry Assn
8117 Preston Road, Suite 300
Dallas, TX 75225
214.706.9193, <http://www.tortilla-info.com>

United Fresh Produce Assn
1901 Pennsylvania Ave. NW, Suite 1100
Washington, DC 20006
202.303.3400 <http://www.unitedfresh.org/>

Resources For Wisconsin Businesses

United Soybean Board

16640 Chesterfield Grove Road, Suite 130
Chesterfield, MO 63005-1429
800.989.USB1, www.unitedsoybean.org

USDA National Organic Program

1400 Independence Ave SW
Washington DC 20250
202.720.3252, www.ams.usda.gov/nop

U.S. Grains Council

1400 K Street NW, Suite 1200,
Washington, DC 20005
202.789.0789, <http://www.grains.org/>

U.S. Wheat Associates

3103 10th Street, North Suite 300
Arlington, VA 22201
202.463.0999, <http://www.uswheat.org/>

The Vegetarian Resource Group

PO Box 1463
Baltimore, MD 21203
410.366.8343, <http://www.vrg.org>

Wheat Foods Council

10841 South Crossroads Drive, Suite 105
Parker, CO 80138
303.840.8787, <http://www.wheatfoods.org>

WI Aglime Assn

PO Box 286
Plain, WI 53577-0256
608.546.2255, dickm@tkellc.com

WI Agri-service Assn.

6000 Gisholt Dr., Suite 208
Madison, WI 53713
608-223-1111, <http://www.wasa.org/>

WI Agribusiness Council

221 Canal Rd.
Waterloo, WI 53594
920.478.3852, acminc@gdinet.com

WI Agricultural Tourism Assn, Inc

211 Canal Road
Waterloo, WI 53594
920.478.3852, www.visitdairyland.com

WI Aquaculture Assn

5117 Hwy 191
Dodgeville, WI 53533, 608.935.2098
<http://www.wisconsinaquaculture.com/>

WI Apple Growers Assn

211 Canal Road
Waterloo, WI 53594
920.478.4277, <http://www.waga.org>

WI Arborist Association

PO Box 8244
Janesville, WI 53547
608.756.5561, <http://www.waa-isa.org>

11/15/10

WI Assn of Fairs

6097 Pinion Pine Way
Fitchburg, WI 53719
608.274.6228, <http://www.wifairs.com/>

WI Assn of Professional Ag Consult

7310 Farmington Way
Madison, WI 53717
608.833.7989, <http://www.wapac.info/>

WI Beautiful Garden Assn

W297 59115 Hwy 83, PO Box 69
Mukwonago, WI 53149
262.363.8911

WI Berry Growers Assn

221 Canal Road
Waterloo, WI 53594
920.478.3852, <http://www.wiberries.org>

WI BioAg Gateway Campus

215 Martin Luther King, Jr Bd., Box 2985
Madison, WI 53701-2985
608.267.4933

WI Biotechnology Assn

2E Mifflin St #600
Madison, WI 53703-2865
608.252.9393, www.wisbiomed.org

WI Bird & Game Breeders Assn

17182 CTH T
Tomah, WI. 54660-6755
608.372.2283

WI Builders Assn

4868 High Crossing Blvd.
Madison, WI 53704
608.242.5151, <http://www.wisbuild.org>

WI Carrot Growers Assn

N570 6th Ct.
Endeavor, WI 53930
608.981.2488

WI Cherry Board Inc

PO Box 8911
Madison, WI 53708-8911
920.823.2051

WI Christmas Tree Producers Assn

W9833 Hogan Road,
Portage, WI 53901-9279
608.742.8663, www.christmastrees-wi.org

WI Corn Growers Assn

W1360 Hwy 106
Palmyra, WI 53156
262.495.2232, www.wicorn.org

WI Crop Improvement Assn

1575 Linden Dr.
Madison, WI 53706
608.849.5021, <http://www.wisc.edu/wcia/>

WI Cranberry Board Inc

PO Box 1351
WI Rapids, WI 54495-1351
715.423.2070

WI Crop Producers Assn

2317 International Ln #102
Madison, WI 53704
608.249.4070, <http://www.wicrops.org>

WI Department of Commerce

201 W. Washington Ave.
Madison, WI 53703
608.266.1018, <http://commerce.wi.gov>

WI Economic Development Assn

4600 American Parkway, Suite 208
Madison, WI 53718
608.255.5666, <http://www.weda.org>

WI Egg Producers Assn

N6680 Hwy O
Marshall, WI 53559,
920.648.8015

WI Farm Bureau Federation

1241 John Q. Hammons Drive
Madison, WI 53717
608.828.5710, www.wfbf.com

WI Farmers Union

117 W Spring St
Chippewa Falls, WI 54729
715.723.5561,
www.wisconsinfarmersunion.com

WI Fresh Market, Vegetable Growers A

211 Canal Rd.
Waterloo, WI 54594
920.478.3852,
<http://www.wisconsinfreshproduce.org>

WI Fur Breeders Assn

Harry Erickson
W3331 US Hwy 10
Granton, WI 54436

WI Ginseng Growers Assn

555 N 72nd Avenue, Suite 2
Wausau, WI 54401
715.845.7300, www.ginsengboard.com

WI Green Industry Federation

12342 West Layton Ave
Greenfield, WI 53228
414.529.4705, www.wislf.org

WI Grocers Assn, Inc

One South Pinckney, Suite 504
Madison, WI 53703
608.244.7150, www.wisconsinagrocers.com

Resources For Wisconsin Businesses

WI Hatcheries Association

PO Box 452
Beaver Dam, WI 53916
920.887.2122

WI Hay Assn

4671 Hwy 10
Junction City, WI 54443, 715.457.2265

WI Honey Producers Assn

W229 S7120 Guthrie School Road
Big Bend, WI 53103
262.662.2843, andy@hemkenhoney.com

WI Independent Businesses

122 W. Washington Ave., Suite 100
Madison, WI 53703
608.255.0373, <http://www.wibiz.org>

WI Land & Water Conservation

One Point Place #101
Madison, WI 53719
608.833.1833, <http://www.wlwca.org>

WI Manufacturers & Commerce

501 E. Washington Ave.
Madison, WI 53703
608.258.3400, www.wmc.org

WI Maple Syrup Producers Assn

33186 County Hwy W
Holcombe, WI 54745-4430
715.447.5758, <http://www.wismaple.org/>

WI Milk Marketing Board

8418 Excelsior Dr
Madison, WI 53717
800.373.9662, www.wisdairy.com

WI Muck Farmers Assn

PO Box 327
Antigo, WI 54409-0327, 715.623.7683,

WI Natural Foods Associates

910 W Grand Ave
Wisconsin Rapids, WI 54494
715.421.2061
<http://www.wisconsinnaturalfoods.org/>

WI Natural Foods Assn, Inc.

Ester Horsted
6616 Cty I, Waunakee, WI 53597-9774

WI Nursery Assn

12342 W Layton Ave
Greenfield, WI 53228-3347
414.529.4705, www.wgif.net

WI OCIA #1

5381 Norway Drive
Pulaski, WI 54162
920.822.2629,
<http://www.ocia.org/ContactUs/USA.aspx>

WI Pest Control Assn

16700 W Victor Rd.
New Berlin, WI 53151
262.797.4160, <http://wisconsinpest.com/>

WI Potato & Vegetable Growers As

PO Box 327
Antigo, WI 54409-0327
715.623.7683 www.wisconsinpotatoes.com

WI Poultry & Egg Industries

MacFarlane Pheasants Inc
2821 South U.S. Hwy 51
Janesville, WI 53546
Ben Lawton, 608.757.7881

WI Restaurant Assn

2801 Fish Hatchery Rd
Madison, WI 53713
Ed Lump, 608.270.9950/ 800.589.3211

WI Red Cherry Growers

6476 State Hwy 42
Egg Harbor, WI 54209-9801
David Schartner, 920.743.8617

WI State Brewers Assn

2700 S Shore Dr
Milwaukee, WI 53207
Marty Schriber, 414.482.1214

WI State Cranberry Growers

PO Box 365
WI Rapids, WI 54495-0365
715.423.2070, www.wiscran.org

WI State Grange

N2552 Strunk Rd
Ft Atkinson, WI 53538
Duane Scott, Master 920.563.6669

WI Seed Potato Improvement

PO Box 173
Antigo, WI 54409
715.623.7683, www.potatoseed.org

WI Sod Producers Assn

22920 Hanson Rd.
Union Grove, WI 53182
Gina Holter, 262.895.6820

WI Soybean Assn

2976 Triverton Pike Rd
Madison, WI 53711
608.274.7522, <http://www.wisoybean.org>

WI Soybean Marketing Board

2976 Triverton Pike Rd
Madison, WI 53711-5840
608.274.7522, <http://www.wisoybean.org>

WI Tobacco Dealers & Growers

552 Cty Hwy X
Edgerton, WI 53534,
Shelly Shield, Fax – 608.873.4071

WI Turkey Federation

1675 Observatory Dr #260
Madison, WI 53706
Steven Meier, 608.262.5157

WI Women for Agriculture

N901 Welsh Rd
Watertown, WI 53509,
Rosemary Echaradt, 715.536.5423

WI Woodland Owners Assn

PO Box 285
Stevens Point, WI 54481
715.346.4798,
<http://www.wisconsinwoodlands.org/>

WI Women's Bus Initiative Corp

2300 S. Park St., #21
Middleton, WI 53713
608.257.5450, <http://www.wwbic.com>

WI Winery Assn

2810 Crossroads Drive, Suite 3800
Middleton, WI 53718
866.947.9463, <http://www.wiswine.com/>

World Beef Expo

640 S 84th Street
West Allis, WI 53214
414.266.7050, <http://worldbeefexpo.com>

World Dairy Expo Inc

3310 Latham Drive
Madison, WI 53713
608.224.6455, www.worlddairyexpo.com

Zero Tillage Farmers Assn

<http://www.mandakerotill.org/>

Dairy Processing Businesses

Arla Foods, Inc.

489 Holland Court
Kaukauna, WI 54130
800.243.3730, <http://www.arlausa.com/>
Cheese

Bass Lake Cheese Factory

598 Valley View Trail
Somerset, WI 54025
715.247.5586, <http://www.blcheese.com/>
Cheese

Resources For Wisconsin Businesses

Beechwood Cheese Company

N1598W County Road A
Beechwood, WI 53001
920.994.9306, www.beechwoodcheese.com
Cheese

BelGioioso Cheese, Inc

5810 County Road NN
Denmark, WI 54208
920.863.2123, www.belgioioso.com/
Cheese

Blaser's USA

PO Box 36
Comstock, WI 54826
262.392.2411, www.blasersusa.com/
Cheese

Bleu Mont Dairy

3480 County F
Blue Mounds, WI 53517
608.767.2875
Cheese

Braun Suisse Kase

800 Pleasant Street
Beloit, WI 53511
608.365.3332, Cheese
<http://www.brownswissusa.com/cheese.htm>

Brunkow Cheese

17975 County Highway F
Darlington, WI 53530
608.776.3716, Cheese

Burnett Dairy Cooperative

11631 State Road 70
Grantsburg, WI 54840
715.689.2748, www.burnettdairy.com/
Cheese

Butler Farms

W13184 Sjuggerud Road
Whitehall, WI 54773
715.983.2285, Sheep Cheese

Caprine Supreme

W5646 Highway 54
Black Creek, WI 54106
920.984.3388
<http://caprinesupreme.com/>, Goat cheese

Carr Valley Cheese

S3797 County Trunk Highway G
LaValle, WI 53941
608.986.2781, www.carrvalleycheese.com
Cheese, sheep cheese, goat cheese

Castle Rock Organic Dairy

S13240 Young Road
Osseo, WI 54758
715.597.0085, www.castlerockfarms.net/
Cheese, milk, ice cream

Cedar Grove Cheese

E5904 Mill Road, PO Box 185
Plain, WI 53577
800.200.6020, www.cedargrovecheese.com
Cheese

Chalet Cheese Cooperative

N4858 Highway N, PO Box 788
Monroe, WI 53566
608.325.4343, Cheese

Chocolate Shoppe Ice Cream

2221 Daniels St.
Madison, WI 53718
800.466.8043, Ice cream
<http://www.chocolateshoppeicecream.com/>

Country Quality Dairy, Inc.

1908 E. Hwy 14
Janesville, WI 53545-0205
608.756.1552,
Cheese/butter/milk/ice cream/yogurt/cream

Crave Brothers Farmstead Cheese

W11555 Torpy Road
Waterloo, WI 53594
920.478.4887, www.cravecheese.com/
Cheese

Crystal Ball Farms

527 State Road 35
Osceola, WI 54020
715.294.4090,
Cheese, butter, milk, ice cream, cream

Dairy Source, Inc.

433 Broad Street
Lake Geneva, WI 53147
262.348.3480 www.dairysourceinc.com/
Cheese processing

Decatur Dairy

W1668 Hwy. F
Brodhead, WI 53520-9505
608.897.8661, www.decaturdairy.com/
Cheese, butter, brats, sausage

Dreamfarm

8877 Table Bluff Road
Cross Plains, WI 53528
608.767.3442, www.dreamfarm.biz
Goat cheese

Edelweiss Creamery

W6117 County C
Monticello, WI 53570
608.938.4094, Cheese

Fantome Farm

Rt. 1
Ridgeway, WI 53582
608.924.1266 www.fantomefarm.com
Goat cheese

Foremost Farms USA

E10889 Penny Lane, P.O. Box 111
Baraboo, WI 53913
800.362.9196, www.foremostfarms.com/
Cheese and dairy products

Gingerbread Jersey

1025 West Lincoln Street
Augusta, WI 54722
715.286.4007 www.gingerbreadjersey.com
Cheese

Grassland Dairy Products, Inc.

N8790 Fairground Ave.
Greenwood, WI 54437
800.428.8837, Butter

Harmony Specialty Dairy Foods

C1956 Riviera Drive
Stratford, WI 54484
715.687.4236, www.harmonyho.com
Cheese

Hayward Dairy Co

PO Box 506
Hayward, WI 54843
715.634.2244, Ice cream

Henning Cheese, Inc.

20201 Point Creek Road
Kiel, WI 53042
920.894.3032, www.henningscheese.com
Cheese

Hidden Springs Creamery

S1597 Hanson Road
Westby, WI 54667
608.634.2521,
www.hiddenspringscreamery.com
Sheep cheese

Holland's Family Cheese

N13851 Gorman Ave
Thorp, WI 54771
715.669.5230,
www.hollandfamilycheese.com
Cheese

Hook's Cheese Company

320 Commerce Street
Mineral Point, WI 53565
608.987.3259, www.hookscheese.com
Cheese

Klondike Cheese Company

PO Box 234
Monroe, WI 53566
608.325.3021, Cheese

Laack Brothers Cheese Company

7050 Morrison Road
Greenleaf, WI 54126
920.864.2815, Cheese

Resources For Wisconsin Businesses

LoveTree Farmstead Cheese
12413 County Road Z
Grantsburg, WI 54840
715.488.2966, www.lovetreefarm.com
Sheep cheese

LW Dairy
N132 Lincoln Road
Ixnoia, WI 53036
920.474.3060, www.lwdairy.com
Milk

Maple Leaf Cheese Cooperative
N890 Twin Grove Road
Monroe, WI 53566
608.934.1234, <http://www.wischeese.com>
Cheese

Meister Cheese Company
1160 Industrial Drive
Muscodia, WI 53573
608.739.3134, www.meistercheese.com
Cheese

M & J Sales
825 West Main
Hortonville, WI 54944
920.982.6783,
Manufacturer and sales of ethnic cheese

Mauel's Dairy
609 W. 3rd St.
Owen, WI 54460
715.229.2294, Ice cream

Midor
N3503 Hwy P
Elroy, WI 53929
608.462.8275, <http://midor.net/>
Dry milk powder blending plant

Milk Specialties Company
260 South Washington Street
Carpentersville, IL 60110-2627
800.323.4274, www.msccompany.com/
Specialty nutrition and health products

Montchevre-Betin
336 South Penn Street
Belmont, WI 53510
608.762.5878, <http://www.montchevre.com>
Goat cheese

Montforte-WFU Specialty Cheese
303 E. Highway 18
Montfort, WI 53569
608.943.6771, Cheese

Mt. Sterling Co-op Creamery
505 Diagonal Street, PO Box 103
Mt. Sterling, WI 54645-0103
608.734.3151, www.buygoatcheese.com
Goat cheese

Next Generation Organic Dairy
251 Industrial Drive
Mondovi, WI 54755
715.926.4788
www.nextgenerationdairy.com
Cheese

Nordic Creamery
S2244 Langaard Lane
Westby, WI 54667
608.606.2585 www.nordiccreamery.com/
Goat cheese

North Hendren Co-op Dairy
W8204 Spencer Road
Willard, WI 54493
262.677.3713, Cheese
<http://www.northhendrenbluecheese.com>

Oak Grove Dairy, Inc
W10198 Oak Grove Rd
Clintonville, WI 54929
715-823-6226, Cheese

Paoli Cheese
6890 Paoli Road
Belleville (Paoli), WI 53508
800.762.4644, www.paolicheese.com/
Cheese

Park Cheese Company
PO Box 1499
Fond du Lac, WI 54935-1499
920.923.8484, www.parkcheese.com/
Cheese

Pasture Pride/Natural Valley Cheese
110 Eagle Drive
Cashton, WI 54619
608.654.55880, Cheese

Pine River Dairy Inc.
10115 English Lake Rd.
Manitowoc, WI 54220
920.758.2233, www.pineriverdairy.com/
Cheese

Roelli Cheese
15982 State Hwy 11
Shullsburg, WI 53586
800.575.4372, www.roellicheese.com/
Cheese

rondale Specialty Foods
8100 Hwy K South
Merrill, WI 54452
888.766.3353,
Spreadable products

Roth Kase USA Ltd
657 Second Street
Monroe, WI 53566
608.328.2122, <http://www.rothkase.com/>
Cheese

Salemville Cheese Cooperative
W4481 County Road GG
Cambria, WI 53923-9304
262.677.3713,
Cheese

Saputo Cheese USA Inc.
25 Tri-State International
Lincolnshire, IL 60069
800.493.2479, www.saputo.com
Cheese

Sartori Food Corporation
107 Pleasant View Road, PO Box 258
Plymouth, WI 53073
920.893.6061, www.sartorireserve.com
Cheese

Sassy Cow Creamery
W4192 Bristol Rd.
Columbus, WI 53925
608.445.2010,
<http://www.sassycowcreamery.com>
Milk, ice cream

Saxon Homestead Creamery
855 Hickory Street
Cleveland, WI 53015
920.547.4108, www.saxoncreamery.com
Cheese

Seymour Dairy Products, Inc
124 E. Bronson Road
Seymour, WI 54165
920.833.2900,
<http://www.seymourdairyproducts.com>
Cheese

Shullsburg Creamery Inc
208 West Water Street
Shullsburg, WI 53586
608.965.4485,
www.shullsburgcreamery.com/
Cheese and dairy products

Sibby's Ice Cream
S2987 Sebion Road
Westby, WI 54667
608.634.3828, www.sibbysicecream.com/
Ice Cream

Silver Lewis Cheese Co-op
W3075 County Road EE
Monticello, WI 53570
608.938.4813, Cheese

SommHerr Dairy
W2151 US Hwy 10
Granton, WI 54436
715.238.7947,
Cheese, goat cheese

Resources For Wisconsin Businesses

Specialty Cheese Company
430 North Main Street
Reesville, WI 53579
920.927.3888, www.specialcheese.com
Cheese

Springbrook Organic Dairy
W3151 Haddick Road
Springbrook, WI 54875
715.766.2610,
www.springbrookorganicdairy.com
Milk

Sugar River Cheese Company
1342 Dartmouth Lane
Deerfield, IL 60015
847.267.0595, www.sugarrivercheese.com/
Cheese

Sugar River Dairy
N7346 County Highway D
Albany, WI 53502
608.938.1218, Cheese

Swiss Valley Farms
W3959 County Hwy D
Mindoro, WI 54644
608.857.3422, www.swissvalley.com
Cheese

Tetzner Dairy
30455 Nevers Road
Washburn, WI 54891
715.373.2330,
<http://www.tetznerdairy.com/> Milk

Uplands Cheese
5023 State Road 23
Dodgeville, WI 53533
608.935.5558, www.uplandscheese.com
Cheese

Weber Dairy
9706 County Road H
Marshfield, WI 54449
715.384.5639,
Milk

Widmer's Cheese Cellars
214 Henni Street, PO Box 127
Theresa, WI 53091
888.878.1107, www.widmerscheese.com
Cheese

WI Cheese Group, Inc
105 Third Street
Monroe, WI 53566
800.332.6518,
www.wisconsincheesegroup.com
Cheese

Woolwich Dairy USA
425 S. Roosevelt Street
Lancaster, WI 53813
608.723.3006,
<http://www.woolwichdairy.com/>
Goat cheese

Yellowstone Cheese
24105 County Hwy MM
Cadott, WI 54727
715.289.3800, Cheese
www.yellowstonecheese.com

Food Processing Equipment Businesses

A&B Process Systems Corp
201 South Wisconsin Ave.
Stratford, WI 54484
888.258.2789, <http://www.abprocess.com/>
Stainless steel processing equipment

CSF Incorporated
810 Highway 51 East
Stoughton, WI 53589-0227
800.236.7130, <http://www.hilgendorf.com/>
Dairy/food processing equipment

Darlington Dairy Supply Co., Inc
17332 State Rd 81 W
Darlington, WI 53530
608.776.4064, <http://www.ddSCO.com/>
Agricultural Machinery and Supplies

Merrill Equipment Co.
800.937.2471
Manufacturer of barnsteel components

Meyer Manufacturing Corporation
P.O. Box 405
Dorchester, WI 54425
800.325.9103, <http://www.meyermfg.com/>
Material handling products for ag/industrial

Nu-Pak Inc
305 1st Street
Boscobel, WI 53805
608.375.2322, <http://www.nu-pak.com/>
Progressive co-packer / co-manufacturer

Meat Processing Bus F = Fed Inspected

Complete list of WI meat establishments:
http://www.extension.org/pages/Wisconsin_Facilities

A & B Butchering
6971 State Road 34
Rudolph WI 54475, 715.435.3893

Abbyland Foods, Inc -F
508 East Linden Street
Abbotsford, WI 54405, 715.223.6386,
<http://www.abbyland.com/>

Acosta Lamb and Goat Slaughter House
910 Schumann St
Sun Prairie WI 53590
608.469.2361

Almena Meat Company INC.
741 Garfield St
Almena WI 54805
715.357.3592

American Foods Group, LLC - F
500 South Washington Street
Green Bay, WI 54301, 920.436.4229,
www.americanfoodsgroup.com

Armbrust Meats, Inc - F
224 South Main Street
Medford, WI 54451,
715.748.3102,

Arrowood's Wildside
W7498 State Road 47
Antigp WI 54409
715.489.3501 eglesfly60@hotmail.com

Badger Boiled Ham Co., Inc - F
3521 W. Lincoln Ave.
Milwaukee, WI 53215,
414.645.1756

Badger Poultry Plus
2321 Mustang Way
Madison WI 53708
608.221.3800

Barney's Grocery
N3770 5th St
Weyerhauser WI 54895
715.353.2271

Bakalars Sausage Co. Inc - F
2219 South Avenue
La Crosse, WI 54601, 608.784.0384,
www.bakalarssausage.com/

Bay View Packing Co. - F
1906 W. St. Paul Avenue
Milwaukee, WI 53233,
414.344.3050, www.bayviewpacking.com/

Bavaria Sausage Kitchen, Inc - F
6317 Nesbitt Road
Madison, WI 53719, 608.271.1295,
www.bavariasausage.com

Bednarek's
728 W State Rd
Fox Lake WI 53933
920.382.6477

Resources For Wisconsin Businesses

Beef, Inc - F

3113 Syene Road
Madison, WI 53713,
608.271.4998

Black Earth Meat Market LLC - F

1345 Mills Street
Black Earth, WI 53515, 608.333.1251,
www.blackearthmeats.com

Bob's Processing Inc

2430 S Main St
Bloomer WI 54724
715.568.2887

Brad's Deer Processing

W5931 State Road 19
Watertown WI 53094
920.262.7374

Bri's Processing

N8084 State Road 40
Colfax WI 54730
715.962.3825

The Butcher Shop

1230 Lakeshore Dr
Rice Lake WI 54868
715.234.3211, petetheb@hotmail.com

Butternut Big Game & Butchering

W7035 Paradise Lane
Phillips WI 54555
715.661.3659

Calumet Diversified Meats Inc - F

Ten Thousand 80th Avenue
Pleasant Prairie, WI 53158, 262.947.7200,
<http://www.porkchops.com/>

Cargill Meat Solutions Corp. - F

4700 N. 132nd Street
Butler, WI 53007, 262.781.2400,
<http://www.cargillmeatsolutions.com/>

Cedar Road Meats INC

N5200 Cedar Rd
Iron Ridge WI 53035
920.625.2887,
<http://www.cedarroadmeats.com/>

Cher-Make Sausage Company - F

2915 Calumet Avenue
Manitowoc, WI 54220, 920.683.5980,
www.cher-make.com/

Coloma Meats, Inc - F

N979 Cty Hwy CH
Coloma, WI 54930, 715.228.4080

Contract Comestibles LLC - F

2004 C Beulah Avenue
East Troy, WI 53120, 262.642.9400,
<http://contractcomestibles.com>

11/15/10

Cooks Valley Processing

14694 20th St
Colfax WI 54730, 715.962.3026

County E Locker

N6833 County Road E
Albany WI 53502
608.862.1320

County Line Meats LLC

8388 Old 41 Rd
Oconto WI 54153
920.834.3329

Country Fresh Meats, Inc - F

9902 Weston Ave.
Weston, WI 54476, 715.359.1311

Country Meat Cutters LLC

W9851 County Road GG & G
Reeseville WI 53579
920.927.5577

Countryside Processing & Taxidermy

N10809 Mail Route Rd
Tomahawk WI 54487
715.453.9361

Christman Meat Company, Inc - F

1580 So. River St., Suite B
Spooner, WI 54801, 715.635.6303

Custom Meats of Marathon, Inc - F

1300 Highway 107 South
Marathon, WI 54448, 715.443.3734

Dabruzzo's Italian Foods, Inc - F

417 2nd Street
Hudson, WI 54016, 715.386.3653,
www.dabruzzis.com/

D & G Processing

N4173 US Highway 51
Poynette WI 53955
608.635.2140 dgmeat@merr.com

Dairyland Beef Inc - F

2532 Peiper Road
Cottage Grove, WI 53527,
608.839.4207

Dalebroux Meats

3348 Kewaunee Rd
Green Bay WI 54311
920.468.8658

Daybreak Foods, Inc - F

4383 County Road O
Marshall, WI 53559, 920.648.7826
www.daybreakfoods.com

Dessart's Custom Cut

W2685 Sequin Rd
Marinette WI 54143, 715.732.4856

Detjens Country Cutting, INC.

109 Emerald St
Watertown WI 53098
920.261.7807

Downsville Meat Processors

N2615 451st St
Downsville WI 54735
715.664.8327

Eagle's Peak Processing

W999 County Road NN
Mondovi WI 54755
715.946.3988

Eastman Locker

107 N Main
Eastman WI 54626, 608.874.4331

Easy Street Meats

4811 N County Road P
New Franken WI 54229
920.866.2461

Ecker Brothers

N3360 Lakeshore Dr
Chilton WI 53014, 920.439.1030

Echo Lake Foods, Inc - F

33102 S Honey Lake RD
Burlington, WI 53105,
262.763.9551, www.echoforeggs.com/

Elegant Foods LLC

537 Atlas Ave
Madison WI 53714
608.249.7711, <http://elegantfoods.net/>

Fair Oaks Farms LLC - F

7600 95th Street
Pleasant Prairie, WI 53158
262.947.0320,
www.fairoaksfarms.com

Family Farms, Inc - F

50684 Main Street N.
Eleva, WI 54738
715.287.4291,
www.familyfarmsinc.com/

Festive Foods, LLC - F

7811 County Rd. D
Waupaca, WI 54981, 715.258.7740,
festivefoodsllc.com

Five Star Frozen Foods, Inc - F

1601 Hyland Avenue
Kaukauna, WI 54130,
920.766.9930

Fred Usinger, Inc - F

1030 N. Old World Third Street
Milwaukee, WI 53203, 800.558.9998,
<http://www.usinger.com/>

Resources For Wisconsin Businesses

Gahn Meat Company, Inc - F
3329 N. 35th Street
Milwaukee, WI 53216, 414.442.9898,

Geiss Meat Service, LLC - F
W4490 Pope Rd
Merrill, WI 54452, 715.536.5283

George Davel & CO Inc
307 3rd St
Stratford WI 54484
715.687.2144

Gold'n Plump Poultry, Inc - F
209 North 3rd Street
Kenosha, WI 53144
262.859.2883, www.goldnplump.com/

Gorman's Black Earth LLC Saus. - F
304 S. Oak Street
Lone Rock, WI 53556, 608.583.2781

Green Bay Dressed Beef, LLC - F
800 University Avenue
Green Bay, WI 54302, 920.431.0392

Grauvogl's Meat Service
S8189 Slotty Rd
North Freedcom WI 53951
608.544.3021

Green County Locker
512 18th Ave
Monroe WI 53566
608.325.3456

Grossbier Meat Service
E8809 County Road E
Elk Mound WI 54739, 715.874.5026

Harry C. Wenzel & Sons, Inc - F
500 East 29th Street
Marshfield, WI 54449, 715.387.1218
<http://www.wenzelsfarm.com/>

Hauber Processing Plant
125 N Main St
Dickeyville WI 53808
608.568.7579

H Gabbei Meats Inc
510 S Nine Mound Rd
Verona WI 53593
608.845.7810

Hickory Nutz Sausage
N3009 Sunset Rd
Medford WI 54451-9458
715.748.4828

Holverson Meat Processing
103 W Center St
South Wayne WI 53587
608.439.5339

11/15/10

Hometown Sausage Kitchen - F
W1184 County L
East Troy, WI 53120, 262.642.3264

Hujet Meats
3787 New Franken Rd
New Franken WI 54229
(920) 866 - 2411

Hursh Meat Processing
10083 E Oak Rd
Poplar WI 54864
715.364.6855, <http://hurshmeat.com>

Jack Link's Beef Jerky - F
One Snackfood Lane
Minong, WI 54859
715.466.2234, <http://www.jacklinks.com/>

Jennie O Turkey Store Sales LLC - F
34 N 7th Street
Barron, WI 54812
800.523.4635, <http://www.jennieo.com/>

JD'S Country Meats
26549 Locust Ave
Wilton WI 54670
608.435.6700

Jim's Meat Market of Iron River - F
68455 District Street
Iron River, WI 54847
715.372.8566, <http://jimsmeat.com/>

Johnson Meat Processing Plant
N26006 County Road S
Blair WI 54616
608.525.7111

Johnson's Market
W4150 State Road 64
Peshtigo WI 54157
715.789.2212

Johnsonville Sausage, LLC - F
W4315 Cty Tk JM Riverside Office
Sheboygan Falls, WI 53085
920.453.2641, www.johnsonville.com

Johnson's Sausage Shoppe Inc
425 Lowville Rd
Rio WI 53960
920.992.6328, www.johnsonssausage.com/

Jones Dairy Farm - F
601 Jones Avenue
Fort Atkinson, WI 53538
920.563.2963 www.jonesdairyfarm.com

Jump River Slaughter & Smokehouse
PO Box 43
Jump River WI 54434
715.668.5233

Kenosha Beef International, Ltd - F
3111 152nd Ave
Kenosha, WI 53144-7630
262.859.2272 www.bwfoods.com

Kessler Processing
1181 State Road 128
Glenwood City WI 54013
715.265.4248
mikekessler@centurytel.net

Kickapoo Locker Service
325 Main St
Gays Mills WI 54631
608.735.4531, www.kickapoolocker.com/

Klement Sausage Company, Inc - F
207 East Lincoln Avenue
Milwaukee, WI 532071593
414.744.2330, <http://www.klements.com/>

Klippels Custom Meats
3135 Basswood Lane
Richfield WI 53076
262.628.2135

Koenig Processing
354 55th St
Clear Lake WI 54005
715.263.2905

Konrardy Butcher Shop, LLC
9579 Stadt Rd
Marshfield WI 54449
715.676.3643

K & S Wholesale Meats
1140 Wilburn Rd
Sun Prairie WI 53590, 608.834.2201

Kraft Foods Global, Inc - F
910 Mayer Avenue
Madison, WI 53704, 608.285.3311,
www.kraftfoodscompany.com

Krizan Poultry Processing
W8969 28TH ST
Camp Douglas WI 54618
608.427.3688

Lake Geneva Country Meats, Inc - F
5907 State Road 50 East
Lake Geneva, WI 53147, 262.248.3339,
<http://www.lakegenevacountrymeats.com/>

Lawrenz's Sausage Shop
126 N Cecil St
Bonduel WI 54107
715.758.2237

Leroy Meats Of Horicon
85 Washington St
Horicon WI 53032, 920.485.2554,
<http://www.leroymeats.com/>

Resources For Wisconsin Businesses

Lindsay Foods, Inc - F

2211 West National Ave.
Milwaukee, WI 53204, 414.649.2500,
www.lindsayfoods.com/

Linwood Meats

1827 S County Road P
Stevens Point WI 54481
715.344.7622

Little River Meats

E5947 Evanswood Rd
Weyauwega WI 54983
920.446.2589

Lodi Locker Market

150 S Main St
Lodi WI 53555, 608.592.3534,
<http://www.lodisausage.com/>

Lotts-A-Meat

2310 S Main St
Bloomer WI 54724
715.568.2222

Louie's Finer Meats Inc

2025 Superior Ave
Cumberland WI 54829
715.822.4728, www.louiesfinermeats.com

L.S.I., Inc - F

200 Industrial DR
New Glarus, WI 53574, 608.527.2131,

Malone's Fine Sausage - F

300 West Walnut
Milwaukee, WI 53212, 414.264.9894,

Maplehurst Meats LLC - F

W11593 East Maplehurst Lane
Withee, WI 54498, 715.229.4800

Maplewood Packing Inc

4663 Milltown Rd
Green Bay WI 54313
920.865.7901 maplewoodmeats@netnet.net

Marchant's Meats & Sausage

51 Green Bay Rd
Sturgeon Bay WI 54235
920.743.1200, www.marchantsmeats.com/

Martin's Meat Processing

N14558 County Road O
Withee WI 54498
715.229.4703

Meat Processors of Green Bay

2210 Hutson Rd
Green Bay WI 54303
920.499.4841,
<http://www.meatprocessorsinc.com/>

Meat Market

1907 Kern Ave
Rice Lake WI 54868
715.234.6335

Meat Processing LLC - F

W5663 Gravel Road
Medford, WI 54451, 715.748.3885

Mekong Fresh Meats, Inc - F

924 Locker Rd.
Mosinee, WI 54455, 715.693.1341

Morning's Meats Enterprise

18186 State Road 124
Bloomer WI 54724
715.288.6833

Mueller's Meat Market

1944 University Ave
Green Bay WI 54302
920.437.3665 muellersmeat@aol.com

Neesvig's, Inc - F

4350 Duraform LN
Windsor, WI 53598
608.846.1150, <http://www.neesvigs.com/>

Nhiacha & Chao Butchery

6056 E State Road 29
Luxemburg WI 54217
920.863.2079

Nohl's Custom Slaughter

W4430 County Road JM
Sheboygan Falls WI 53085
920. 893. 0157

Nolechek Meats

104 N Washington St
Thorp WI 54771-0599
715.669.5580, www.nolechekmeats.com/

Norm's Poultry LLC

11828 Kraut Rd
Franksville WI 53126
262.498.2454

North Country Packing

1623 6th St
Almena WI 54805
715.357.6078

Northwoods Locker

267 100th Ave
Clayton WI 54004
715.948.2554

Nueske's Meat Products, Inc - F

W17878 Hwy Q
Wittenberg, WI 54499
715.253.2226, <http://www.nueskes.com/>

O'Dovero & Flesia

75246 State Road 77
Mellen WI 54546
715.274.2094

Old Wisconsin Sausage Co. Inc - F

2413 Union Ave
Sheboygan, WI 53081
920.458.4304, www.oldwisconsin.com/

Olson's Woodville Meats, Inc - F

124 E. River Rd.
Woodville, WI 54028
715.698.2482, www.olsonsmcats.com/

Packerland Packing Co., Inc - F

1350 Lime Kiln Road
Green Bay, WI 54311
920.468.4000,

Palermo Villa, Inc - F

3301 West Canal Street
Milwaukee, WI 53208, 414.643.0919
<http://www.palermospizza.com/index.aspx>

Patrick Cudahy, Inc - F

1 Sweet Applewood Lane
Cudahy, WI 53110
414.744.2000, www.patrickcudahy.com/

Pearce's Sausage Kitchen

61327 Dahlstrom Rd
Ashland WI 54806
715.682.3742

Penokee Mountain Deli & Sausage Co

128 S Main St
Mellen WI 54546
715.274.2227

Pete's Meat Service, LLC - F

1665 Main Street
Rudolph, WI 54475, 715.435.3250

Pinter's Packing Plant Inc

193 Front St
Dorchester WI 54425
715.654.5444, <http://pinterspacking.com>

Porkie Co. Of Wis., Inc - F

3113 E Layton Ave
Cudahy, WI 53110, 414.483.6562,
<http://www.porkiesofwisconsin.com/>

Prairie Farm Locker

200 River St
Prairie Farm WI 54762-0012
715.455.1541

Precision Packaging LLC - F

1623 US Hwy 8
Barron, WI 54812, 715.637.0400

Resources For Wisconsin Businesses

Price Rite Foods

1502 16th AveVE
Bloomer WI 54724
715.568.4430

Primal Cut Premium Meat Products

N7146 Godfrey Dr
New Lisbon WI 53950
608.847.7373 comments@primalcut.com

Pritzlaff Wholesale Meats, Inc - F

17025 W. Glendale Drive
New Berlin, WI 53151, 262.786.1151

Prize Steak Products, Inc - F

4264 S. 27th St.
Milwaukee, WI 53221,
414.281.5800

Provimi Foods, Inc - F

W2103 County Road VV
Seymour, WI 54165
920.833.6861, www.provimifoods.com/

R. Abendroth

N363 Hubbleton Rd
Waterloo WI 53594
920.478.2714

Ralph and Joyce Linssen

3290 Hilltop Lane
Green Bay WI 54311
920.863.6225

Ran's Meat Processing

N1130 Sunrise Lane
Dalton WI 53926, 920.394.3805

Reinhart FoodService, L.L.C. - F

1600 St. James Street
La Crosse, WI 54603,
608.782.2660,
<http://www.reinhartfoodservice.com/>

Richard J Craanen

6400 County Road NN
Denmark WI 54208
920.863.8157

Richelieu Foods, Inc - F

121 Industrial Drive
Beaver Dam, WI 53916
920.887.1794, www.richelieufoods.com/

Ries Farms

N10961 Butternut Rd
Lomira WI 53048
920.269.7239

Risler's Meat Processing

N46375 County Road V
Eleva WI 54738
715.287.4535

R & M Foods - F

23781 3rd Avenue
Siren, WI 54872, 715.349.5656

Robert L Kroll

E145 Langes Corner Rd
Denmark WI 54208
920.863.6345

Roehrborn Meats

640 Wryan
Brillion WI 54110
920.756.2400

Rolling Hills Slaughter House

W10083 County Road FF
Wonewoc WI 53968
608.464.3346

Ron's Meat Processing

239 Edgewood Dr
Oxford WI 53952
608.584.5655

Russ's Old Fashioned Meats

24120 State Road 35 & 70
Siren WI 54872
715.349.8400

Sara Lee Food & Beverage - F

N3620 County Highway D
New London, WI 54961
920.982.1218, <http://www.saralee.com/>

Schmidt's Slaughter House

W3174 Swamp Rd
Bonduel WI 54107
715.758.2475

Scotts Custom Butchering

2681 Green Grove Lane
Nekoosa WI 54457
715.887.2240

Schwertel Farms INC

W27352 State Road 35/54
Arcadia WI 54612
608.539.4154

Seneca Foods LLC - F

200 N. Green Bay Avenue
Gillett, WI 54124
920.855.2181, www.senecafoods.com/

Shetlers Processing

W15978 E Blair Rd
Tatlor WI 54659

Shot's Custom Butchering

N5798 Dorscheid Rd
Winter WI 54896
715.266.2905

Silver Creek Speclty Meats Inc - F

153 W 28TH Ave, 920.232.3581
Oshkosh, WI 54902-7202
<http://www.silvercreekspecialtymeats.com/>

Sixth Street Market

1413 6th St W
Ashland WI 54806
715.682.9608

Smithfield Bf. Grp Green Bay - F

1330 Lime Kiln Road
Green Bay, WI 54311
920.468.6234, <http://www.smithfield.com/>

Sovereign International Ltd - F

8876 County Hwy. X
Darien, WI 53114, 262.724.5781

Spencer Meats - F

S120 County Rd C
Spencer, WI 54479
715.659.5244, www.spencersmeats.com/

Spring Brook Meats

N3485 810th St
Elk Mound WI
715.644.8585 owenstony@charter.net

Steve's Country Meats

E851 State Road 56
Genoa WI 54632
608.689.2440

Stoddard's Country Grove Market

205 E Cottage Grove Rd
Cottage Grove WI 53527
608.839.4228

StoneRidge Meat & Country Mkt - F

975 E. Main St.
Wautoma, WI 54982,
920.787.5444, www.stoneridgemarket.com

Strauss Brands Incorporated - F

9775 South 60th Street
Franklin, WI 53132
414.421.5250, www.straussbrands.com/

Stuckey's Market

103 Guard St
Wauzeka WI 53826
608.875.5742

Supreme Meats, Inc. - F

4074 S. Kinnickinnic Ave.
St. Francis, WI 53235
414.481.9900, <http://suprememeatsinc.com/>

Tom's Custom Meat Processing

6400 Acorn Ave
Sparta WI 54656
608.272.3213

Resources For Wisconsin Businesses

Trinko Sausage

28460 Cherryville Rd
Ashland WI 54806
715.682.4470

Twin Valley Meat Packing LLC

639 9th St
Prairie Farm WI 54762
715.418.0044

Tyson Prepared Foods, Inc. - F

1 Rock River RD
Jefferson, WI 53549-1732
920.674.2550, <http://www.tyson.com/>

Uber Meats, Inc. - F

325 Central Ave.
Owen, WI 54460, 715.229.2163

UW Meat Lab

1805 Linden Dr
Madison WI 53706
608.262.1793, <http://www.ansci.wisc.edu/>

UW Provision Company, Inc. - F

2315 Pleasant View Rd.
Middleton, WI 53562-5524
608.836.7421, www.uwprovision.com/

Vaughn's Processing

500 Sawmill Rd
Stanley WI 54768
715.644.2721

Vinai Bucher

N8782 Highway 42
Cleveland WI 53015
920.565.2204

VPP Group, LLC - F

19081 Hwy. 71 East
Norwalk, WI 54648
608.823.7445,

Wagner's Super Market

110 W Main St
Lena WI 54139
920.829.526

Waumandee Country Store LLC

S2017 County Road U
Waumandee WI 54622
608.626.3111

Wally's Block LLC

25329 Grain Ave
Tomah WI 54660-5101
608.372.6039

Weber's Processing Plant Inc

725 N Jackson St
Cuba City WI 53807
608.744.2159

Welch's Custom Processing

N5509 State Rd
Black Creek WI 54106
920.984.3667

Wells Processing

7881 State Road 78
Gratiot WI 53541
608.922.6252

Whitetail Country Meats, Inc. - F

15867 T- Bone Lane
Hayward, WI 54843, 715.934.3333,
<http://www.whitetailcountrymeats.com/>

Witt's Sausage Haus & Grocery

N3929 State Road 22
Shawano WI 54166
715.526.5478

Other Food Processing Businesses

A & W Maple Crest

23631 County Hwy DD
Richland Center, WI 53581
608.647.4015, Syrups

A J Sweet & Co

PO Box 8608
Madison, WI 53708
608.222.8222, Food Products

A Sturm & Sons, Inc.

1310 Industrial Lane
Manawa, WI 54949
920.596.1857, Chocolate & cocoa

Aepeltreow Inc.

1072 288th Ave
Burlington, WI 53105
262.878.5345, www.aepeltreow.com/
Wineries

Alpine Foods

321 State Highway 13 S
Nekoosa, WI 54457,
715.325.7140, www.alpinefoods.com,
Food products

Alterra Coffee Roasters

2211 N Prospect Ave
Milwaukee, WI 53202
414.273.3747, <http://alterracoffee.com/>
Coffee & Tea products

American Pie and Bakery, Inc.

7334 W. Greenfield Ave.
West Allis, WI 53214
414.447.6415,
pie, pastry, and breads.

Ancora Coffee Roasters

3701 Orin Rd
Madison, WI 53704
608.255.2900, www.ancoracoffee.com
Coffee & Tea products

Anderson Custom Processing

PO Box 76
Belleville, WI 53508, 608.424.3321,
www.andersonprocessing.com/
Food products

Arnold Borchert Co

PO Box 450
Wisconsin Dells, WI 53965
608.254.8386, Candy & Confectionery

Audreys Ravioli Shop

393 Roosevelt Rd
Niagara, WI 54151
715.251.1336, Noodles

Autumn Harvest Winery

19947 County Highway J
Chippewa Falls, WI 54729
715.720.1663,
www.autumnharvestwinery.com/
Wineries

B & B Bag Co

1037 London St
Menasha, WI 54952
920.722.8248, Bread/Bakery products

B & G Foods Inc

430 Industrial Cir
Stoughton, WI 53589
608.873.8197, www.bgfoods.com/
Food Specialties

Backroads Coffee & Tea

PO Box 1019
Hayward, WI 54843
715.634.4950, www.backroadscoffee.com/
Coffee Mills

Badger Brew Express

230 S Main St #A
Rice Lake, WI 54868
715.736.1177,
www.badgerbrewexpress.com/
Brewers

Badger Popcorn Co

2914 Latham Dr
Madison, WI 53713
608.274.5058, www.badgerpopcorn.com/
Potato Chips Corn Chips/Snacks

Bakers Pride

744 Wisconsin Ave
N Fond Du Lac, WI 54937
920.922.3660, Bread/Bakery products

Resources For Wisconsin Businesses

Bakon Yeast Inc

PO Box 651
Rhineland, WI 54501
715.362.6533, Pickled Fruits/Vegs/Dressin

Ball Corp

8500 W Tower Ave
Milwaukee, WI 53224
414.354.4410, Brewers

Baraboo Candy Co

PO Box 63
Baraboo, WI 53913
608.356.7425, www.baraboocandy.com/
Candy & Confectionery

Barbera's Food/Beverage Mart

1503 Bayliss Ave
Beloit, WI 53511
608.364.7045, Bread/Bakery products

Bardo Custom Blending Inc

601 2nd Main St
Elroy, WI 53929
608.462.8540,
Dry Condensed/Evprtd Dairy products

Bay Valley Foods

PO Box 19057
Green Bay, WI 54307
920.497.7131, www.bayvalleyfoods.com
Food products

Bayfield Apple Company

87540 County Highway J
Bayfield, WI 54814
715.779.5700, www.bayfieldapple.com/
Jams/jellies/fruit butter/mustard/cider

Beerntsen Candy Shop

200 N Broadway
Green Bay, WI 54303
920.437.4400,
Chocolate & cocoa

Bernie's Specialty Cake Shop

2548 Freedom Rd
De Pere, WI 54115
920.336.9538,
<http://www.beerntsenscandies.com/>
Bread/Other Bakery products

Best Maid Cookie Co

1147 Benson St
River Falls, WI 54022
715.426.2090, www.bestmaid.com
Bread/Other Bakery products

Bies Distributing Inc

1120 Grandview Dr
Hudson, WI 54016
715.386.2360,
Bread/Bakery products

Birdseye Dairy Inc

2325 Memorial Dr
Green Bay, WI 54303
920.494.5388,
Dry Condensed/Evprtd Dairy products

Botham Vineyards & Winery

8180 Langberry Rd
Barneveld, WI 53507
608.924.1412, www.bothamvineyards.com
Wineries

Bowlby Candy Co

PO Box 312
Waupaca, WI 54981
715.258.3711, <http://www.bowlbys.com/>
Candy & Confectionery

Brad Barry Co

1212 American Way
Watertown, WI 53094
920.261.6410, Coffee & Tea products

Capital Brewery & Beer Garden

PO Box 620185
Middleton, WI 53562
608.836.7100, Brewers
www.capital-brewery.com

Cardinal's Bakery

2225 52nd St
Kenosha, WI 53140
262.652.1463,
Bread/Bakery products

Cedar River Potato Co

N7707 610th St
Colfax, WI 54730
715.235.8223, Potato products

Chateau St Croix Winery

1998 State Road 87
St Croix Falls, WI 54024
715.483.2556, www.chateaustcroix.com
Wineries

Chocolate House Inc

4121 S 35th St
Milwaukee, WI 53221
414.281.7803,
www.thechocolatehouseinc.com
Candy & Confectionery

Chocolate Tree

1048 N Old World 3rd St
Milwaukee, WI 53203
414.271.5774, www.thechocolatetree.us
Chocolate & cocoa

Chris & Lori's Bakehouse

110 W Mill St
Poynette, WI 53955
608.635.7901, Bread/Bakery products
www.chrisandlorisbakehouse.com

Clasen Quality Coatings Inc

2910 Laura Ln
Middleton, WI 53562
608.831.6750, www.clasen.us
Chocolate & cocoa

Colonial Bakery

2600 Todd Dr
Madison, WI 53713
608.271.8139, www.colonialbakery.net
Bread/Other Bakery products

Country Maid, Inc.

1919 S. Kinnickinnic Avenue
Milwaukee, WI 53204-4030
414.383.3970, www.countrymaid.com/

Country Ovens Ltd

PO Box 195
Forestville, WI 54213
920.856.6767, www.countryovens.com
Food products

Cranberry Lake Soap

6650 W State St , Box 100
Wauwatosa, WI 53213
715.479.8531,
<http://www.cranberrylakesoap.com/>
Soap making

Croissant Etc Corp

6940 Industrial Loop
Greendale, WI 53129
414.421.5226, Bread/Bakery products

Culinarte

808 Packerland Dr
Green Bay, WI 54303
920.498.3004, www.culinarte.org
Food products

Curt's Kitchen Creation

2749 90th St
Frederic, WI 54837
715.472.8056, Food products

Custom Granular Inc

W253 Wild Rose Rd
Genoa City, WI 53128
262.279.9945,
<http://customgranularinc.com/>
Food products

Cybros Inc

PO Box 851
Waukesha, WI 53187
262.547.1821, <http://www.cybrosinc.com/>
Bread/Other Bakery products

Dean Eggs Inc

N6680 County Road O
Marshall, WI 53559
920.648.8015, Food products

Resources For Wisconsin Businesses

Debelis Corp
5000 70th Ave
Kenosha, WI 53144
262.657.5000,
Chocolate & cocoa

Delafield Brewhaus
W142n5235 Thornhill Dr
Menomonee Falls, WI 53051
262.783.7837,
<http://www.delafield-brewhaus.com>
Brewers

Dellaco International Inc
8002 352nd Ave
Burlington, WI 53105
262.537.2656,
Candy & confectionery

Dixie's Homestyle Preserves
PO Box 446
Egg Harbor, WI 54209
920.868.3026,
Preserves, jams & jellies

Door County Coffee & Tea
PO Box 638
Sturgeon Bay, WI 54235
920.743.8808, www.doorcountycOFFEE.com/
Coffee & tea products

Duerson Foods
8922 102nd St
Pleasant Prairie, WI 53158
262.947.0218,
Food products

East Shore Specialty Foods
PO Box 379
Hartland, WI 53029
262.367.8988, www.eastshorefoods.com/
Potato chips corn chips/snacks

East Side Ovens, Inc.
414.769.1062 www.eastsideovens.com/
Bakery products

Electric City Brewing Co Inc
121 W 3rd St
Kaukauna, WI 54130
920.766.3320,
Brewers

Equal Exchange
100 S Baldwin St
Madison, WI 53703
608.259.9193, www.equalexchange.coop/
Coffee & tea products

Esser's Cross Plains Brewery
PO Box 36
Cross Plains, WI 53528
608.798.3911, www.essersbest.com
Brewers
11/15/10

4 Lakes Label
5702 Fermrite Drive
Madison, WI 53718
800.798.7989 <http://www.orderlabel.com/>
Labels, tags and header cards

Falls Brewing Co
PO Box 10
Oconto Falls, WI 54154
920.846.4844, www.fallsbrewing.com
Brewers

Farmers Mill
216 S Tomahawk Ave
Tomahawk, WI 54487
715.453.3040,
Milling

Fayze's
135 4th St S
La Crosse, WI 54601
608.784.9548,
Bread/Other bakery products

Fireworks Popcorn Co
281 Commerce St
Belgium, WI 53004
262.285.4800, www.popcornlovers.com/
Popcorn & popcorn supplies

First Choice Ingredients Inc
N112w19528 Mequon Rd
Germantown, WI 53022
262.251.4322, www.fcingredients.com/
Flavoring extracts & syrups

Fontana Flavors Inc
2342 Fulton St
Janesville, WI 53022
608.754.9668, Flavoring extracts & syrups
<http://www.fontanaflavors.com/home.html>

Food Industry Group
1810 Webster St #5
Hudson, WI 54016
715.381.5746,
Food products

Four Elements/Nature's Acres
E. 8984 Weinke Rd
North Freedom, WI 53951
608.522.4492
<http://www.fourelementsherbals.com/>
Herbal health products

Fox River Brewing Co
4301 W Wisconsin Ave
Appleton, WI 54913
920.991.0000, Brewers

Froedtert Malt
PO Box 712
Milwaukee, WI 53201
414.671.1166, Malt

Gallenberg Farms Inc
N4528 Clover Rd
Antigo, WI 54409
715.623.7018, Potato products

Gamay
2770 S. 171st Street
New Berlin, WI 53151
262.789.5104, www.gamayflavors.com
Producer of dairy flavors and sauces

Garden-Fresh Foods Inc
726 S 12th St
Milwaukee, WI 53204
414.645.1000, www.gardenfreshfoods.com
Garlic

Geno Mc Kenna & Sons
116 5th Ave
Antigo, WI 54409
715.623.4788,
Flavoring extracts & syrups

George Weston Foods Inc
1 Meadow Rd
Oconomowoc, WI 53066
262.567.0301,
<http://www.bimbobakeriesusa.com/>
Bread/Other bakery products

Glidden Black Bear Bakery
PO Box 156
Glidden, WI 54527
715.264.2407, Bread/bakery products

Golden County Foods, Inc.
1434 Post Road
Plover, WI 54467
715.341.3191 www.goldencountyfoods.com
Appetizers, entrees, potatoes, and sides

Gray Brewing Co
2424 W Court St
Janesville, WI 53548
608.754.5150, www.graybrewing.com
Brewers

Great Dane Pub & Brewing Co
123 E Doty St
Madison, WI 53703
608.284.0000, www.greatdanepub.com
Brewers

Great Lakes Distillery
616 W. Virginia St.
Milwaukee, WI 53204
414.431.8683,
<http://www.greatlakesdistillery.com/>
Distilled spirits

Greenbush Bakery Inc
1305 Regent St
Madison, WI 53715
608.257.1151, Bread/bakery products

Resources For Wisconsin Businesses

H & H Natural Foods

120 S Main St
Iron Ridge, WI 53035
920.387.4710,
Food products

Hansen Frozen Foods, Inc.

930 Goddard Way
Green Bay, WI 54311-8334
920.468.1020, www.hansenfoods.com/
Produces frozen pizza products

Hansen Cake and Pastry

1257 E Mason St
Green Bay, WI 54301
920.884.3124,
Bread/bakery products

Healthy Treats Inc

1926 S 9th St
Manitowoc, WI 54220
920.684.1432, Food products

Hillside Apples

E2237 State Highway 54
Casco, WI 54205
920.837.7440, www.hillsideapples.com/
Food products

Hudson Baking Co

1300 Beaudry Blvd
Hudson, WI 54016
715.386.1034, www.hudsonbaking.com
Bread/Other bakery products

Hughes Homaid Chocolate Shop

1823 Doty St
Oshkosh, WI 54902
920.231.7232,
Chocolate & cocoa

Hyland Lakes Inc

N4491 Country Road Bd
Antigo, WI 54409
715.623.6293,
Potato products

Internatural

PO Box 1008
Silver Lake, WI 53170
262.889.8571, <http://www.international.com>
Health food products

Isabella's Market

5686 Broad St
Greendale, WI 53129
414.327.6250,
Garlic

J W Mattek & Sons Inc

N5798 Star Neva Rd
Deerbrook, WI 54424
715.623.6963, Potato products

Jacqlons Fine Chocolates

512 S Main St
Holmen, WI 54636
608.526.9698, Chocolate & cocoa

Jailyn Snack Shop

PO Box 18787
Milwaukee, WI 53218
414.445.3343,
Potato chips/corn chips

Kakes Farms Ltd

W8539 Kakes Rd
Bryant, WI 54418
715.623.6348,
Potato products

Kerrigan Brothers Winery

N2269 County Rd N
Appleton, WI 54913
920.788.1423, www.kerriganbrothers.com
Wineries

Kickapoo Gold

200 High Echo Lane
Westby WI, 54667
608.634.4155, www.kickapoogold.com/
Maple Syrup

Kitchen Fresh Foods

1375 Gruber Road
Green Bay, WI 54313
920.434.8874, www.kitchenfreshfoods.com/

Kitchen Hearth

167 East Badger Rd.
Madison, WI 53713
608.226.9593,
Catering "Homemade Food to Go"

Kristian Regale Inc

1111 4th St
Hudson, WI 54016
715.386.8388, www.kristianregale.com
Beverages

Lakefront Brewery Inc

1872 N Commerce St
Milwaukee, WI 53212, Brewers
414.372.8800, www.lakefrontbrewery.com

Lane's Bakery

448 S Park St
Madison, WI 53715
608.256.6645,
<http://www.lanesbakeryandgifts.com>
Bread/Other bakery products

Larsen Bakery Inc

3311 Washington Ave
Racine, WI 53405
262.633.4298, www.larsenskringle.com
Bread/Other bakery products

Laurel V's Fine Chocolates

8181 Denoyer Dr
Minocqua, WI 54548
715.356.4552, <http://laurelvchocolates.com>
Chocolate & cocoa

Leinenkugel Brewing Co

1 Jefferson Ave
Chippewa Falls, WI 54729
715.720.1471, <http://www.leinie.com>
Brewers

Lotus Brands

PO Box 1008
Silver Lake, WI 53170
262.889.8561, <http://www.lotusbrands.com>
Health food products

Louie's Specialty Foods

307 1st St
Argle, WI 53504
608.543.3010,
Food products

Lyc0 Sales Ltd

4144 N River Hills Ct
Janesville, WI 53545
608.752.7626, Food products

Main Street Ingredients

2340 Enterprise Avenue
La Crosse, WI 54603-1713
800.359.2345,
<http://www.mainstreetingredients.com/>
Private-label nutritional systems

Malcore Food Inc

PO Box 5091
De Pere, WI 54115
920.983.0642, Food products

Margarine Solutions Inc

W140n6015 Lilly Rd
Menomonee Falls, WI 53051
262.252.2566, <http://margarinesolutions.net>
Oils-Vegetable

Marks Brothers Pickle Co

W5707 County Road F
Wautoma, WI 54982
920.787.2233, Pickles

Mason Creek Winery

N47w28270 Lynndale Rd
Pewaukee, WI 53072
262.367.6494,
www.masoncreekwinery.com
Winery

Masterson Co Inc

4023 W National Ave
Milwaukee, WI 53215
414.647.1132, Chocolate & cocoa
<http://www.mastersoncompany.com>

Resources For Wisconsin Businesses

MasterTaste Geneva Flavors

413 Moravian Valley Rd
Wauaukee, WI 53597
608.849.9440, Beverage powders

Maurie's Fine Chocolates

1637 Monroe St
Madison, WI 53711
608.255.9092, Candy & confectionery
<http://www.mauriesfinechocolates.com>

Meledy Cherry Plant

1952 Shiloh Rd
Sturgeon Bay, WI 54235
920.856.6770,
Frozen fruit, fruit juices/vegs

Melster Candy Co

PO Box 47
Cambridge, WI 53523
608.423.3221, Candy & confectionery

Mid-America Seasonings Inc

PO Box 134
Grafton, WI 53024
262.377.9050, Food products

Midwest Ingredients

PO Box 8426
Madison, WI 53708
608.241.6677, Food products
<http://www.midwestingredients.com>

Mies Products Inc

PO Box 457
West Bend, WI 53095, Food products
262.338.0457, www.miesproducts.com

Miller Bakery

1415 N 5th St
Milwaukee, WI 53212
414.347.2300, Bread/bakery products

Modern Products Inc

6425 W Executive Dr
Mequon, WI 53092
262.242.2400, www.modernfearn.com
Health food products

Mondo Brothers Inc

2730 N Humboldt Blvd
Milwaukee, WI 53212
414.562.5540, Noodles

MOST Fantastic Foods

139 E Capitol Dr #3
Hartland, WI 53029
262.367.8464, <http://www.tmf.com/>
Bread/Other bakery products

Mr Dee's Inc

N67w33499 County Road K
Oconomowoc, WI 53066
262.966.9774, Frozen fruit, fruit juices
11/15/10

Ms Linda's Snacks N More

4111 W North Ave
Milwaukee, WI 53208
414.445.9776, Potato chips/corn chips

Nakano Foods Inc

410 Seymour Ct
Green Bay, WI 54303
920.497.4535, Condiments & sauces

Nap Beverages Inc

6120 Tower Ave
Superior, WI 54880
715.392.9932,
Frozen fruit, juices/vegs

National Nut Co

411 Industrial Rd
Ellsworth, WI 54011
715.273.5231,
<http://www.nationalnutcompany.com>
Salted & roasted nuts & seeds

Natural Ovens of Manitowoc

PO Box 730
Manitowoc, WI 54221
920.758.2500, www.naturalovens.com
Bread/Other bakery products

Nature's Bakery Cooperative

1019 Williamson St
Madison, WI 53703
608.257.3649, www.naturesbakery.coop
Bread/Other bakery products

New Glarus Primrose Winery

PO Box 958
New Glarus, WI 53574
608.527.5053, Winery
<http://www.newglarusprimrosewinery.com>

Nicolet Brewing Co

PO Box 650
Florence, WI 54121
715.528.5244, <http://www.nicoletbeer.com>
Brewers

Nilda Chocolates

2611 E Johnson St
Madison, WI 53704
608.819.0414, www.nildachocolates.com
Chocolate & cocoa

Northern Chocolate Co

2036 N M King Dr
Milwaukee, WI 53212
414.372.1885, Candy & confectionery

Northwestern Extract Co

3590 N 126th St
Brookfield, WI 53005
262.781.6670, <http://www.nwextract.com>
Flavoring extracts & syrups

Oaks Candy Corner

1200 Oregon St
Oshkosh, WI 54902
920.231.3660, <http://oakscandy.com>
Candy & confectionery

Omanhene Cocoa Bean Co

PO Box 22
Milwaukee, WI 53201, Chocolate & cocoa
414.744.8780, <http://www.omanhene.com>

Orchard Country Winery & Market

9197 Hwy 42
Fish Creek, WI 54212, Winery
920.868.3479, www.orchardcountry.com/

Organic Valley™ Family of Farms

507 West Main Street
LaFarge, WI 54639
888.444.6455, Organic dairy/egg/meats/etc
<http://www.organicvalley.coop/>

Pak Fresh

245 E. Madison
Milton, WI 53563, Packing
608.868.4808, <http://www.pakfresh.com/>

Palucki's Pizza

W626 Schmoltd Ln
Weyauwega, WI 54983
920.867.5040, Pizza products

Pearl St Brewing

1401 Saint Andrew St
La Crosse, WI 54603
608.784.4832,
<http://www.pearlstreetbrewery.com/>
Brewers

Pie Shoppe

15386 State Highway 32
Lakewood, WI 54138
715.276.1644, Pies

Primera Foods Corporation

612 S 8th Street
Cameron, WI 54822
715.458.4075, www.primerafoods.com/
Egg products

Pure Chocolate LCC

1012 Custer Ave
Sheboygan, WI 53081
920.457.1853, Chocolate & cocoa

Quaker Bakery Co

1207 N Mason St
Appleton, WI 54914
920.734.9206, Bread/bakery products

Quality Foods Inc

1801 E Bolivar Ave
Milwaukee, WI 53235
414.483.4500, Candy & confectionery

Resources For Wisconsin Businesses

Racine Grain Co
1313 S Colony Ave
Union Grove, WI 53182
262.878.4435, <http://www.racinegrain.com>
Milling

Red Oak Winery
325 N 3rd Ave
Sturgeon Bay, WI 54235, Wineries
920.743.7729, www.redoakvineyard.com

Red Willow Natural Foods
205 County Road U
River Falls, WI 54022
715.425.1489, Pizza products

RediServe Foods, A Division
1200 Industrial Drive
Fort Atkinson, WI 53538-2758
920.563.6391, http://www.on-cor.com/RediServe_index.html
Fully cooked meat products

Ripon Pickle Co
1039 Beier Rd
Ripon, WI 54971
920.748.7110, Food products

Rowland's Calumet Brewery
25 N Madison St
Chilton, WI 53014, Brewers
608.784.4832, www.rowlandsbrewery.com

Rush River Brewing LLC
990 Antler Court
River Falls, WI 54022
715.426.2054, www.rushriverbeer.com
Brewers

Schwarz's Fish Co
3028 S 9th St
Sheboygan, WI 53081
920.457.4486, Prepared fish & seafood

Seroogy's Chocolates
PO Box 143
De Pere, WI 54115, Chocolate & cocoa
920.336.1383, <http://www.seroogys.com>

Siemens Water Technologies
1801 Pewaukee Rd
Waukesha, WI 53188, Distillers
262.970.9204, www.water.siemens.com

Simon Creek Vineyard & Winery
5896 Bocek Rd
Sturgeon Bay, WI 54235, Wineries
920.746.9307, www.simoncreekwines.com

Spurgeon Vineyard & Winery
16008 Pine Tree Rd
Highland, WI 53543
608.929.7692, Wineries

Stone Throw Winery
PO Box 560
Egg Harbor, WI 54209
920.839.9660, Wineries
www.stonethrowwinery.com

Three Lakes Winery
PO Box 37
Three Lakes, WI 54562, Wineries
715.546.3080, www.cranberrywine.com

TNT Crust
1438 Cedar St, Green Bay,
WI Prepared flour mixes/doughs
920.431.7240, <http://www.tntcrust.com>

Trout Springs Winery
8150 River Rd
Greenleaf, WI 54126, Wineries
920.864.7761 www.troutspringswinery.com

Vernon Vineyard Ltd
S3457 Dahl Rd # A
Viroqua, WI 54665, Wineries
608634.6734, www.vernonvineyards.com

Von Klaus Winery Tasting Haus
524 Oak St #3
Baraboo, WI 53913, Wineries
608.355.2036, <http://www.vonklaus.com>

Vonstiehl Gift Haus
115 Navarino St
Algoma, WI 54201
920.487.5208, Wineries

Woodland Trail Beverage Co
17153 Big Hill Rd
Lakewood, WI 54138
715.276.3668

Food Distributors

Affiliated Foods
1401 W. Farmers
Amarillo, TX 79118
800.234.3661, <http://www.afiama.com>
To grocery and restaurants in Southwest

Alex Lee
120 4th St. SW
Hickory, NC 28602
828.725.4424, <http://www.alexlee.com/>
Wholesale to retailers and foodservice

Appert's Foodservice
900 S Highway 10
St. Cloud, MN 56304
800.225.3883, <http://www.alexlee.com/>
To restaurants/institutions in Greater MN

Artisanal Cheese
500 W 37th Street 2nd Fl
New York NY 10018
877.797.1200, www.artisanalcheese.com/
Specialty/handmade cheeses

Atlantic Dominion Distributors
5400 Virginia Beach Blvd.
Virginia Beach, VA 23462
757.497.1001, www.atlanticdominion.com/
Convenience store distributor

Basic Food International, Inc.
901 South Federal Highway
Fort Lauderdale, FL 33316
954.467.1700, <http://www.basicfood.com/>
Frozen/canned/ cooked foods

Ben E. Keith Foods
14200 North Santa Fe Avenue
Edmond, OK 73013
800.475.3484, <http://www.benekeith.com/>
Full-service, institutional distributor

Boars Head
1819 Main Street, Suite 800
Sarasota, FL 34236
941.955.0994, <http://www.boarshead.com/>
To delicatessens/gourmet/ supermarkets

Canelle - Specialty Foods
5220 NW 72nd Ave # 5
Miami, FL 33166
305.403.3300, www.canellefinefoods.com/
Resorts/restaurants/hotels/golf clubs, etc

Cheney Brothers
1 Cheney Way, Food service distributors
West Palm Beach, FL 33404
800.432.1341, www.cheneybrothers.com/

Clover Hill Foods
3115 Washington Pike
Bridgeville, PA 15017
412.257.1700, www.cloverhillfoods.com/
Specialized food distributor

CONCO Food Distributors
1016 SW Evangeline Thruway
Lafayette, LA 70501
800.755.7797, www.concofoods.com/
To businesses that prepare and serve food

C&S Wholesale Grocers
7 Corporate Drive
Keene, NH 03431
603.354.7000, <http://www.cswg.com/>
To supermarkets and mass marketers

CRS OneSource7
Corporate Drive, Keene, NH 03431
603.354.7000, www.crsources.com/
To supermarkets and mass marketers

Resources For Wisconsin Businesses

Diversified Foods Inc.

3115 6th St.
Metairie, LA 70002,
800.264.6651, www.diversifiedfoods.com/

Dutch Valley Bulk Food Distributors

P.O. Box 465, 7615 Lancaster Ave.
Myerstown, PA 17067
800.733.4191, www.dutchvalleyfoods.com/
Bulk food products

Emerling International Foods

2381 Fillmore Ave Suite 1
Buffalo, NY 14214, 716.833.7381
<http://emerlinginternational.com/>
Maple syrup/berries/etc

Farner-Bocken Company

800.274.8692, <http://mrc.farner-bocken.com>
Convenience and food service products

Food Services of America

480.927.4000, <http://www.fsafood.com>
Broadline foodservice distributor

Four Seasons Produce

400 Wasbash Rd. PO Box 788
Ephrata, PA 17522
800.422.8384, <http://www.fsproduce.com/>
Packages/supplies fresh fruits/vegetables

General Trading Company

455 16th St., Carlstadt, NJ 07072
201.935.7717, <http://general-trading.com/>
Distributes grocery, dairy, frozen

GMB Specialty Foods

P.O. Box 962
San Juan Capistrano, CA 92693-0962
800.809.8298, <http://www.gmbfoods.com/>
Condiments-marinades/mustard/dressings

Gordon Food Service

P.O. Box 1787, 333 50th St. SW
Grand Rapids, MI 49501
888.437.3663, <http://www.gfs.com/en>
Meat, dairy, produce, bakery, supplies

Gummer Wholesale, Inc.

1945 James Parkway / P.O. Box 2288,
Heath, OH 43056
740.928.0415, www.gummerwholesale.net/
For restaurant and fast food

Haddon House

Howell, New Jersey Distribution Center
433 Oak Glen Road
Howell, NJ 07731,
<http://www.haddonhouse.com/>
Gourmet, specialty, etc

Hain Celestial Group

4600 Sleepytime Dr.
Boulder, CO 80301
800.434.4246, www.hain-celestial.com/
Natural/organic food, personal care

H.T. Hackney Company

P.O. Box 238, 502 S. Gay Street
Knoxville, TN 37901
865.546.1291, <http://www.hthackney.com/>
Convenience stores/independ grocers

Kehe Corporate Office

900 N. Schmidt Rd.
Romeoville, IL 60446
630.343.0000, <http://www.kehefood.com/>
Natural and specialty food products

Imperial Foods, Inc.

115 N. Brandon Drive
Glendale Heights, IL 60139
800.729.8116, www.imperial-foods.com/
Gourmet - chocolate/cookies/kosher

Institution Food House, Inc

PO Drawer 2947, 543 12th St Drive NW
Hickory, NC 28603-2947
800.800.0434, <http://www.ifh.com/>
Broadline foodservice distributor

Interstate Bakeries Corporation

12 E. Armour Blvd.
Kansas City, MO 64111
800.483.7253,
<http://www.interstatebakeriescorp.com/>
Bread and cake distributor

Kohl Wholesale

130 Jersey Street P.O. BOX 729
Quincy, IL 62306
800.222.5645, www.kohlwholesale.com
Broadline - Illinois, Missouri and Iowa

Labatt Food Service

4500 Industry Park
San Antonio, TX 78218
210.661.4216, <http://www.labattfood.com/>
Food-away-from-home establishments

Leprino Foods

1830 W. 38th Avenue
Denver, CO 80211
303.480.2600, www.leprinofoods.com/
Largest U.S. exporter of whey products

Michael Foods

301 Carlson Parkway, Suite 400
Minnetonka, MN 55305
800.328.5474, www.michaelfoods.com/
Egg products/grocery, specialty dairy

Performance Food Group

245 North Castle Heights Ave.
Lebanon, TN 37087
615.444.2995, <http://www.pfgcdc.com>
Family and casual dining chains

Peters Imports, Inc

3040 Remico SW
Grandville, MI 49418
616.261.5405, www.petersimports.com/
Gourmet foods and confections

Quaker Valley Foods

2701 Red Lion Rd.
Philadelphia, PA 19114
800.882.MEAT,
<http://www.quakervalleyfoods.com/>
Meat, cheeses, salads, etc

Reinhart FoodService

1500 St. James Street
La Crosse, WI 54602-2859
800.827.4010,
<http://www.reinhartfoodservice.com/>
Poultry/seafood/dairy/etc

RLB Food Distributors

CN 2285 (2 Dedrick Place)
West Caldwell, NJ 07007-2285
973.575.9526, <http://rlbfood.com/>
Produce/flowers/deli/bakery

Shamrock Foods

2540 N. 29th Avenue
Phoenix, AZ 85009
602.233.6400, www.shamrockfoods.com/
Food and food-related products

Sherwood Food Distributors

12499 Evergreen Road
Detroit, MI 48228, Meat
313.659.7300, www.sherwoodfoods.com/

Somerset Industries

901 North Bethlehem Pike
Spring House, PA 19477
800.883.8728,
<http://www.somersetindustries.com/>
Dry bulk veg/frozen/canned

Sysco

910 South Boulevard
Baraboo, WI 53913-2793
608.356.8711, <http://www.sysco.com/>
To restaurants/healthcare/educational

Taylor Fresh Foods

911 Blanco Cir., Ste. B, Salinas, CA 93901
800.731.7388, <http://www.taylorfarms.com/>
Manufactures prepackaged salad/fruit/vege

Thomasnet

<http://www.thomasnet.com/>
Find supplier of more than 67K categories

Resources For Wisconsin Businesses

Tree of Life

405 Golfway West Dr.
St. Augustine, FL 32095-8839
800.260.2424, <http://www.treeoflife.com/>
Organic distributor

United Foods Ingredients

145 Vallecitos De Oro, Suite 208
San Marcos, CA 92069
760.774.7225, <http://unifiedfoods.com/>
Freeze dried and dehydrated vegetables

United Natural Foods, Inc

2340 Heinz Road, Iowa City, IA 52240
319.337.6448, <https://www.unfi.com>
Natural and Organic Distribution

U.S. Foodservice

West 137 N9245 Highway 145
Menomonee Falls, WI 53051
262.251.9600, Hospitals/hotels/schools/gov
<http://www.usfoodservice.com>

UW Provision Company

PO Box 620038
Middleton, WI 53562
262.251.9600, Distributes meat products
<http://www.uwprovision.com/>

Liquidators

AAA Closeout Liquidators

718.377.6515, www.aaacloseout.com/

AMC Liquidators

3705 W. Commercial Blvd.
Fort Lauderdale, FL 33309
888.762.7060, www.amcliquidators.com/

American Merchandise Liquidators

866.479.1100, <http://www.amlinc.com/>

American Machinery Liquidators

P.O. Box 6995
East Brunswick, NJ 08816-6995
732.390.0006,
<http://www.americanmachinery.com>

Applied Quality Test, Inc

1906 Crestmont Drive
San Jose CA. 95124
408.531.5300, www.selltestequipment.com

Brandywine Liquidators, Inc.

4614 Eagle Falls Pl
Tampa, FL 33619
813.626.7050,
<http://www.brandywineliquidators.com>

Cabinet Liquidators

208 US Highway 1
Lake Park, FL 33403
866.728.0649,
<http://www.cabinetliquidators.com/>

City Liquidators

823 SE 3rd Ave,
Portland, OR 97214
503.238.4477,
<http://www.cityliquidators.com/>

Closeout Liquidators

347.321.8141,
<http://www.auctionwholesaler.biz/>

Continental Wholesale LLC

15 5th Ave. S.E.
Hampton, IA 50441
800.869.7203
<http://www.continentalwholesale.net/>

D & F Liquidators

1810 W. Winton Avenue
Hayward, CA 94545-1232
800.458.9600, <http://www.dfliq.com/>

EquipmentTrader

866.242.3585,
<http://www.equipmenttraderonline.com/>

Federal Equipment

8200 Bessemer Avenue
Cleveland, OH 44127
800.652.2466, <http://www.fedequip.com>

HGR Industrial Surplus

20001 Euclid Avenue
Euclid, OH 44117-1480
866.447.7117
<http://www.hgrindustrialsurplus.com/>

Industrial Liquidators

6520 Nancy Ridge Drive
San Diego, CA 92121
858.658.9207
<http://www.industrialliquidators.com/>

JG Resources

6619 S. Division Ave.
Grand Rapids, MI 49548,
800.823.2433, <http://www.jgresource.com>

Liquidation.com

1920 L Street, NW, 6th Floor
Washington, DC 20036
800.310.4604, <http://www.liquidation.com/>

1 Liquidators.com

P.O. Box 445
Kingman, AZ 86401
800.487.5571, www.1liquidators.com/

National Wholesale Liquidators

370 Essex Street
Lodi, NJ 07644, 201.368.8000,
www.nationalwholesaleliquidators.com/

National Content Liquidators, Inc.

80 West Central Avenue,
Springboro, OH 45066
800.955.7253, <http://www.nclsales.com/>

Office Furniture Liquidators

10214 S. Dolfield Rd.
Owings Mills, MD 21117
410.654.8745,
<http://www.officefurnitureliquidators.com/>

Office Liquidators

11111 W. 6th Ave.
Lakewood, CO 80215
800.279.3375, www.officeliquidators.com/

Universal Hotel Liquidators

1060 State St.
New Haven, CT 06511, 203.776.7000
<http://www.furnishcheap.com/>

Wholesale Liquidation Distributors

Wholesale Distributors Net
230B Tyson Ave Suite 388
Paris, TN, 38242
<http://www.wholealedistributorsnet.com/>

Agriculture-Academic Assistance

AgEcon Search: Research in Agricultural & Applied Economics
Louise Letnes,
Depart of Applied Economics, U of M
<http://ageconsearch.umn.edu/>
Collects, indexes, and electronically distributes research in ag economics.

Ag Marketing Resource Center-AgMRC
Iowa State University, Ames,
http://www.agmrc.org/directories_state_resources/agmrc_directories/state_resources.cfm
National resource for producers interested in value-added agriculture

Agriculture & Natural Resources
608.263.7320,
<http://www.uwex.edu/ces/ag/>
Programs are designed to help improve profitability and assure food quality.

Agriculture Innovation Center
Anne Pfeiffer
216 Agriculture Hall
1450 Linden Drive
Madison, WI 53706
608.265.2903, <http://fyi.uwex.edu/aic/>

Agro-Ecology & Sustainable Ag Pro
U of I Urbana-Champaign
Urbana, IL 61801, 217.968.5512,
<http://asap.sustainability.uiuc.edu/>

Babcock Institute
1675 Observatory Dr.
Madison, WI 53706-1205
608.265.0561, <http://babcock.cals.wisc.edu/>
Provide access to information resources

BadgerLink
Wisconsin DPI
888.542.5543, <http://www.badgerlink.net/>
Dairy training programs, conferences, research, and market analysis

Center for Agroecology & Sustainable Food Systems
Santa Cruz, CA 90564
831.459.3240, <http://casfs.ucsc.edu>
A six-month, education program.

Center for Food and Ag Business
Purdue University
Lafayette, IN 47907-2056
765.494.4247, akridge@purdue.edu,
<http://www.agecon.purdue.edu/cab/>
Delivers managerial development programs for food and agricultural business.

Center for Integrated Ag Systems -CIAS
1535 Observatory Drive
Madison, WI 53706
608.262.8018, cecarusi@wisc.edu,
www.cias.wisc.edu

College of Ag and Life Sciences (CALs)
140 Agricultural Hall
1450 Linden Drive
Madison, WI 53706
608.262.4930, eaberle@cals.wisc.edu,
<http://www.cals.wisc.edu/>
Research in agriculture, natural resources, food and nutrition, fundamental biological sciences, rural development and social sciences.

Department of Ag & Applied Economics
UW-Madison, 427 Lorch Street
Madison, WI 53706-1513
Pam Starr, Department Administrator
608.262.0312, starr@aae.wisc.edu,
<http://www.aae.wisc.edu/>
Center for Cooperatives, Center for Dairy Profitability, Center for Dairy Research, Food System Research Group, and Dairy Marketing and Risk Management Program.

Department of Animal Science
101 Animal Science Building
Oklahoma State University
Stillwater, OK 74078
405.744.6062, <http://www.ansi.okstate.edu/>
Offers detailed descriptions of hundreds of different breeds, including the major dairy breeds of North America

Food and Agricultural Policy Research Institute (FAPRI)
Iowa State University
578 Heady Hall
Ames, IA 50011-1070
515.294.7519, <http://www.fapri.org/>
Provides economic analysis for policy makers, opinion leaders, and stakeholders in agriculture. Publishes the Agricultural Outlook, which forecasts supply and utilization for a number of commodities.

Iowa State U – Organic Ag Program
106 Horticulture Hall –
Ames, IA 50011
515.294.7069,
<http://extension.agron.iastate.edu/organicag>
Research on sustainable agriculture

Leopold Center for Sustainable Ag
209 Curtiss Hall – Iowa State University
Ames, IA 50011
515.294.3711, www.leopold.iastate.edu/
Research on sustainable agriculture

Midwest Cover Crops Council
To encourage widespread adoption of cover crops. Site includes crop-by-crop information, links to relevant publications, and a survey designed to gather information about cover crops from farmers, researchers, agency personnel
<http://www.mccc.msu.edu/>

Minnesota Inst. For Sustainable Ag
411 Borlaug Hall, 1991 Upper Buford Circ
Saint Paul, MN 55108
800-909-6472, www.misa.umn.edu
To promote sustainable agriculture

Minnesota Organic Network, MN Dept of Agriculture
625 Robert St. N
Saint Paul, MN 55155
800-967-2474, www.sfa-mn.org/organicnet/index.html

Resources For Wisconsin Businesses

NW WI Manufacturing Outreach Ctr
University of Wisconsin - Stout
278 Jarvis Hall
Menomonie, WI 54751-0790
Delivers an integrated manufacturing modernization service to small and medium sized manufacturers in NW WI
715.232.2397 or 1.866.880.2262
<http://nwmoc.uwstout.edu/>

Program on Ag Technology Studies
Nancy Carlisle
UW-Madison, Henry Taylor Hall
427 Lorch Street, Room 202
Madison, WI 53706
608.265.2908, <http://www.pats.wisc.edu/>
Programs on the social and economic impacts of new agricultural technologies and public policies on family farming.

School for Beginning Dairy and Livestock Producers
Dick Cates
608.588.2836,
<http://www.cias.wisc.edu/dairysch.html>

School-Beginning Farm Market Growers
John Hendrickson
608.265.3704, jhendric@wisc.edu,
www.cias.wisc.edu

Total Dairy Management
Mike Baker
Cornell University
130 Morrison Hall
Ithaca, NY 14853
607.255.5923, mjb28@cornell.edu,
<http://www.ansci.cornell.edu/dm/dm.html>
Objectives are to gain further understanding of the integration and application of dairy farm management principles and programs with respect to progressive dairying and related industries.

Upper Midwest Collaborative Regional Alliance for Farmer Training (CRAFT)
CSA Learning Center @ Angelic Organics
1547 Rockton Rd.
Caledonia, IL 61011
815.389.8455,
learn@csalearningcenter.org,
csalearningcenter.org/farmbeginnings.html

UW Center for Cooperatives
Anne Reynolds
230 Taylor Hall, 427 Lorch St.
Madison, WI 53706
608.263.4775, www.uwcc.wisc.edu/
Cooperative business principles, organizing cooperatives, financing, cooperative structure, cooperative management, leadership and governance, for both agricultural and consumer cooperatives.

UW Center for Dairy Profitability
UW - Madison
1675 Observatory Drive
277 Animal Science Building
Madison, WI 53706
608.263.5665, <http://cdp.wisc.edu>
Develops, coordinates, and conducts educational and applied research programs emphasizing business management, human resource management, production systems, finance and marketing systems that enhance dairy profitability.

UW Center for Dairy Research - CDR
UW-Madison, Babcock Hall
1605 Linden Drive
Madison, WI 53706
608-262-5970, <http://www.cdr.wisc.edu/>
Explores functional, flavor and physical properties of cheese/cheese products and other milk components used as ingredients and as finished products.

UW-Cooperative Extension
Your first step to finding assistance.
Find a local county resource person to help you at: <http://www.uwex.edu/ces/cty/>
UW-Extension extends the knowledge and resources of the University of Wisconsin to people where they live and work.

UW Dept of Entomology
Bryan Jensen, IPM Coordinator
1630 Linden Dr.
Madison, WI 53706
Pest Management Program
608.263.4073, bmjense1@facstaff.wisc.edu

UW Discovery Farms
Fred Madison
PO Box 429, 40195 Winsand Dr.
Pigeon Falls, WI 54760
Develops on-farm and related research
715.983.5668, www.uwdiscoveryfarms.org

UW Food System Research Group
University of Wisconsin - Madison
427 Lorch Street
221 Taylor Hall
Madison WI 53706
608.263.4176, www.aae.wisc.edu/fsrgu
To support and conduct research on emerging issues regarding the economic performance of U.S. and global food and agricultural markets.

UW-Madison, Extension Weed Scientist
Jerry Doll
1575 Linden Drive
Madison, WI 53706
Focuses on Perennial weeds
608.263.7437, jddoll@facstaff.wisc.edu

UW-Madison SBDC Bus Answer Line
Provides information about opening and expanding a business to individuals throughout Wisconsin
800.940.7232,
sbdcanswerline@bus.wisc.edu
<http://www.uwsbdc.org>

UW-P Pioneer Farm
Dennis Busch
29200 College Farm Rd,
Platteville, WI 53818
Conducts research on farms across the state
608.342.1657,
www.uwplatt.edu/pioneerfarm

UW River Falls Food and Environmental Science
University of Wisconsin-River Falls
410 South 3rd Street
River Falls, WI 54022
Recipe & product development, cheese makers licensing course
715.425.3704, anfdsci@uwrf.edu

UW Soil & Plant Analysis Lab
Sherry Combs, Director
5711 Mineral Point Road
Madison, WI 53705
Responsible for administration of agricultural diagnostic services for State and UW System, research and extension programming on soil testing, soil fertility, plant nutrition and manure management
608.262.4364,
smcombs@dfacstaff.wisc.edu

WI Alumni Research Foundation
614 Walnut Street, 13th floor
Madison, WI 53726
608.263.2500, <http://www.warf.org/>
To support scientific research at the UW-Madison. We do this by:

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- Carefully managing an endowment that WARF has grown

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608.263.2500, <http://www.wisys.org/>
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Private Consultants

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Ft. Wayne, IN 46808
Analysis of soil, plant, manure, etc
260.483.4759 <http://www.algreatlakes.com/>

A to Z Consulting & Accounting LLC

W10581 Bell Road
Camp Douglas, WI 54618
Organic cert, accounting, grant writing
608.427.2201

ABS Global, Inc.

1525 River Rd
De Forest, WI 53532
Genetics-with unique services
608.846.3721, <http://www.absglobal.com/>

Accent Business Communication

Sarah Gibson
332 W Wilson St
Stoughton WI 53589-1449
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608.205.9319,
www.accentbusinesscommunication.com

Accountant (Find One)

Accountants, CPAs, payroll
<http://www.findaccountant.org/>

Action Coach

Helps small-to-medium-sized businesses with sales, marketing, etc, www.actioncoach.com

Action Marketing

Carol Goedke
1305 Burning Wood Way
Madison, WI 53704
Product evaluation, marketing, sales,
608.249.1031, www.action-marketing.biz/

Adler-Weiner Research

Focus Group Moderators
847.675.5011, <http://awres.com>,

Advanced-Tek Corporation

Glenn Szejna
2865 Marledge CT
Madison, WI 53711
Software design and development
608.274.7560, www.advancedtekcorp.com

Ag Compass LLC

Everett Chambers, 29175 Dorset Avenue
Tomah, WI 54660
Software systems for info management
608.372.7689, <http://www.agcompass.com/>

AgControl, Inc.

Robert Mickelson
7796 Patton Rd.
Dane, WI 53529
Soil sampling, in-season scouting
608.846.2949, rmickels@chorus.net

Ag Resource Consulting, Inc

131 5th St., PO Box 667
Albany, MN 56307-0667
Organic-nutrient management
320.845.2673, glenbarc@albanytel.com

AgSource Soil & Forage Laboratory

David Sievert
106 N. Cecil St.
Bonduel, WI 54107
Analysis- soil, forage, plant tissue, etc
715.758.2178, www.agsource.com

AgStat

Jon Baldock
Alan Miller
6394 Grandview Rd
Verona, WI 53593
Contract research, crop, analysis
608.845.7993, agstat@aol.com

Ag Star Consulting

Jeff Peissig . 800.584.6475
540 Baldwin Plaza Drive, PO Box 360
Baldwin, WI 54002
Business Planning, www.agstar.com

Ag Site Crop Consulting, LLC

Eric Birschbach
2276 Dahlk Circle
Verona, WI 53593
Crop consulting-forages, grains, etc
608.848.3742, agsitecc@tds.net

Agri-Business Consultants, LLC

Rod Wautlet - 608.225.3526
Brian Vaassen – 608.250.4287
325 South Street
De Forest, WI 53532
Business Planning, www.agribus.com

Agri-Management Group, LTD

Alton Block
3215 Harbor Village Rd., #2
Middleton, WI 53562
Large dairy operations
1.800.551.9230, <http://www.agri-man.com>

Agri-Nutrition Consulting

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De Forest, WI 53532
Formulating precise customized rations
608.846.2727, <http://www.agrinutrition.com/>

Agri Pest Consulting, Inc

Tim Gross
902 E. Stark Road
Milton, WI 53563
Crop & pest management, forecasting
608.208.5049, agripest1@hotmail.com

Agri Systems International

Thomas Tooley
Clintonville & Lodi
Facility Design, www.agrisystemsintl.com/
715.823.3242, 608.592.4392

Agri-Tech Consulting

Timothy Maloney
6417 E. Highway A
Janesville, WI 53546
Crop consulting, research, sampling
608.754.4500, tsmaloney@jvnet.com

AgriVisions Consulting

Jim LeCureux
Ubly, MI
Value-Added Go/No Go Assessment
989.658.8909, agvision@avci.net

Agro-Tech Crop Production Services

Mark Vanden Plas
PO Box 72
New Franken, WI 54229
Crop consulting, nutrient and pests
920.465.3853, mgplas@execpc.com

Allen Austin TranSearch

Michael Noack, 608.819.0537
6314 Odana Road, Suite D
Madison, WI 53719
Executive search firm
<http://www.allenaustinsearch.com/>

Resources For Wisconsin Businesses

American Choice Water

Don Snow
Fairfield, IA
Water enhancement system
641.472.5809, dsn@vortexhms.com

American Society of Agronomy

Luther Smith
677 South Segoe Road
Madison, WI
608.273.8080, <https://www.agronomy.org/>

American Society of Ag Consultants

Carroll Merry
N78W14573 Appleton Ave #287
Menomonee Falls, WI
262.253.6902, <http://www.agconsultants.org/>

Apex Initiatives

Alwyn Fitzgerald, 608.438.4026,
202 Natchez Trace
Madison, WI 53705
Marketing/Sales www.apexinitiatives.com

Applied Biotechnologies, Inc

Blain Ellison 608.882.4906
225 Clifton St.
Evansville, WI 53536
Dairy nutrition <http://www.calf-vantage.com/>

Arbor Grow, Inc.

Soil biology
954.583.8634, <http://www.arborgrow.com/>

Ardex All American Mineral Co. Inc

Robert Beyer, 715.524.4059
PO Box 421
Shawano, WI 54166
Blending & packaging of minerals

Aventis Crop Science

Timothy Bender
5437 N. Cypress Dr.
Milton, WI 53563
Crop protection materials
608.741.7844, tim.bender@Aventis.com

Axion Compensation LLC

Ronald Schell 608.233.1973
310 N. Hillside Terrace
Madison, WI 53705
Human Resources, marketing & sales

B2B CFO

Richard Perrin
Madison, WI
Accounting, development & planning
608.576.3773, <http://www.b2bcfo.com/>

Bayer CropScience

Lori Dekan
Marketer of crop protection products
715.781.0749, www.bayercropscience.com/

Babcock Genetics

N6647 County Road XX
Holmen, WI 54636 800.343.4940
Swine genetics, www.babcockswine.com

Barodine Marketing Communications/ Research/Design

Stephen Barone
3106 Nottingham Way
Madison, WI 53713
Web strategy, market research
608.277.0138, <http://www.ebarodine.com/>

Bessa Associates

Sharon Bessa Morey, 608.831.8004
8300 Airport Road #3
Middleton, WI 53562
Industrial hygiene, biotech/biosafety
<http://bessaworkplacehealth.com/>

Bill Monte, LLC

Bill Monte
Org development & planning, HR
608.770.2832, <http://www.billmontei.com/>

Bio Mass Sales & Consulting

Mike Haedt
1174 Division St.
Green Bay, WI 54303
Nutrient/pest management, tillage
920.621.1489 mhaedt@gmail.com

BioProfile Testing Laboratories LLC

2010 East Hennepin Ave, bldg 2
Minneapolis, MN 55416
GMO testing using PCR methodology
651.428.8176 www.bioprofilelabs.com

Blended Learning Specialist

Patti Coan, 608.221.3518,
711 Moygara Road
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Learning strategy, coaching
www.learningblended.com

Boh Blossom Crop Consulting

Erica Lawton
W6160 Kettle Moraine Dr.
Whitewater, WI 53190
Agronomic consulting & scouting
262.745.4013, eblawton@badgergrain.com

Bower's Dairy Expansion Services

Brian Gerrits
825 Pamela St
Wrightstown, WI 54180
Financial Management
920.532.4919, briangerrits@hotmail.com

Bratney Companies

Design, build equipment solutions
800.247.6755, <http://www.bratney.com/>

Brain Power Cubed

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490 Craig Rd
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Brenda Brady Design

Brenda Brady 608.770.9844
4852 Goodland Park Road
Fitchburg WI 53575
Projects, signage, remodeling
<http://www.brendabradymdesign.com/>

Broadbent-Williams Advertising

David Williams
3873 Nakoma Road
Madison, WI 53711
Marketing & sales, writing
608.695.1531, <http://www.bwadv.com>

Brown Management Consultant

Eric Brown 608.274.3055
5818 Piping Rock Road
Madison, WI 53711
<http://www.madisonconsultants.com/consultant-profile.php?acct=13>

Buchner Agronomy Consulting, LLC

Carl Buchner
7520 Rockwood Rd.
Whitelaw, WI 54247
Crop and nutrient management services
920.686.1811, buchner4@sbcglobal.net

Byrne & Company Limited

Thomas Byrne
Preston, MN
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319.385.8802, <http://www.byrneld.com>

Business Development Services, Inc.

Alison Benkoski & Thomas Avery
Ripon, WI 920.748.6336
Business plans, feasibility studies
<http://www.businessdevelopmentsservices.net/index.html>

Business Edge Resources

Todd Boehm
5737 Meadowood Drive
Madison, WI 53711
Business support services, accounting
608.225.2550, <http://bizedgeresources.com/>

Career Momentum

Clara Nydam 608.274.2430
49 Kessel Court, Suite 214
Madison, WI 53711
Coaching/outplacement, leadership
<http://www.careermomentum.com/>

Resources For Wisconsin Businesses

Career Success Strategies

Donna Beestman
9 Southwick Circle
Madison, WI 53717
Career transition/outplacement,
608.831.5226,
<http://www.careersuccessstrategies.com/>

Cartographic Solutions, Inc.

Kithy Elliott 608.277.9979
PO Box 45264
Madison, WI 53744
Strategic planning, market analysis
<http://staronka.com/csimaps/index.html>

Cedar Creek Web Design

Bruce Wachholz
2631 County Road J
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Feed Supervisor® Software
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Madison, WI 53711
Adult contemporary
608.273.1000, www.magic98.com

WMMM 105.5 FM

7601 Ganser Way
Madison, WI 53719
Adult alternative
608.273.1000, www.1055triple.com

WNFM 104.9 FM

E5680 State Road 33 No. A
Reedsburg, WI 53959
Country, 608.524.1400

WNNO 106.9 FM

PO Box 360
Portage, WI 53901
Adult contemporary
608.745.0959

WNWC 102.5 FM & 1190 AM

5606 Medical Circle
Madison, WI 53719-1232
Christian music, news and teachings
608.271.1025, www.life1025.com

Resources For Wisconsin Businesses

WOLX 94.9 FM

7601 Ganser Way
Madison, WI 53719
Oldies
608.826.0077, www.wolx.com

WORT 89.9 FM

118 S. Bedford St.
Madison, WI 53703
Listener-supported community radio
608.256.2001, www.wort-fm.org

WPDR 1350 AM

PO Box 448
Portage, WI 53901
Oldies, 608.742.1001

WRDB 1400 AM

E5680 State Road 33 No. A
Reedsburg, WI 53959
Oldies
608.524.1000, www.wrd1400.com

WRPQ 740 AM

407 Oak St
Baraboo, WI 53913
Adult contemporary
608.356.3974, www.wrpq.com

WSUM 91.7 FM

PO Box 260020
Madison, WI 53726
UW-Madison student radio
608.265.9786, www.wsum.org

WTDA 1480/WTDY 1670 AM

730 Rayovac Drive.
Madison, WI 53711
News, talk
608.273.1000, www.wtdy.com

WTJK 1380 AM

1 Packer Place
Janesville, WI 53545
Sports, talk
608.758.9025, www.espn1380.com

WTLX 100.5 FM

5315 Wall Street, Suite 135
Madison, WI 53718
Sports, talk
608.245.9859,
www.madisonsportsradio.com

WTN 1580 AM

100 Stoddart St.
Beaver Dam, WI 53916
Oldies, news, 920.885.4442

WTUX 1550 AM

730 Rayovac Drive.
Madison, WI 53711
Oldies, talk
608.273.1000, www.wtux.com
11/15/10

WTSO 1070 AM

2651 S. Fish Hatchery Road
Madison, WI 53711
Sports, talk
608.274.5450, www.espn1070.com

WWQM 106.3 FM

730 Rayovac Drive.
Madison, WI 53711
Country
608.321.1063, www.q106.com

WXRP 95.3 FM

100 Stoddart St.
Beaver Dam, WI 53916
Country
920.885.4442, www.wxroradio.com

WXXM 92.1 FM

2651 Fish Hatchery Road
Madison, WI 53711
Progressive talk
608.274.5450, www.themic921.com

WZEE 104.1 FM

2651 Fish Hatchery Road
Madison, WI 53711
Top 40
608.274.5450, www.z104fm.com

Television Stations

Madison City Ch, Cable Ch 12

Municipal Building, Room 210
215 Martin Luther King Jr. Blvd
Madison, WI 53703
Government access television
608.266.6501,
www.cityofmadison.com/mcc12

My Madison TV 14, Cable Ch 14

7025 Raymond Road
Madison, WI 53719
My Network TV affiliate
608.271.4321, www.channel3000.com

WHA-TV, Ch 21, Cable Ch 11

821 University Ave
Madison, WI 53706
Wisconsin Public Television
608.271.4321, www.wpt.org

MBUW-TV, Ch 57, Cable Ch 15

2814 Syene Road
Madison, WI 53713
CW affiliate
608.270.5700, www.madisonscw.com

MISC-TV, Ch 3, Cable Ch 9

7025 Raymond Road
Madison, WI 53719
CBS affiliate
608.271.4321, www.channel3000.com

MKOW-TV, Ch 27, Cable Ch 7

5727 Tokay Blvd
Madison, WI 53719
ABS affiliate
608.274.1234, www.wkowitz.com

WMSN-TV, Ch 47, Cable Ch 8

7847 Big Sky Drive
Madison, WI 53719
Fox affiliate
608.833.0047, www.fox47.com

WMTV, Ch 15, Cable Ch 5

615 Forward Drive
Madison, WI 53711
NBC affiliate
608.274.1515, www.nbc15.com

ION-43, Ch 43

407 Oak St
Baraboo, WI 53913
ION Network affiliate
608.356.3974, www.wrpq.com

WYOU, Cable Ch 4

609 E. Washington Ave.
Madison, WI 53703-2913
Public-access television
608.258.9644, www.wyou.org

Magazines

50 Plus Lifestyles

PO Box 44327
Madison, WI 53744, 608.274.5484
www.50pluslifestylesmagazine.com

Agronomy Journal

677 S. Segoe Road
Madison, WI 53711
American Society of Agronomy journal
608.273.8080, www.agronomy.org

Athletic Business

4130 Lien Road
Madison, WI 53704, 608.249.0186
Monthly owners-sports fitness facilities
www.athleticbusiness.com

AQUA Magazine

4130 Lien Road
Madison, WI 53704
Monthly focused on pool/spa industry
608.249.0186, www.aquamagazine.com

Resources For Wisconsin Businesses

Brava

2801 W. Beltline, Suite 202
Madison, WI 53713,
Monthly for women
608.442.0454,
www.bravamagazine.com

Breeders Journal

1525 River Road
DeForest, WI 53532
Quarterly covering dairy & beef genetics
608.846.3721, www.absglobal.com

BusinessWatch

2984 Triverton Pike Drive
Madison, WI 53711, 608.274.5200
Monthly business publication
www.businesswatchmagazine.com

Capital Region Business Journal

1901 Fish Hatchery Road
Madison, WI 53708
Monthly business publication
608.252.6133, www.madison.com/crbj

Contemporary Literature

1930 Monroe St.
Madison, WI 53711,
Quarterly literary journal
608.263.0668
www.wisc.edu/wisconsinpress/journals

Credit Union Magazine

5710 Mineral Point Road
Madison, WI 53701, 608.231.4075
Trade industry monthly
www.creditunionmagazine.com

Crop Science

677 S. Segoe Road
Madison, WI 53711
Bi-monthly agriculture science journal
608.273.8080, www.crops.org

Ecological Restoration

1930 Monroe St.
Madison, WI 53711, 608.263.0668
Quarterly journal-landscape, naturalists
www.wisc.edu/wisconsinpress/journals

Forest Products Journal

2801 Marshall Court
Madison, WI 53705-2295
Industry monthly
608.231.1361, www.forestprod.org

Hardwood Floors Magazine

4130 Lien Road
Madison, WI 53704
For professionals in the wood flooring
608.249.0186,
www.hardwoodfloorsmag.com

In Business

200 River Place, Suite 250
Madison, WI 53716
Monthly industry reports/news/ profiles
608.204.9655,
www.inbusinessmagazine.com

Innovate

2901 International Lane
Madison, WI 53704-3104
Xerox customer magazine
608.241.8777,
www.innovatemagazine.com

Inside Wisconsin Sports

2901 International Lane
Madison, WI 53704-3104
Monthly featuring Wisconsin sports
608.241.8777,
www.insidewisconsinsports.com

Journal of Environmental Quality

677 S Segoe Road
Madison, WI 53711
Bimonthly journal-controls
608.273.8080, www.agronomy.org

Journal of Human Resources

1930 Monroe St.
Madison, WI 53711-2059
Quarterly-microeconomics/demography
608.263.0668,
www.wisc.edu/wisconsinpress/journals

Journal of Pharmacy Society of WI

701 Hartland Trail
Madison, WI 53717
Bimonthly trade magazine
608.827.9200, www.pswi.org

Journal of Plant Registration

677 S Segoe Road
Madison, WI 53711
Journal for crop researchers
608.273.8080, www.crps.org

Land Economics

1930 Monroe St.
Madison, WI 53711-2059
Quarterly on economics of land use
608.263.0668,
www.wisc.edu/wisconsinpress/journals

Madison Magazine

7025 W. Raymond Road
Madison, WI 53719
General interest monthly
608.270.3600,
www.madisonmagazine.com

Mailing Systems Technology

2901 International Lane
Madison, WI 53704-3104
Trade magazine published 7X a year
608.241.8777,
www.mailingsystemsmag.com

Maximum Ink Music Magazine

PO Box 3245
Madison, WI 53704-0245
Monthly regional music magazine
608.245.0781, www.maximumink.com

Midwest Flyer

PO Box 199
Oregon, WI 53575-0199
Bimonthly- Midwest aircraft owners
608.835.7063, www.midwestflyer.com

Motorcycle Product News

4130 Lien Road
Madison, WI 53704
Monthly-retailers and dealers
608.249.0186

On Premise

2817 Fish Hatchery Road
Madison, WI 53713
Bimonthly-Tavern League of WI
608.270.8591, www.tlw.org

On Wisconsin

650 N. Lake St.
Madison, WI 53706
Quarterly to UW alumni & friends
608.262.2551, www.uwalumni.com

Personal Fitness Professional

2901 International Lane
Madison, WI 53704-3104
Magazine for personal trainers
608.241.8777, www.fit-pro.com

The Progressive

409 E. Main St.
Madison, WI 53703
Monthly featuring politics & news
608.257.4626, www.progressive.org

Sport Horse Marketplace

4826 South Hill Drive
Madison, WI 53705
Free monthly sales flier
608.232.2922,
www.sporhorsemarketplace.com

UMOJA

PO Box 2063
Madison, WI 53701
Monthly-greater African-American
608.242.1400,
www.umojamagazine.com

Resources For Wisconsin Businesses

WI Architect

321 S. Hamilton St.
Madison, WI 53703-4000
Official bimonthly for AIA Wisconsin
608.257.8497, www.aiaw.org

WI Engineer

1550 Engineering Drive
Madison, WI 53706
Quarterly engineering magazine
608.262.3494,
www.engr.wisc.edu/wiscengr

WI Golfer

211 S. Paterson St., Suite 170
Madison, WI 53703
Bimonthly - Wisconsin State Golf Assn
608.280.8800, www.wisgolfer.com

WI Grocer

1 S. Pinckney St., Suite 504
Madison, WI 53703
Bimonthly for state food industry
608.244.7150,
www.wisconsinproducers.com

WI Law Review

975 Bascom Mall
Madison, WI 53706-1399
Bimonthly legal journal
608.262.2109,
www.hosted.law.wisc.edu/lawreview

WI Lawyer

5302 Eastpark Blvd.
Madison, WI 53718
Monthly for Wisconsin legal pros
608.257.3838,
www.wisbar.org/wislawmag

WI Medical Journal

330 E. Lakeside St.
Madison, WI 53715
Published 8 times for medical pros
608.442.3800,
wisconsinmedicalsociety.org/wmj

WI Natural Resources

PO Box 7921
Madison, WI 53707
Bimonthly-local environment/outdoors
608.266.1510, www.wnrmag.com

WI People and Ideas

1922 Old University Ave.
Madison, WI 53726
Quarterly articles-fiction, poetry, art
608.263.1692,
www.wisconsinacademy.org

WI Restaurateur

2801 Fish Hatchery Road
Madison, WI 53713-3120
Bimonthly-Wisconsin Restaurant Assn
608.270.9950, www.wirestaurant.org

WI Trails

10 E. Doty Street #200
Madison, WI 53703
Bimonthly articles-people, places,
608.256.9106,
www.wisconsintrails.com

WI Woman

2984 Triverton Pike Drive
Madison, WI 53711
Monthly-women in south-central WI
608.274.5200,
www.wisconsinwomanmagazine.com

Government/Education/ Employment Resources

Agricultural Utilization Research Inst

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meparby@auri.org Morris, MN
Dan Lemke 507.835.8990
dlemke@auri.org Waseca, MN
Feasibility, Market Research, Analysis

Center for Integrated Agricultural Sys

Brent McCown
Madison, WI
Livestock, Produce, Grain, Specialty Crops
608.262.5201,
<http://www.wisc.edu/cias>

Central Michigan University

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989.774.3270,
charles.fitzpatrick@cmich.edu,
<http://www.cba.cmich.edu/lec>

Food Packaging & Technology Center

UW Stout Menomonie
Focus Groups, product development
715.232.2994, fptc@uwstout.edu

Iowa Institute for Coops

David Holm
Ames, IA
Cooperatives
515.529.2667, <http://www.iacoops.org>

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mlaux@iastate.edu
Ag - Value-Added
<http://www.agmrc.org>

Lakeshore Technical College

Greg Booher
Cleveland, WI
Value-Added Ag – Bus Development,
Feasibility Studies, Business Plan
920.583.3913, grbo@gotoltc.edu

NW WI Manufacturing Outreach Ctr

UW Stout
Labeling, processing, and packaging
715.232.2994, <http://nmmoc.uwstout.edu>
11/15/10

Small Business Development Centers

Market information, business management,
financial resources, and business planning
608.836.8820, www.wisconsinsbdc.org

USDA National Organic Program

1400 Independence Ave SW, Rm 4008 S.
Washington DC 20250
202.720.3252, francinetorres@usdagov
Oversees national organic standards

University of Nebraska Food Center

Ed O'Neill & Arlis Burney
New food product development
Food Lab, 402.472.8930,
aburney@unlnotes.uni.edu

UW Campuses- marketing classes

Survey and market research
www.wisconsin.edu/campuses/index.htm

WI Dept Ag Trade Consumer Protection

Sue Porter
PO Box 8911, Madison, WI 53708
Conservation planning, watershed program
608.224.4605, sue.porter@datcp.state.wi.us

WI Innovation Service Center

Sandra Beccue, 262.472.1365
New product, Invention assessment,
academics.uww.edu/business/innovate/

Organic Publications

Acres USA

PO Box 91299
Austin, TX 78709-1299
Monthly journal of sustainable agriculture
800.355.5313, <http://www.acresusa.com>

American Small Farm Magazine

560 Sunbury Road, Suite 6, 740.363.2395
Delaware, OH 43015
Small farms, operations and marketing

Greenbook, MN Ag Dept-Sustainable Ag

625 Robert St. N - 651.201.6673
St. Paul, MN 55155
Reports sustainable research and demos
www.mda.state.mn.us/esap/greenbook

Organic Business News

PO Box 1203
Plymouth, FL 32768
Monthly organic industry newsletter
407.886.8782,
www.obn.hotlineprinting.com

Organic Broadcaster Newspaper

PO Box 339 - 715.772.3153,
Spring Valley, WI 54767
Bimonthly newspaper - pub by MOSES
www.mosesorganic.org/ob/intro.htm

Organic Information Resources

Organic certification; small farm resources;
inspection; biodiversity enhancement;
marketing; and advocacy.
<http://www.organicecology.umn.edu>

Employment Agencies

ABR Employment Services

6808 Odana Road, Suite 201
Madison, WI 53719
Direct hire, try-before-hire, staffing
608.827.5818, www.abrjobs.com

Adecco Personnel Services

6510 Grand Teton Plaza, Suite 204
Madison, WI 53719
Full-service staffing clerical, data entry
608.833.9500, www.adeccousa.com

Adtec Staffing Services

555 W. Washington Ave.
Madison, WI 53703
Full-service for general laborers, office
608.231.3210, www.adtecservices.com

Boyd-Hunter, Inc.

36 N. Johnson St. W. Washington Ave.
Hartford, WI 53027
Executive recruitment-technical
800.673.5203, www.boydhunter.com

Celerity Staffing Services

6273 University Ave, Suite A
Middleton, WI 53562
Clerical/administrative, word processing
608.238.3410, www.celeritystaffing.com

Resources For Wisconsin Businesses

Creative Financial Services

10 Terrace Court
Madison, WI 53718
Placing Accounting, banking and finance
608.249.3180, www.cfstaffing.com

Drake & Co.

660 W. Washington Ave., Suite 300
Madison, WI 53703, 608.257.2411
Temp-to-hire/direct hire placements
www.drakeandcompany.com

Express Personnel Services

2001 W. Broadway, Suite 4
Monona, WI 53713
Professional/technical/general labor/clerical
608.833.5345, www.expresspros.com

Hiring & Staffing Services

4210 E. Washington Ave - 608.242.7885,
Madison, WI 53704
Temporary/permanent-clerical, light ind.
www.hiringstaffservices.com

Kelly Services

601 N. Whitney Way, Suite 104
Madison, WI 53705
Clerical, marketing, technical & light ind.
608.238.3055, www.kellyservices.com

Labor Ready

710 Cottage Grove Rd., Suite E
Madison, WI 53716
Clerical, marketing, technical & light ind.
608.223.0575, www.laborready.com

Life Style Staffing

672 W. Washington Ave.
Madison, WI 53701
Temp-to-hire/direct hire clerical, light ind.
608.257.0511, www.lifestylestaffing.com

Management Recruiters of Madison

PO Box 14292, Madison, WI 53718
Manufacturing engineers-recreation equip
608.442.6200, www.mrimadison.com

Manpower International

515 Junction Road, Suite 2600
Madison, WI 53717
Clerical, marketing, technical & industrial
608.662.9929, www.us.manpower.com

Personnel Resources, Inc.

1501 N. Spring St. - 920.887.2205,
Beaver Dam, WI 53916
Full-time/part-time/temporary-clerical
www.us.personnelresources.com

Placement Opportunities

2317 International Lane, Suite 120
Madison, WI 53704
Placement for persons with disabilities
608.245.2498
11/15/10

QTI Group

702 E. Eashington Ave.
Madison, WI 53701
Clerical, marketing, technical & light ind
608.257.1057, www.qtigroup.com

Sales Consultants of Madison

8000 Excelsior Drive
Madison, WI 53717
Sales, sales management and marketing
608.836.5566

Web Resources/Tools

Chaordix - Business innovation

Engage the crowd - "submit, discuss, refine and rank ideas" in order figure out "the most-likely-to-succeed solutions"
<http://www.chaordix.com/>

crowdSPRING

Logo design, web design, and writing projects by the world's best creative team
<http://www.crowdspring.com/>

Delicious

Social bookmarking service
<http://www.delicious.com/>

FeedBlitz

Automates turning blogs and feeds into customized marketing - RSS management, Email marketing and Social Media services
<http://www.feedblitz.com/>

Flickr Creative Commons - Images

Millions of high quality images can be used
<http://www.flickr.com/creativecommons/by-2.0/tags/?q=>

Google Apps

Secure web-based tools for any size bus
<http://www.google.com/apps/>

Huddle

Manage people, projects and information inside & outside of your business, securely
<http://blog.huddle.net/>

IDEO – Open Design

Focus lies at the intersection of insight and inspiration - business, technology, culture
<http://www.ideo.com/>

KeywordSpy

Find which profitable keywords your competitors are using
<http://www.keywordspy.com/>

kluster - Brainstorming/feedback

Supports group decision-making by capturing weighted feedback
<http://www.kluster.com/>

mobileStorm - Logo design

Turnkey, hosted mobile/email marketing platform backed by support and advice
<http://www.mobilestorm.com/>

99designs - Logo design

Crowdsourcing - Submit a brief and determine a fee for the contest winner (min-\$150), watch the crowd work
<http://99designs.com/?v=3>

Mint – Manage Money

Free personal finance software to manage your money, financial planning, and budget planning tools
<http://www.mint.com/>

namethis - Brand names

Create a 48-hour contest to find a brand name for your venture. \$99
http://namethis.com/name_this/

oDesk

A global marketplace to hire, manage, and pay remote freelancers, www.odesk.com

Ponoko -Product design/manufacture

Take a picture of a sketch, upload it, and then wait for designers to tell you how much it would cost to have made for real
<http://www.ponoko.com/>

Poptent - Advertising

Crowdsourcing ads. [Zoopa](http://www.zoopa.com) and [OpenAd.net](http://www.openad.net) are doing similar things.
<http://www.poptent.net/>

Redesign - Product redesign

Communities and companies collaborate on new / revamped products and services
<http://www.redesignme.com/>

TED – Ideas Worth Spreading

Riveting free talks by remarkable people
<http://www.ted.com/>

Thumbtack

Marketplace for local services
<http://www.thumbtack.com/>

uTest – Software & usability testing

To conduct online testing using community of 18,000 professionals
<http://www.utest.com/>

<http://yellowpages.superpages.com>

XING Profile

Connect to business partners and find jobs, colleagues and employees
<http://www.xing.com/>

Grant Writing Consultants

Julie Alsop - Rural Energy for America
Rockford, IL, 815.670.4798,
Julie@writeawaygrants.com

Cathy Anderson - Platinum Engineering
Rural Energy for America (REAP)
Milford, MI 48381
231.357.5058, cathya@platinumeng.biz

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Prosperity Ag & Energy Resources
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765.552.0357, sarah@ndwave.com

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New Brighton, MN, 651.635.9157

Laura Baranowski - Baranowski Assts
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608.277.8305 baranassoc@yahoo.com

Richard Barber
Minneapolis, MN, 952.546.5326

Alison A. Benkoski/Thomas A. Avery
Business Development Services, Inc
Ripon, WI, 920.748.6336

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IPL AMI Deployment & WPL C&I grant
patbennett@alliantenergy.com

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712.249.7219, pbert35@gmail.com

Alton Block - Agri-Management Group
Middleton, WI, 800.551.9230

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Mineral Point, WI 53565
608.967.2362, deirdreb@mindspring.com

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Vashon, WA, 206.463.2537

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Lime Springs, IA 52155
563.379.1605, pb14707@gmail.com

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608.274.3055 ebrown@sbcglobal.net

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La Farge, WI 54639
608.625.6372, bbuckta@mwt.net

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Grand Forks, ND, 701.795.1509

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Iowa City, IA, 319.354.5642,
sallyh.chai@gmail.com

Reg Clause - CT Consulting
Iowa City, IA, 515.386.8423

Farrell Collins - WPL Demand Response
farrell.collins@gmail.com

Linda Davis 608.832.8003
Virtual Management Solutions
www.virtualmanagementsolutions.com/

Philip Dunshee - Enterprise MidAmerica
Johnston, IA, 515.309.0140

Nicole Dyess
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Indianapolis, IN janet@midwesteim.com

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608.287.1638 lizferg@yahoo.com

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Alliance for Tech Commercialization, Inc.
Pittsburg, KS, 620.235.4927

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Bozeman, MT, 406.585.8168

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Central Michigan University
Mt. Pleasant, MI, 989.774.3270

Rodney Fraizer
Frazier, Barnes & Associates
Memphis, TN, 901.172.7258

Michael Frankenberger
Alliance Information Management
Fargo, ND, 701.235.8600

Steven Goodman - 10H Inc
Madison, WI
608.236.0627 www.10Htech.com

Willard Grande
Critereon Company
Mount Pleasant, IA, 319.385.8802

Carol Gruba - Green Heron Resources
Madison, WI 53704, 608.341.8547,
carolenergygruba@yahoo.com

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Greenwater Consulting, LLC
Rural Energy for America
619.341.9208, <http://greenwaterllc.org/>

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Bozeman, MT, 406.585.8168

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Olympia, WA, 360.701.9217

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Slater, IA, 515.228.3432

Donald Hill 414.727.2095
Heartland Information Research Corp
Wauwatosa, WI www.hirservices.com

Darrell Holaday
Advanced Market Concepts, Inc.
Manhattan, KS, 785.537.8900

Mark Hutchison - Food Processing Center
Lincoln, NE, 402.472.0381

Kathi Kamm 414.243.3454
UW-Mil-Cozzens & Cudahy Res. Center
Milwaukee, WI, kkamm@uwm.edu

Karen Karp - Karp Resources
Southold, NY, 631.765.9406

Mark Kastel
M.A. Kastel and Associates, Inc.
La Farge, WI, 608.625.2042

Catherine Kolkmeier - Plain English
La Crosse, WI 54602, 608.796.9090
www.plainenglishwriting.com

Larry Krehbiel
Agri-Business Consulting
Pratt, KS, 620.672.9331

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Ames, IA, 316.630.9992

Jim LeCureux - AgriVisions Consulting
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The Well-Tempered Word
Madison, WI 53711, wtword@chardter.net

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James McLaren Inverizon International
Chesterfield, MO, 636.530.6943

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Rossville, IN, 765.379.9021

William J. Morgan - The Morgan Comp
Kansas City, MO, 816.756.1090

William Mott
Agland Investment Services
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KayAnn Miller - Ripple Marketing
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Equity Financial Resources, Inc.
Kansas City, MO, 816.455.4548

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Fargo, ND, 701.231.1016

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Steven's Point, WI 54481
715.347.5098, heidobrien@yahoo.com

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Dayton, IA 50530
515.460.0106, opeople@lvcta.com

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Viroqua, WI 54665
608.637.2499, jim@e3coalition.org

Richard Perker - Parker Consulting Gr
Fort Collins, CO, 970.206.1287

Gene "Pepper" Pflughoft
Business Development Ideas
Hutchinson, KS, 620.662.8076

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New Center for Rural Econ & Energy Deve
Greenwood Village, CO, 303.283.3528

Ed Raber
Washington Economic Development Group
Washington, IA, 319.653.3942

Helen Randall
HKR Communications & Marketing
Des Moines, IA, 515.875.4832

Laura Ricci - IRicci LLC
Pewaukee, WI 53072
414.807.3669 www.Iricci.com

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Woodhull, IL 61490
309.314.1496, ann@annring.com

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Parker Consulting Group
Iowa City, IA, 319.351.0011

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Burnsville, MN 55337
866.357.4315, kellye@roseconserve.com

Elizabeth Runge - Ayres Assoc - REAP
De Pere, WI 54115 - 920.498.1200
RungE@AyresAssociates.com

Guy Rusche
Rural Community Innovations
Huron, SD, 605.352.6761

Jack Ryan - Jack Ryan Consulting
Underwood, IA, 712.566.2386

Del Schuh
Indiana Bus Modernization & Tech Corp
Indianapolis, IN, 317.635.3058

Herb Schweitzer - REAP
715.296.2790, herb@schweitzerenergy.com

Don Senechal - The Hale Group, Ltd.
Danvers, MA, 800.229.4253

Andy Shafer - Premier Group LLC
Pleasant Hill, CA, 925.676.9554

Eric Simons
Distributed Generation Systems, Inc.
Lakewood, CO, 303.531.5523

Ned Skinner - Skinner Agri-Products Inc.
Johnston, IA, 515.707.5855

Brian Schwaller - ECO Manity
Elkhart Lake, WI 53020
920.918.3711, www.eco-manity.com

Thom Slagle - IPL AMI Deployment grant
thomslagle@yahoo.com

Greg Sullivan - Advanced Marketing Sys
Delta, CO, 979.874.0376

Jody Treter - Food For Thought
Leland, MI, 231.326.5444

Michael Utter - Rural Comm Innovations
Bozeman, MT, 406.587.5779

Justin Venner - Ag Visions Enterprises
Breda, IA 51436
712.673.4491, <http://www.agvisions.biz/>

Cheryl Vickroy
The Bachner Vickroy Group
Madison, WI 53719
608.575.2378 www.bachnervickroy.com

Jeanne Viroso
Real World Quality Solutions
Madison, WI 53711
608.274.3067 rwquality@charter.net

Kitch Walker - Ripple Marketing
Bozeman, MT, 406.585.8168

Mark Wall - Sage Advisors LLC
St. Louis, MO, 314.727.7417

Kyle Wetzel - K. Wetzel & Company, Inc.
Lawrence, KS, 785.838.3771

Ann Wilkinson - Wilkinson Financial
Kansas City, MO
816.547.7438

Chris Williams
21st Century Producers, Inc.
Manhattan, KS
785.587.8798

Cindy J. Wojtczak - REAP
920.498.1200,
wojtczak@AyresAssociates.com

John Youngquist
John Youngquist & Associates
Verona, WI 53593
608.831.1970, www.grant-assistance.com

William Zweigbaum
First Pioneer Farm Credit
Claverack, NY
518.851.3313

Federal and State Resources

Federal Resources

Agricultural Research Service

Develop and transfer solutions to agricultural problems of high national priority
<http://www.ars.usda.gov/main/main.htm>

Census Data - Customer Services Center

301.457.4100, <http://www.census.gov>,
<http://factfinder.census.gov/home/saff/main.html?lang=en>,
www.census.gov/econ/census/snapshots/index.html, <http://quickfacts.census.gov/qfd/>

Consumer Product Safety Commission

<http://www.cpsc.gov>

Economic Data

Bureau of Economic Analysis
202.606.9900, <http://www.bea.gov>

Economic Research Service

Primary source of economic information and research in agriculture
<http://www.ers.usda.gov/>

Environmental Protection Agency

800.368.5888, <http://www.epa.gov/sbo>

Exporting

Department of Commerce
414.297.3473, www.commerce.state.wi.us

Immigration Law - 800.375.5283

Importing - Department of Treasury, US

Customs Service
414.571.2860, <http://www.ustreas.gov>

Industry Forecasts

US Chamber of Commerce,
International Division
202.463.5460, <http://www.uschamber.com>

International Trade Administration

Industry Trends, 202.482.4691,
<http://www.ita.doc.gov>

Market Statistics

Consumer spending data/demographics
202.691.5624, <http://www.bls.gov>

National Agricultural Statistics Service

Production and supplies of food, prices paid and received by farmers, farm labor and wages, etc.
800.727.9540 <http://www.nass.usda.gov/>

Procurement Information

SBA - 414.297.3941

Science and Technology References

Library of congress, science & technology
202.707.5522, <http://www.loc.gov>

Statistical Abstract of the United States

<http://www.census.gov/compendia/statab/>

Tax Publications or Small Business Resource Guide

<http://www.irs.gov>, select Businesses, Forms and Publications

U.S. Patent and Trade Office (USPTO)

800.786.9199, <http://www.uspto.gov/>

Wage and Hour Laws

608.264.5221, 414.297.3585,
<http://www.dwd.state.wi.us>

Workplace Safety Regulations

608.264.5221, <http://www.dwd.state.wi.us>

Tax ID Numbers (FEIN SS-4 form)

877.777.4778
<http://www.irs.gov/pub/irs-pdf/p1635.pdf>

State Resources

Building Permits and Zoning Codes

Division of Safety and Buildings
608.266.3151, www.commerce.state.wi.us

Census/Demographics and Pop Estimate

Demographics Services Center
608.266.1927, <http://www.wisstats.wisc.edu>
Applied Population Laboratory
608.262.1515

Corporation/Tradenname/Trademark Registration

Department of Financial Institutions
The incorporation of a business, registration of a business name or limited partnership
608.261.7577, <http://www.wdfi.org>

Economic and Business Development

UW-Extension-Cooperative Extension
<http://www1.uwex.edu>

Environmental Regulations

Department of Natural Resources
Information on water/air/water regulations
608.264.6266,
<http://www.dnr.state.wi.us/permitprimer>

EX-IM Bank

Assistance for business selling overseas
312.353.8081, <http://www.exim.gov>

Franchise and Securities Registrations

Department of Financial Institutions
Franchise/securities offerings in the state
608.266.1064, <http://www.wdfi.org>

Help Business Line

Department of Commerce
For basic resource/contact information
608.266.3447

Immigration Laws

Employment Eligibility Verification (Form I-9), 800.375.5283,
uscis.gov/graphics/formsfee/forms/i-9.htm

Resources For Wisconsin Businesses

Job Service

Department of Workforce Development
608.266.0327, 888.258.9966

Motor Vehicle Licensing

DOT, Division of Motor Vehicles
608.266.1466, <http://www.dot.state.wi.us>

Occupational Safety and Health Admin

920.734.4521, 715.832.9019,
608.441.5388, 414.297.3315
<http://www.osha.gov>

Regional Planning Commissions

See map on Web site for contacts
[http://www.commerce.state.wi.us/MT/MT-
RPC-map.html](http://www.commerce.state.wi.us/MT/MT-
RPC-map.html)

Register of Deeds

Registration of firm name process for sole proprietorships and general partnerships business names <http://www.wrdaonline.org>

Science & Technology References/ Resources

Access to published scientific, technical, marketing information, patents and trademarks, standards and specifications
608.262.5913, www.wisc.edu/techsearch

Service Corps of Retired Executives

Helps small businesses solve their operating problems at through one-on-one counseling no charge
<http://www.score.org>

Small Business Development Centers

Provides no-cost counseling to help businesses in four general categories: pre-venture, start-up, established and growth
608.263.7794, www.wisconsinsbdc.org

State Bar of WI:

Business Assistance Program

To receive two hours of legal counseling from a business lawyer at no cost
<http://www.wisbar.org/AM/Template.cfm?Section=ProBono&template=/customsource/probono/probono.cfm>

Lawyer Referral Service

Provides referrals to an attorney who will charge no more than \$20 for ½ hour
<http://www.wisbar.org/am/template.cfm?>

Modest Means Program

Legal assistance for those with income too high to qualify for free legal assistance-
www.legalexplorer.com/lawyer/lawyer-notafford.asp
608.250.6006, <http://www.wisbar.org>

State Purchasing (Procurement)

DOA Bureau of Procurement
Information on state government purchasing
608.266.2605

State Tax Information

Department-Revenue, Compliance Bureau
Sales Tax/Sellers Permit, Consumer Use Tax Permit, Withholding Tax ID Number, Excise Compliance, and WI tax forms
608.266.2772, 414.227.4000,
<http://www.dor.state.wi.us>

Technology Transfer Institute

UW-Stout
Center for Innovation & Development,
Stout Advanced Manufacturing Assistance,
Packaging Research & Development Ctr
715.232.5266, 866.880.2262,
<http://stti.uwstout.edu>

Tourism Information

Wisconsin Department of Tourism
608.266.2147,
<http://www.travelwisconsin.com>

Unemployment Insurance

800.247.1744,
<http://www.dwd.state.wi.us/ui>

Wage and Hour Laws

Department of Workforce Development
Rules on minimum wage, overtime pay, child labor laws, compensatory time and wage payments
608.266.6860, <http://www.dwd.state.wi.us>

Worker's Compensation

608.266.1340,
<http://www.dwd.state.wi.us/wc/default.htm>

Workplace/Safety Regulations

Department Of Commerce
Requires all employers to inform workers about toxic substances, infectious agents and pesticides in the workplace
608.266.2780,
<http://www.commerce.state.wi.us>

WI Child Care Improvement Project

Free technical assistance to become licensed for day care services
Jane Whitacre 715.634.3905,
<http://www.wccip.org>

WI Department of Financial Institutions

Corporate Registration Information System
Information on legal entities
608.261.9555,
<http://www.wdfi.org/corporatipons/crispix>

WI Department of Revenue

Business tax registration, Seller's Permit, Tax ID, etc.
608.266.2776, <http://www.dor.state.wi.us>

WI Tax Forms and Publications

608.266.1961
<http://www.dor.state.wi.us/html/pubs.html>

WI Innovations Service Center

Specializes in new product feasibility and market expansion opportunities for small manufacturers and entrepreneurs
262.472.1365,
<http://academics.uww.edu/business/innovate>

WI Office of the Commissioner of Insurance (OCI)

800.236.8517, <http://www.oci.wi.org/>
Small Business Insurance
<http://www.oci.wi.gov/smempins.htm>

WI Procurement Institute

756 N. Milwaukee St., Milwaukee, 53202
Assists companies in doing business with federal, state and local government agencies and prime contractors
414.270.3600, <http://www.wispro.org>

WI Utility Services Contacts

- Alliant Energy 800.937.0177,
<http://www.midwestsites.com>
- Dairyland Power Craig Harnes,
608.787.1310,
<http://www.dairynet.com>
- Madison Gas & Electric (MG&E)
Phyllis Wilhelm, 608.252.5647,
<http://www.madison.com/communities/mge/index.php>
- Wisconsin Public Service Corporation
– Green Bay Ted Penn, 920.433.1627,
www.wisconsinpublicservice.com
- Xcel Energy Vern Kenas,
715.839.2570, 800.895.4999
<http://www.xcelenergy.com>

Business Start/Plan Resources

Publications:

Research & Policy

<http://www.kauffman.org/research.cfm>

Dairy Goat Management Best Practices

<http://www.wdga.org>

Entrepreneur's Search Engine

<http://www.entreworld.org>

Small Business Administration – Start Up Guide

http://www.sba.gov/starting_business/startup/guide.html

Self Evaluation Test-Going Into Business

www.score-manchester.org/bus_test.htm

Small Business Administration Library

Over 200 free publications

<http://www.sba.gov/library/pubs.html>

Business Wizard:

Helps entrepreneurs identify the necessary permits, licenses and registration requirements

wisconsin.gov/state/app/wizard/LoadIntro

Farm/Produce Profitability:

Helps producers create scenarios to help make decisions about what and how much to plant as well as sales decisions such as how, where, when and setting a price.

http://www.extension.iastate.edu/hrim/local_foods/calculator/index.cfm?fa=c.formLogin
http://www.extension.iastate.edu/agdm/wh_olefarm/html/c5-65.html

Business Plan Sources:

Ag Innovation & Commercialization Ctr

A business planning guide - simple

<https://www.agecon.purdue.edu/planner/>

Biotechnology Business Development

http://biotech.about.com/library/weekly/aa_managingbiotechnology.htm

BizStarts Milwaukee

To accelerate early stage businesses/ideas

www.bizstartsmilwaukee.com/PublicSite/GettingStarted2/GettingStartedPlan.htm

Build a Strong Business Plan by Sections

www.inc.com/guides/start_biz/20660.html

Business Resource Finder/ Sample Plans

<http://www.bizplans.com/>

Business Plan Assistance

http://www.business.com/popular/business_plan_assistance

Business Plan Software

Free Guides, Templates

<http://www.planware.org/>

Center for Business Planning

Software, Sample Plans and Strategy

<http://www.businessplan.org>

Demographics Now

Subscription data directory

<http://www.demographicsnow.com/>

DMOZ

Open Web directory, <http://www.dmoz.org/>

Entrepreneur Business Plan Assistance

<http://www.entrepreneur.com/bizstartups/index.html>

Interactive Business Planner

http://www.cbcs.org/ibp/doc/intro_bp.cfm

Business Plan & BP Financials

Business plan and financial statements.

Free! <http://dev.vafairs.com/vafairs/>

SBDC Net

National information clearinghouse

<http://sbdnet.org/SBIC/bplans.php>

SCORE

Counselors to America's small business

http://www.score.org/template_gallery.html

Sterling's Best Places

Demographic data

<http://www.bestplaces.net/>

U.S. Food Market Estimator

Determine potential demand for >200 foods

<http://www.ctre.iastate.edu/marketsize/>

WI Entrepreneurs' Network (WEN)

Integrated statewide business support

<http://www.wenportal.org>

Business Structures

Available Types of Business Entities

http://www.wdfl.org/resources/indexed/site/corporations/types_bus_entities.pdf

Creating a Limited Liability Company

www.wdfl.org/corporations/whats_llc.htm

Internet Corporation for Assigned Names (ICANN) – registrar domain names

310.823.9358 <http://www.icann.org>

National Ag Law Center

Electronic resources for ag/food law topic.

nationalaglawcenter.org/readingrooms/

Primer on Selection of a Business Entity

<http://www.wdfl.org/resources/indexed/site/corporations/primerselectionbusentity.pdf>

Registering Your Business WI – See WDFI

Small Business Legal Structures from NOLO – Law For All

<http://www.nolo.com/>

Resources For Wisconsin Businesses

Business Incubators

Facilities that provide affordable space, and shared support and business development services.

<http://vbi.biz/physical/index.php?PHPSESSID=e564c149f5b115df082a75a8bbafc3c8>

Virtual Business Incubator

virtualbusinessincubator.com/index.html

Advance Business Development Ctr

Located on NE WI Technical College
Lisa Harmann, 920.496.2110,
www.titletown.org/programs/economic-development/furthering-your-business/incubator

Ashland Area Enterprise Center

715.682.8344,
<http://vbi.biz/physical/index.php?id=50>

Benton Business Incubator

244 Ridge Ave., Benton, WI 53803
Darnell Hendricks: 608-759-3721,
<http://www.growingbiz.org/>

The CAPsell Center

205 East Main Street, Wautoma, WI
920-787-3949, <http://vbi.biz/v2/>

Center for Advanced Technology and Innovation (CATI)

2320 Renaissance Blvd.
Sturtevant, WI 53177
Matthew Wagner, 262.898.7512
<http://www.thecati.com/home.htm>

Coulee Region Business Center

1100 Kane Street
La Crosse, WI, 54603
David Loomis, 608.782.8022, www.la-crosse.wi.us/hosting/crbc/CRBC.asp

City of Two Rivers Incubator

1717 East Park Street, Box 87,
Two Rivers, WI 54241
920-793-5564,
www.tworiverseconomicdevelopment.org/

Door County Business Develop Ctr

Sturgeon Bay Industrial Park
Victoria Marquardt, 920.743.3113, x202
<http://www.doorcountybusiness.com/business.html>

Genesis Enterprise Center

South Madison
For start-up/expanding small businesses
Richard Brown, 608.327.8000
<http://www.gecmadison.com/home.htm>

The Faraday Center

2800 South Fish Hatchery Road
Fitchburg, WI 53711
Science, research or high-tech orientation
608.277.2606,
www.fitchburgcenter.com/faraday1.htm

Farm Market Kitchen

520 Parkway St., P.O. Box 35
Algoma, WI 54201-0035
Shared-use food processing incubator.
920.487.9750,
<http://www.farmmarketkitchen.com>

Fondy Farmers Market

2242 North 17th Street
Milwaukee, WI 53205
414.562.2282, www.fondymarket.org/

Genesis Enterprise Center

313 W. Beltline Madison, WI
Start-up and expanding small businesses
608.327.8000, <http://www.gecmadison.com>

Jackson County Incubator Bldg

720 Red Iron Rd
Black River Falls, WI 54615-5456
715.284.7070

Laboratory Associated Business,

1202 Ann St.
Madison, WI 53713
High-tech or tech-based firms, biotech
608.251.1501

MGE Enterprise Center

100 S. Baldwin St. Fish Hatchery Road
Madison, WI 53703
Science, research or high-tech orientation
608.263.4660,
bmc.wisc.edu/support_UWincubator.html

Madison Enterprise Center

Madison, WI
Light industrial business
Sarah, 608.256.6565
<http://www.cwd.org/business/commercial-space/madison-enterprise-center/>

Madison Incubator for Tech Develop

3802 Packers Ave.
Madison, WI 53704
Tech and biotech-focused firms
608.277.2606,
<http://www.smallbusinessnotes.com/incubation/usincubation/wisconsin.html>

MainStreet Industries

931 E. Main St.
Madison, WI
High tech and light industrial businesses
Sarah, 608.256.3527,
<http://www.cwd.org/business/commercial-space/main-street-industries/>

Metro Innovation Center

1245 East Washington Avenue
Madison, WI
Info tech, engineering, medical devices, CS
608.286.6246, <http://www.cwd.org>

Menominee Indian Tribe of WI Bus Ctr

N559 Library Road
Keshena, WI 54135
715.799.5720, www.menominee-nsn.gov/communityDevelopment/businessCenter/businessCenterHome.php

Milwaukee County Research Park

10437 West Innovation Drive
Milwaukee, WI 53226-4815
414.778.1400, <http://www.mcrpc.org/>

NanoRite Center for Innovation

2322 Alpine Road.Eau Claire, WI 54703
Pam Owen, 866.399.6853,
<http://www.nanorite.org>

Oakridge Business Center

Wautoma, WI 54982
715.343.7140, <http://vbi.biz/v2/>

Platteville Business Incubator, Inc.

52 Means Drive, Suite 100
Platteville, WI, 53818
Ed White, 608.348.2758
www.growingbiz.org/PlattevilleBusinessIncubatorInc/Services/tabid/58/Default.aspx

Stevens Point Business Incubator

1733 West River Dr,
Stevens Point, WI 54481
715.343.7140, <http://www.capserv.org/>

Superior Business Center Inc

1423 North 8th Street.
Superior, WI 54880
715.392.4749

T.E.C. Incubator Center

3591 Anderson St., Suite 100
Madison, WI 53704, Dr. John Lalor
Technology and biotechnology-focused
608.243.4478, <http://www.teccenterinc.org/>

UW-Stout Technology/Business Incubator

Menomonie, WI 54751, 715.232.1122
<http://www3.uwstout.edu/eda/new-business-development.cfm>

Wausau Business Development Ctr

100 N. 72nd Avenue Wausau, WI 54401
Romey Wagner, 715.848.2016,
<http://www.wausauincubator.com/>

Women's Enterprise Bus Incubator II

1915 North Dr. Martin Luther King Jr. Dr.
Milwaukee, 414.267.8460,
<http://www.ywca.org/site/pp.asp?c=ekLPI7O1H&b=1859719>